

6/27/96

PUBLIC AFFAIRS-Budget Tracking-Planning

G.L.-End of MAY 1996

1300 PUBLIC AFFAIRS DIVISION	1996 Budget	Reallocated	YTD Actual	Committed	1996 Estimate	1997 Request
<b>Division Total</b>	18,411,833	18,279,000	7,014,841	10,303,560	0	0
<b>Ledger Total</b>			7,014,867			
Budget for 1996 includes increase from 1995 reimbursement, contributions to NTC, and increases to Unified Youth Program (approved 6/20/96).						

T11668-0696

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## PUBLIC AFFAIRS-Budget Tracking-Planning

G.L.-End of MAY 1996

1301 PUBLIC AFFAIRS-General							
ACCOUNT	1996 Budget	Reallocated	YTD Actual	Committed	1996 Estimate	1997 Request	
2800 Staff Compensation	1,158,000	1,158,000	451,640	1,158,000			
3200 Employee Benefits	312,000	312,000	121,943	312,000			
3900 Travel	100,000	100,000	39,397	39,397			
4600 Other Occupancy Expense	1,000	1,500	1,104	3,312			
4800 Books & Subscriptions	30,000	30,000	14,300	14,300			
4900 Equipment	0	2,300	2,298	2,298			
5000 Office Supplies	3,000	700	0	0			
5100 Postage & Delivery	60,000	60,000	27,265	27,265			
5200 Reproduction & Printing	85,000	85,000	22,323	22,323			
5300 Telephone & Telecopy	12,000	12,000	3,645	3,645			
5400 Other Office Expense	21,000	21,000	4,757	4,757			
5500 Membership & Training	8,000	8,000	3,202	3,202			
5800 Legal Fees-PAD general	100,000	50,000	33,165	33,165			
Legal Fees-HBI Lawsuit	0	155,000	152,556	152,556			
Legal Fees-OSHA	250,000	350,000	316,979	316,979			
Legal Fees-FDA	400,000	400,000	286,017	286,017			
6600 Business Taxes	1,000	1,000	50	50			
6900 Recruitment	20,000	20,000	0	0			
7200 Miscellaneous	1,000	500	100	100			
7300 Professional Fees							
IAQ Consultant - HBI	150,000	135,000	55,000	135,075			
Other ETS/IAQ Testimony	50,000	0					
OSHA Consultants	250,000	150,000	84,843	84,843			
OSHA/ETS Articles	10,000	10,000	0	0			
ETS Literature Database	100,000	100,000	60,000	100,000			
ETS Witness Program	225,000	185,000	0	0			
ETS/IAQ Meetings	30,000	30,000	0	0			
ETS Economist Program	175,000	175,000	0	0			
Agriculture/Tax-Senter	72,000	79,000	28,763	77,385			
Tax Testimony/Projects (St/Fed)	30,000	30,000	12,250	12,250			

