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Date: 8/30/89

To: T. L. Ogburn

W. Secretary asked me  
to send you a copy  
of this.

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Herbert E. Osmon

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COMMENTS ON THE  
TOBACCO INDUSTRY LABOR MANAGEMENT COMMITTEE

SUSAN STUNTZ

AUGUST 17, 1989

EARLIER THIS YEAR ... AS SENATORS LEVIN, HARKIN AND SIMON WERE CRAFTING LEGISLATION TO PROVIDE CATASTROPHIC HEALTH INSURANCE TO ALL AMERICANS ... THEY CONSIDERED CIGARETTE EXCISES THE MOST PAINLESS WAYS TO FUND IT.

WHEN THE LEGISLATION WAS INTRODUCED EARLIER THIS YEAR ... FUNDING WAS PROVIDED BY RAISING THE TOP TAX RATE TO 33 PERCENT.

IF AND WHEN CATASTROPHIC MAKES IT OUT OF CONGRESS ... THAT MAY NOT BE THE WAY IT'S FUNDED EITHER. BUT ... FOR THE TIME BEING ... WE MANAGED TO ESCAPE THE STEAMROLLER THAT THREATENED TO HAVE OUR CUSTOMERS PAY FOR CATASTROPHIC HEALTH CARE FOR THE NATION.

LEVIN ... HARKIN ... AND SIMON ... ARE NO FRIENDS OF THIS INDUSTRY. NONE OF THEM SAW A DOWN SIDE TO TAXING US.

UNTIL OUR FRIENDS IN ORGANIZED LABOR ... THE LEGISLATIVE DIRECTOR OF THE AFL-CIO AS WELL AS LOBBYISTS WITH 8-10 INDIVIDUAL UNIONS ... OBJECTED TO THE CIGARETTE EXCISE PROVISION OF THE DRAFT BILL.

THEY REMINDED THE SPONSORS ... WHO ARE THEIR FRIENDS ... THAT AFL-CIO POLICY OPPOSES REGRESSIVE EXCISES --

INCLUDING THOSE ON CIGARETTES. THEY OBJECTED TO PUTTING ON THE BACKS OF THE POOR AND THE WORKING AMERICAN THE RESPONSIBILITY FOR FUNDING CATASTROPHIC HEALTH CARE.

(PAUSE)

THE ACCOMPLISHMENTS OF THE TOBACCO-LABOR ALLIANCE CAN BE EVALUATED AS MUCH WITH WHAT DOES NOT HAPPEN ... AS WITH WHAT DOES.

(PAUSE)

TO DEMONSTRATE HOW WE GOT TO THIS POINT, I'D LIKE TO TAKE A FEW MINUTES TO GO BACK IN TIME A FEW YEARS.

FIVE YEARS AGO, WE WERE FACING SERIOUS PROBLEMS IN OUR RELATIONSHIP WITH ORGANIZED LABOR. IN FACT ... WE HAD NO RELATIONSHIP AT ALL TO SPEAK OF.

FIVE YEARS AGO ... THE UNION THAT REPRESENTS 80 PERCENT OF THE EMPLOYEES IN THE TOBACCO INDUSTRY -- THE BAKERY, CONFECTIONERY & TOBACCO WORKERS -- REFUSED TO RETURN OUR PHONE CALLS.

TODAY ... NOT ONLY TO THEY RETURN OUR CALLS, BUT WE WORK CLOSELY AND COOPERATIVELY WITH A HOST OF AFL-CIO UNIONS.

TODAY ... THE INSTITUTE IS ONE OF A HANDFUL OF OUTSIDE GROUPS WELCOME AT THE AFL-CIO EXECUTIVE COUNCIL MEETINGS ... WHERE POSITIONS ON LEGISLATION AND FEDERATION POLICY ARE FORMULATED AND RESOLUTIONS PASSED.

WE CAN TRACE VICTORIES ON CAPITOL HILL ... AND IN THE STATES ... DIRECTLY TO OUR NOW-CLOSE ALLIANCE WITH ORGANIZED LABOR. I'LL TALK MORE ABOUT THESE SUCCESSES IN A FEW MINUTES.

FIRST ... LET'S LOOK AT THIS ALLIANCE ... AND HOW WE'VE BEEN ABLE TO TURN THINGS AROUND.

(PAUSE)

FIVE YEARS AGO, THINGS WERE SO BAD THAT THE PRESIDENT OF THE TOBACCO WORKERS -- JOHN DECONCINI -- WENT THROUGH PHILIP MORRIS TO REQUEST A FORMAL MEETING WITH SAM CHILCOTE.

AT THAT MEETING ... WE ASKED THE UNION WHAT WE MIGHT BE ABLE TO DO TO BEGIN TO REBUILD THE RELATIONSHIP.

BC&T ASKED US TO JOIN WITH THEM TO ORGANIZE A TOBACCO INDUSTRY LABOR MANAGEMENT COMMITTEE ... TO FOCUS ON ISSUES OUTSIDE THE SCOPE OF THE COLLECTIVE BARGAINING RELATIONSHIP THE UNION HAS WITH MEMBER COMPANIES.

THE COMMITTEE, WHICH BEGAN WITH JUST THE 150,000 MEMBER BC&T, HAS GROWN TO INCLUDE UNIONS THAT REPRESENT MORE THAN 1.8 MILLION WORKERS.

THE INTERNATIONAL ASSOCIATION OF MACHINISTS ...  
WITH 600,000 MEMBERS.

THE UNITED BROTHERHOOD OF CARPENTERS AND JOINERS  
... WITH 850,000 MEMBERS.

THE 150,000 MEMBERS OF THE SHEET METAL WORKERS.

AND THE INTERNATIONAL BROTHERHOOD OF FIREMEN AND  
OILERS ... REPRESENTING 65,000.

(PAUSE)

THESE LAST FOUR UNIONS HAVE RELATIVELY FEW WORKERS IN THE TOBACCO INDUSTRY. THEY ARE ... NEVERTHELESS, ACTIVE MEMBERS OF THE INDUSTRY'S LABOR MANAGEMENT COMMITTEE.

AND OVER THE LAST FEW YEARS ... MANY OTHER UNIONS HAVE JOINED WITH THESE FIVE TO WORK CLOSELY WITH THE COMMITTEE ON COMMON CONCERNS. REGULAR "OBSERVERS" INCLUDE:

THE SERVICE EMPLOYEES -- ONE OF THE FASTEST GROWING  
PINK AND WHITE COLLAR UNION -- WITH MORE THAN  
850,000 MEMBERS.

THE UNITED STEELWORKERS, REPRESENTING 600,000.

THE RETAIL, WHOLESALE DEPARTMENT STORE UNION,  
200,000.

THE AIRLINE PILOTS ASSOCIATION, REPRESENTING  
33,000.

THE 235,000 MEMBERS OF THE UNITED PAPERWORKERS.

THE TRANSPORTATION COMMUNICATIONS WORKERS,  
REPRESENTING 110,000.

THE AMALGAMATED CLOTHING AND TEXTILE WORKERS,  
REPRESENTING 230,000.

AND THE FOOD AND ALLIED SERVICES TRADE DEPARTMENT,  
WHICH REPRESENTS 3.5 MILLION TRADE UNIONISTS.

(PAUSE)

THIS CHART GIVES SOME INDICATION OF THE "RIPPLE" EFFECT  
OF THE COMMITTEE'S EXPANSION EFFORTS.

THE ORANGE AREA INDICATES THE ACTUAL NUMBER OF TOBACCO WORKERS REPRESENTED ... FIRST, BY BC&T -- ABOUT 30,000 -- AND BY THE COMMITTEE AS A WHOLE.

IN CONTRAST, THE GREEN BARS NOTE THE MEMBERSHIP OF THE TOBACCO WORKERS, THE COMMITTEE'S UNIONS, THE COMMITTEE AND OBSERVER UNIONS, AND THE AFL-CIO AS A WHOLE.

AS YOU CAN SEE, THE COMMITTEE'S COALITION WORK, ITS LEGISLATIVE INITIATIVES, AND ITS SUPPORT ACTIVITIES HAVE MADE IT POSSIBLE FOR US TO REACH INTO THE LABOR MOVEMENT FAR BEYOND UNION MEMBERSHIP IN THE TOBACCO INDUSTRY.

WE HAVE SUCCEEDED IN BROADENING ACCESS TO INCLUDE UNIONS REPRESENTING WORKERS IN VIRTUALLY EVERY SECTOR OF THE U.S. WORKFORCE.