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ACCOUNT	1996 Budget	Reallocated	YTD Actual	Committed	1996 Estimate	1997 Request
Advertising Testimony (St/Fed) —	75,000	75,000	0	0		
Fire-TriData-retainer + travel	150,000	150,000	48,935	140,574		
TriData NFIRS Analysis	8,000	8,000	0	0		
Strategy Consultant-Forscey	72,000	75,000	26,493	74,493		
Economic Impact Study-deSeve	25,000	25,000	10,042	10,042		
Cross-border Database/Studies	90,000	90,000	20,000	35,000		
Social Cost Project (C&B)	20,000	20,000	0	0		
Cross Border Retailer Surveys	60,000	60,000	0	0		
Advertising Impact Study (FAC)	50,000	50,000	0	0		
Retail Guide promotion	20,000	20,000	0	0		
Retail Sales Ban Economic Impact	50,000	50,000	0	0		
Contingency	10,000	0				
Public Relations Support (general)	275,000	0				
FDA Message/Messenger	0	275,000	455,178	455,178		
7400 Administrative Services	2,000	2,000	749	749		
7500 Support to Organizations						
Grants to TILMC	2,922,000	2,922,000	1,225,000	2,922,000		
Reimbursement from PM ('95 conf)	127,083					
Grants to Consumer Tax Alliance	250,000	250,000	0	0		
Fed Southern Coops (Senter)	25,000	25,000	11,400	22,800		
Fire Program	17,000	17,000	2,955	2,955		
Washington Legal Fndtn	35,000	35,000	35,000	35,000		
American Civil Liberties Union	25,000	25,000	0	0		
DeTocqueville Inst Support	20,000	20,000	20,000	20,000		
American Advertising Federation	4,000	4,000	3,510	3,510		
The Tax Foundation <i>PROMOTE STIM</i>	40,000	40,000	0	0		
Other Tax-Related Groups(CART)	25,000	25,000	0	0		
Other ETS-Related Groups	25,000	24,800	0	0		
Other Support	0	200	200	200		
8000 Computer On-Line Services	85,000	85,000	32,295	76,200		
9100 Data Processing Allocation	140,000	140,000	58,331	140,000		
9400 Occupancy Allocation	400,000	400,000	166,665	400,000		
<b>TOTAL 1301</b>	<b>8,701,083</b>	<b>8,574,000</b>	<b>3,838,350</b>	<b>7,127,620</b>	<b>0</b>	<b>0</b>

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G.L.-End of MAY 1996

1302 UNIFIED YOUTH PROGRAM									
ACCOUNT	1996 Budget	Reallocated	YTD Actual	Committed	1996 Estimate	1997 Request			
5100 Postage & Delivery	2,349,400	2,349,400	1,283,078	1,283,078					
5200 Reproduction & Printing	4,329,000	4,329,000	1,501,406	1,501,406					
6200 Advertising	100,000	100,000	0	0					
7300 Professional Fees	2,626,600	2,626,600	215,344	215,344					
<b>TOTAL 1302</b>	<b>9,405,000</b>	<b>9,405,000</b>	<b>2,999,828</b>	<b>2,999,828</b>	<b>0</b>	<b>0</b>			

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G.L.-End of MAY 1996

1316 NATIONAL TOBACCO COUNCIL							
ACCOUNT	1996 Budget	Reallocated	YTD Actual	Committed	1996 Estimate	1997 Request	
3900 Travel	10,000	10,000	886	335			
5100 Postage & Delivery	3,000	3,000	0	0			
5200 Reproduction & Printing	10,000	9,400	192	192			
5500 Membership & Training			0	0			
7200 Miscellaneous	0	600	585	585			
7300 Professional Fees	25,000	25,000	0	0			
Media Training - Ambassadors			0	0			
Grower Contacts - FDA			0	0			
7500 Support to Organizations							
Wisc Ag/O'C--See NTC Account			0	0			
Grants to NTC	250,000	250,000	175,000	175,000			
Contributions Received (see below)	5,750						
7700 Natl Contributions	2,000	2,000	0	0			
<b>TOTAL 1316</b>	<b>305,750</b>	<b>300,000</b>	<b>176,663</b>	<b>176,112</b>	<b>0</b>	<b>0</b>	
<b>NTC CONTRIBUTIONS RECEIVED</b>							
Burley & Dark Leaf Assn 4/15	500						
Burley Stabilization Corp 4/12	1,000						
Flue Cured Cooperative 4/17	1,000						
Burley Tobacco Growers Coop 4/12	1,000						
Western Dark Fired Growers 4/25	250						
NC State Grange 4/30	500						
Burley Leaf Dealers Assn 4/22	500						
Tobacco Associates 5/20	1,000						
<b>TOTAL RECEIVED</b>	<b>5,750</b>						
<b>CONTRIBUTIONS TO EDDINGTON</b>							
Philip Morris	103,500						