THIS ... IN TURN ... HAS GIVEN US ACCESS TO A BROAD SPECTRUM OF LABOR-SUPPORTED AND LIBERAL ORGANIZATIONS. ORGANIZATIONS LIKE...

CITIZENS FOR TAX JUSTICE, A PUBLIC INTEREST RESEARCH GROUP SUPPORTED BY A NUMBER OF LABOR UNIONS ... AND BY THE LABOR MANAGEMENT COMMITTEE.



CTJ HAS BECOME ONE OF OUR STRONGEST ALLIES ON THE TAX  
ISSUE ... IT IS RECOGNIZED AS ONE OF THE TOUGHEST PUBLIC  
INTEREST LOBBYING ORGANIZATIONS ON CAPITOL HILL.

THE COALITION ON HUMAN NEEDS ... AN ORGANIZATION OF  
UNIONS, CHURCHES, AND OTHER GROUPS SUPPORTING LOW-INCOME  
FAMILIES. THE COALITION GIVES US ACCESS TO STATE-BASED  
LIBERAL ORGANIZATIONS, ALONG WITH LOBBYING SUPPORT ON  
CAPITOL HILL.

THE NATIONAL ENERGY MANAGEMENT INSTITUTE ... A  
NON-PROFIT CORPORATION FUNDED BY THE SHEET METAL  
WORKERS UNION AND THE SHEET METAL AND AIR CONDITIONING  
CONTRACTORS ... TO PROVIDE TRAINING TO CONTRACTORS AND  
TECHNICIANS ON A RANGE OF INDOOR AIR QUALITY MANAGEMENT  
SERVICES.

AND ORGANIZATIONS REPRESENTING BLACK, HISPANIC, WOMEN,  
AND SENIOR CITIZEN TRADE UNIONISTS.

(PAUSE)

WE COULDN'T HAVE SUCCEEDED IN BUILDING OUR COALITION ...  
AND IN CARRYING OUR OUR LONG-TERM STRATEGY ... WITHOUT  
THE HELP OF OUR LABOR CONSULTANTS.

THERE ARE A LOT OF PEOPLE IN WASHINGTON WHO CLAIM TO  
"DO" LABOR.

THEY DON'T WORK FOR US.

THE COMMITTEE'S LABOR CONSULTANTS ARE INDIVIDUALS WHO  
COME OUT OF THE LABOR MOVEMENT. SOME ARE CLOSE TO  
INDUSTRIAL UNIONS ... OTHERS COME OUT OF THE PUBLIC  
EMPLOYEE SECTOR.

SOME HAVE LEGISLATIVE BACKGROUNDS ... OTHERS ARE FORMER  
SAFETY AND HEALTH DIRECTORS ... OTHERS ARE FAMILIAR WITH  
POLICY DEVELOPMENT.

EACH ONE OF THESE INDIVIDUALS BRINGS A UNIQUE STRENGTH  
TO THE COMMITTEE ... AND GIVES THE INSTITUTE THE  
CAPACITY ... THROUGH THE COMMITTEE ... TO TAP INTO AN  
ENORMOUS NUMBER OF POLITICAL ALLIES THROUGHOUT THE  
COUNTRY.

(PAUSE)

AS ITS FIRST ORDER OF BUSINESS, THE COMMITTEE AGREED TO  
FOCUS ITS ACTIVITIES ON THE TWO LEGISLATIVE ISSUES THAT  
HAVE THE GREATEST IMPACT ON THE INDUSTRY.

ISSUES IN WHICH LABOR AND INDUSTRY CAN DEVELOP COMMON  
GROUND.

EXCISE TAXES AND PUBLIC SMOKING.

THESE TWO ISSUES ARE AMONG THE TOP PRIORITIES FOR THE  
TOBACCO INDUSTRY.

THEY AREN'T FOR LABOR.

IN FACT, WITHOUT THE COMMITTEE'S EFFORTS, NEITHER OF  
THESE ISSUES WOULD MAKE THE LABOR MOVEMENT'S LIST OF TOP  
100 ISSUES.

OVER THE LAST 3-4 YEARS, THOUGH, WE'VE SUCCEEDED IN  
REDEFINING THESE ISSUES IN TERMS ACCEPTABLE TO LABOR ...  
TO GENERATE LABOR SUPPORT.

LET'S LOOK FIRST AT TAXES.

OVER THE LAST FEW YEARS ... MANY LIBERAL MEMBERS OF  
CONGRESS WHO MIGHT HAVE SUPPORTED CIGARETTE EXCISES HAVE  
BEEN PERSUADED TO LOOK ELSEWHERE FOR REVENUE.

BECAUSE LABOR SUCCEEDED IN DEMONSTRATING TO THEM THE  
IMPACT OF EXCISE TAX INCREASES ON WORKING PEOPLE AND THE  
POOR.

TO DO THIS, THE COMMITTEE TURNED TO CITIZENS FOR TAX  
JUSTICE ... TO DO THE RESEARCH THAT OTHER LIBERAL ALLIES  
COULD USE IN TESTIMONY AND IN LETTERS TO MEMBERS OF  
CONGRESS.

OUR EFFORTS HAVE DEMONSTRATED VAST GRASSROOTS OPPOSITION  
TO EXCISE TAX INCREASES AS A MEANS OF REDUCING THE  
FEDERAL DEFICIT.

THEY FOCUSED NATIONAL MEDIA ATTENTION ON CONSUMER EXCISE  
TAXES ... AND PLACED POLITICAL PRESSURE ON CONGRESSIONAL  
LIBERALS.

TODAY ... AS THE FOCUS MOVES TO DEFICIT REDUCTION FOR  
THE 1990 AND 91 FISCAL YEARS ... WE CONTINUE TO WORK  
WITH REPRESENTATIVES OF ORGANIZED LABOR ON TAX FAIRNESS  
AND REGRESSIVITY MESSAGES.

WE ARE DEVELOPING REGRESSIVITY STUDIES FOCUSING ON  
BLACKS, HISPANICS AND WOMEN. THEY WILL BE SPONSORED BY  
THE APPROPRIATE LABOR SUPPORT GROUPS.

WE WILL ACTIVELY SEEK OUT OPPORTUNITIES TO MAKE PRESENTATIONS TO STATE AND LOCAL CHAPTERS OF THESE ORGANIZATIONS ... AND TO URGE THEIR MEMBERS TO WRITE CONGRESS.

DAVID WILHELM ... FORMER EXECUTIVE DIRECTOR OF CITIZENS FOR TAX JUSTICE ... HAS TENTATIVELY AGREED TO MAKE THESE PRESENTATIONS.

(PAUSE)

TURNING NOW TO PUBLIC SMOKING AND INDOOR AIR QUALITY ...

ON THIS ISSUE, THE COMMITTEE'S SUCCESSES HAVE BEEN EVEN MORE IMPRESSIVE, PERHAPS BECAUSE THE ISSUE IS SO MUCH MORE DIFFICULT.

AS WAS THE CASE WITH EXCISE TAXES ... IN ORDER TO GENERATE LABOR SUPPORT FOR THE PUBLIC SMOKING ISSUE, WE HAD TO REDEFINE IT. IN THIS CASE, WE FIRST EMPHASIZED COLLECTIVE BARGAINING.

OUR BREAKTHROUGH CAME IN FEBRUARY 1986 ... WHEN THE AFL-CIO EXECUTIVE COUNCIL ... ACTING ON THE REQUEST OF BC&T PRESIDENT JOHN DECONCINI ... PASSED A RESOLUTION OPPOSING LEGISLATED WORKPLACE SMOKING RESTRICTIONS ... AND ALL RESTRICTIONS IMPOSED WITHOUT COLLECTIVE BARGAINING.

THIS RESOLUTION PAVED THE WAY FOR DEVELOPMENT OF THE COMMITTEE'S PUBLIC SMOKING PROGRAM ... WHICH RELIES HEAVILY ON OUTREACH TO UNIONS ... BRIEFINGS ... EXPERT ASSISTANCE ON GRIEVANCES.

THE FIVE UNIONS ON THE COMMITTEE SPONSOR A WORKPLACE KIT ... WHICH PROVIDES INFORMATION ON WORKPLACE SMOKING ISSUES.

AND OVER THE LAST SEVERAL YEARS ... THE COMMITTEE HAS EXPANDED THE SCOPE OF ITS PUBLIC SMOKING PRESENTATION TO INCLUDE THE ENTIRE INDOOR AIR QUALITY ISSUE.

WHEN WE FRAME IT IN THIS CONTEXT, THE LABOR INTEREST EXPANDS BEYOND COLLECTIVE BARGAINING TO WORKER HEALTH AND SAFETY AND NEW JOBS.

OUR EFFORTS TO DATE HAVE INCLUDED PRESENTATIONS TO STATE AFL-CIO OFFICERS IN MORE THAN A DOZEN STATES ...

IN FEBRUARY 1988, COMMITTEE REPRESENTATIVES ADDRESSED THE EXECUTIVE BOARD OF THE FOOD AND ALLIED SERVICE TRADES DEPARTMENT OF THE AFL-CIO -- A COALITION OF 16 NATIONAL UNIONS.

SIX NATIONAL UNION PRESIDENTS ATTENDED THIS PRESENTATION, WHICH WAS FOLLOWED THREE DAYS LATER BY AFL-CIO EXECUTIVE COUNCIL ENDORSEMENT OF A RESOLUTION CALLING FOR INDOOR AIR QUALITY AND VENTILATION LEGISLATION.

AS IS TRUE WITH EXCISE TAXES ... THE COMMITTEE'S EFFORTS ON PUBLIC SMOKING AND INDOOR AIR QUALITY ISSUES ARE CLOSELY COORDINATED WITH THE FEDERAL RELATIONS AND STATE ACTIVITIES DIVISIONS.

AND ... BY THE SAME TOKEN ... WE MUST COORDINATE ANY EFFORTS MADE ON BEHALF OF THE COMMITTEE WITH, OF COURSE, OUR OWN LEGAL COUNSEL AND ... EQUALLY AS IMPORTANT ... WITH ALL OF THE REPRESENTATIVES ON THE COMMITTEE. NOTHING IS DONE WITHOUT UNANIMOUS APPROVAL OF THE COMMITTEE MEMBERS.

(PAUSE)

CONCEPTUALLY ... THAT IS HOW WE HAVE SUCCEEDED IN  
GENERATING LABOR SUPPORT.

ON THESE AND THE OTHER ISSUES ON WHICH LABOR HAS BEEN  
HELPFUL ... TRADE ... AIRLINE SMOKING RESTRICTIONS ...  
FIRE SAFETY ... AND VENDING MACHINE RESTRICTIONS ... THE  
INSTITUTE AND ITS CONSULTANTS SUPPORT THE COMMITTEE IN A  
VARIETY OF WAYS ....

IN-KIND SERVICES SUCH AS DRAFTING TESTIMONY ...  
PRODUCTION OF MATERIALS ... PUBLIC RELATIONS SUPPORT.

REMEMBER ... SINCE THESE ISSUES ARE NOT AT THE TOP OF  
LABOR'S AGENDA ... WE OFTEN HAVE TO GIVE THEM SOME HELP  
IF WE WANT SOMETHING TO HAPPEN.

WE FREQUENTLY FIND OURSELVES ... FOR GOOD POLITICAL  
REASONS ... ON THE OTHER SIDE OF THE FENCE WHEN VOTES  
ARE CAST ON A LABOR ISSUE.

SO ... WE OFTEN LOOK FOR OPPORTUNITIES TO HELP UNIONS  
WITH PROJECTS UNRELATED TO OUR ISSUES ... PROJECTS THAT  
ARE IMPORTANT TO TOP UNION OFFICIALS ... FOR POLITICAL  
... OR PERSONAL REASONS.



REMEMBER ... THOUGH ... THE AFL-CIO USUALLY DOESN'T  
OPPOSE A MEASURE SIMPLY FOR THE SAKE OF OPPOSITION. IT  
NEEDS TO HAVE AN ALTERNATIVE.

SO WHEN THE INDUSTRY IN 1987 WAS ABLE TO SUPPORT A  
PROGRESSIVE TAX PACKAGE AS AN ALTERNATIVE TO REGRESSIVE  
TAXES ... WE CEMENTED OUR RELATIONSHIP WITH LABOR ON  
THAT ISSUE.

SIMILARLY ... VENTILATION LEGISLATION IS ... IN LABOR'S  
EYE ... A REASONABLE ALTERNATIVE TO WORKPLACE  
RESTRICTIONS.

(PAUSE)

WHAT DOES THIS EFFORT COST US? AND WHAT ARE THE  
BENEFITS?

THE PEOPLE WHO STAFF THE COMMITTEE ... PROVIDING  
ADMINISTRATIVE ... PUBLIC RELATIONS ... ARE BUDGETED FOR  
ABOUT \$250,000 THIS YEAR.

THESE PEOPLE ALSO PROMOTE THE CTJ ... AND OTHER NEWS  
CONFERENCES ... DRAFT LETTERS AND TESTIMONY FOR DELIVERY  
TO CONGRESS AND IN THE STATES ... AND CONDUCT THE INDOOR  
AIR QUALITY BRIEFINGS ON THE FEDERAL AND STATE LEVELS.

THE LABOR COUNSEL ... THREE WHO REPRESENT THE COMMITTEE  
AT THE NATIONAL LEVEL AND IN ALL 50 STATES ... AND EIGHT  
IN THE STATES ... RUN ANOTHER \$500,000.

THESE PEOPLE COME OUT OF THE LABOR MOVEMENT ... THEY ARE  
CLOSE TO KEY UNION LOBBYISTS AND TO LIBERAL LEGISLATORS.

ALTHOUGH THEY TAKE DIRECTION FROM THE INSTITUTE ... THEY  
GAIN ADDED CREDIBILITY WHEN THEY CAN SAY THEY REPRESENT  
A COALITION OF LABOR AND INDUSTRY.

(PAUSE)

REGULAR SUPPORT TO LABOR-RELATED ORGANIZATIONS ... SUCH  
AS CITIZENS FOR TAX JUSTICE ... NEMI AND OTHERS ...  
TOTALS CLOSE TO \$300,000. THESE ARE GENERAL OPERATING  
EXPENSES THAT KEEP THESE ORGANIZATIONS RUNNING ... AND  
KEEP US AT THE TOPS OF THEIR AGENDAS.

SUPPORT FOR SPECIFIC PROJECTS UNDERTAKEN BY THESE  
ORGANIZATIONS ADDS ANOTHER \$350,000.

THE BOTTOM LINE ... ABOUT \$1.45 MILLION A YEAR IN  
STAFFING AND PROJECT SUPPORT AND ... ON A VERY LIMITED  
BASIS ... INDUSTRY SUPPORT ON CERTAIN LEGISLATIVE  
ISSUES.

EXPENSIVE? POSSIBLY. BUT LET'S LOOK AT THE BENEFITS.

FOOT SOLDIERS ... 14 MILLION OF THEM ... WILLING AND ABLE TO CARRY THE REGRESSIVITY AND INDOOR AIR QUALITY MESSAGES TO THEIR ELECTED OFFICIALS AND TO THEIR EMPLOYERS.

AN ANTI-EXCISE TAX MESSAGE TO LIBERAL DEMOCRATS IN THE FORM OF TESTIMONY, LETTERS TO CONGRESS, AND LOBBYING ...

FOURTEEN UNIONS SIGN ONTO AN AD IN THE WASHINGTON POST OPPOSING EXCISES ...

A NEVERENDING BARRAGE OF RESEARCH REPORTS AND CONFERENCES ... FROM THE LIBERAL COMMUNITY ... TO BOLSTER CALLS FOR PROGRESSIVE TAX SYSTEMS.

THE AFL-CIO TWICE CRITICIZES THE SURGEON GENERAL'S REPORTS ON SMOKING IN THE WORKPLACE ...

AFL-CIO AND AIR LINE PILOT LOBBYISTS QUIETLY WORK THEIR FRIENDS IN CONGRESS IN OPPOSITION TO THE AIRLINE SMOKING BAN ...

PUBLIC EMPLOYEE UNIONS TESTIFY BEFORE CONGRESS AND  
COORDINATE A LETTER WRITING CAMPAIGN AGAINST FEDERAL  
WORKPLACE SMOKING LEGISLATION ...

FEDERAL EMPLOYEE UNIONS LAUNCH AN INDOOR AIR QUALITY  
AWARENESS CAMPAIGN ... TO SHOW THAT THE GSA RENEGED ON  
ITS COMMITMENT TO A COMPLETE INDOOR AIR QUALITY PROGRAM  
WHEN IT RESTRICTED SMOKING.

THE MASSACHUSETTS AFL-CIO HELPS US BEAT BACK ADVERTISING  
RESTRICTIONS ... AND SPONSORS LEGISLATION THAT FORCES  
THE MBTA TO ONCE AGAIN ACCEPT TOBACCO ADVERTISING.

LABOR LEADERS IN THE BAY STATE AGREE TO TAKE ON AS A  
PRIORITY IN 1989 COMPREHENSIVE STATE INDOOR AIR QUALITY  
LEGISLATION ... AND ASK THE COMMITTEE TO HELP DRAFT THE  
BILL.

LAST MONTH ... THEY WORKED THE MASSACHUSETTS LEGISLATURE  
IN OPPOSITION TO A GENERAL SMOKING RESTRICTION BILL ...  
AND POINTED TO THEIR VENTILATION LEGISLATION AS THE  
SOLUTION.

THE WASHINGTON STATE AFL-CIO HELPS US DEFEAT  
A WORKPLACE SMOKING BILL ... AND PASS INSTEAD A  
COMPREHENSIVE INDOOR AIR QUALITY BILL.

THE OREGON STATE AFL-CIO VOTES TO OPPOSE THE PUBLIC SMOKING INITIATIVE ... AND INFORM RESIDENTS OF ITS OPPOSITION IN VOTER EDUCATION MATERIALS ... IT BROADCASTS THE COMMITTEE'S INDOOR AIR QUALITY VIDEO ON STATE CABLE TELEVISION.

AT THE INSISTENCE OF THE WASHINGTON, D.C., AFL-CIO, WORKPLACES ARE REMOVED FROM A PUBLIC SMOKING BILL IN THE CITY COUNCIL ...

A SMOKING BAN IN BEVERLY HILLS RESTAURANTS IS RESCINDED WHEN NEMI OFFICIALS WORK WITH THE CITY COUNCIL TO DEVELOP VENTILATION ALTERNATIVES ...

THE AFL-CIO LOBBIES TO KEEP TOBACCO SMOKE OUT OF THE PICTURE WHEN A PETITION IS FILED WITH THE OCCUPATIONAL SAFETY AND HEALTH ADMINISTRATION FOR AN EMERGENCY WORKPLACE SMOKING BAN ... THEY MADE SUCH A FUSS THAT PUBLIC CITIZEN ... THE GROUP THAT FILED THE PETITION IN THE FIRST PLACE, RECENTLY TOLD ACTION ON SMOKING AND HEALTH IT WOULD OPPOSE AN ASH LAWSUIT TO COMPEL OSHA TO TAKE ACTION.

(PAUSE)

THE CHIEF LOBBYIST FOR THE AFL-CIO JOINS WITH TEAMSTERS LOBBYISTS TO OPPOSE ATTEMPTS BY REP. LUKEN TO BAN VENDING SALES OF CIGARETTES.

THE 26 UNIONS ON THE AFL-CIO EXECUTIVE COUNCIL UNANIMOUSLY APPROVE A RESOLUTION OPPOSING LEGISLATED SMOKING RESTRICTIONS.

TWO YEARS LATER ... THEY UNANIMOUSLY RESOLVE SUPPORT OF COMPREHENSIVE INDOOR AIR QUALITY CAMPAIGNS.

COUNTLESS STATE AND LOCAL UNIONS AND SERVICE ORGANIZATIONS REPRESENTING BLACK, WOMEN, AND HISPANIC TRADE UNIONISTS PASS RESOLUTIONS SUPPORTING CLEAN INDOOR AIR.

THE COMMUNICATIONS WORKERS OF AMERICA TAKE MICHIGAN BELL TELEPHONE TO COURT ... OPPOSING COMPANY ATTEMPTS TO BAN SMOKING IN LIEU OF CLEANING UP THE AIR IN THE WORKPLACE.

GOVERNMENT WORKERS TAKE THE SURGEON GENERAL TO COURT ... OPPOSING HIS DEPARTMENT'S UNILATERAL ATTEMPTS TO BAN SMOKING IN ALL HEALTH AND HUMAN SERVICES OFFICES.

THE DIRECTOR OF THE TOBACCO WORKERS' PAC CONSULTS US REGULARLY BEFORE MAKING A CONTRIBUTION TO A CANDIDATE.

A BAD TOBACCO RECORD OFTEN MEANS NO CONTRIBUTION ... AND  
THE CANDIDATE KNOWS WHY.

SIMILARLY ... BC&T MAKES AN EFFORT TO CONTRIBUTE TO  
CANDIDATES WHO HAVE BEEN HELPFUL TO US. THEY RECENTLY  
GAVE MONEY TO PENNSYLVANIA'S CURT WELDON ... WHO  
SUPPORTS THE BOUCHER FIRE SAFE CIGARETTE LEGISLATION.

(PAUSE)

IN SHORT ... WE ARE IN THE PROCESS OF BUILDING A  
POLITICAL FIRE WALL AROUND ORGANIZED LABOR ... A WALL  
THAT THE ANTI-SMOKERS HAVE NOT SUCCEEDED IN PENETRATING.

THEY HAVE TRIED TO DO SO.

REMEMBER ... THERE ARE A NUMBER OF ANTI-SMOKERS IN THE  
LABOR MOVEMENT ... AND SOME HAVE SUCCEEDED IN BLOCKING  
LABOR ACTIVITY ON SOME OF OUR ISSUES.

THE AFL-CIO, FOR EXAMPLE, IS TAKING NO POSITION ON THE CURRENT AIRLINE SMOKING ISSUE, SINCE THE PILOTS OPPOSED A BAN WHILE THE FLIGHT ATTENDANTS SUPPORTED IT. HOWEVER, THE CHIEF LOBBYIST FOR THE AIRLINE PILOTS LAST WEEK AGREED TO SPEAK WITH WYCHE FOWLER, TO COUNTER LOBBYING EFFORTS BY DELTA PILOTS WHO ARE NOT REPRESENTED BY ALPA.

BUT THE ANTI-SMOKER SUCCESSES ARE BECOMING FEWER ...

(PAUSE)

WHERE DO WE GO FROM HERE? OUR POTENTIAL IS REALLY UNLIMITED.

FOR THE IMMEDIATE FUTURE ... REPRESENTATIVES FROM THE BC&T HAVE AGREED TO TESTIFY SEPTEMBER 19 AT THE U.S. TRADE REPRESENTATIVE HEARING. THEIR INTEREST IN THE CIGARETTE TRADE ISSUE -- JOBS.

BC&T ALSO WILL WORK THROUGH COMMITTEE PUBLIC RELATIONS COUNSEL TO PROMOTE THEIR POSITION WITHIN THE LABOR COMMUNITY ... AND TO ECONOMIC WRITERS.



ON THE INDOOR AIR FRONT ... THE COMMITTEE IS WORKING QUIETLY WITH REPRESENTATIVES FROM SIX AFL-CIO UNIONS, WHO COMPRISE A WORKING GROUP ORGANIZED BY THE FEDERATION'S SAFETY AND HEALTH DIRECTOR. THEY ARE FORMULATING A FEDERATION POSITION ON INDOOR AIR QUALITY LEGISLATION.

ON THE FEDERAL FRONT ... THEY ARE INTERESTED ... AS WE ARE ... IN SEEING THAT JURISDICTION FOR IAQ RESEARCH GOES TO AN AGENCY OTHER THAN EPA. THEY HAVE ASKED THE DEPARTMENT OF LABOR TO OBJECT TO EPA'S EFFORTS TO GAIN JURISDICTION OVER WORKPLACE IAQ ISSUES.

THE AFL-CIO HAS DESIGNATED AS ITS SPOKESPERSON ON THE ISSUE THE INDIVIDUAL WHO HAS WORKED CLOSELY WITH US ON FEDERAL AND D.C. IAQ ISSUES.

(PAUSE)

WHILE WE HAVE GOOD RELATIONSHIPS WITH MOST OF THE INTERNATIONAL UNIONS ... WE STILL ARE BUILDING AT THE STATE LEVEL ... AND WE'VE BARELY SCRATCHED THE SURFACE WITH THE LOCAL UNION AFFILIATES.

OUR INDOOR AIR AND TAX PRESENTATIONS GET US IN THE DOOR.  
WE WILL EXPAND OUR EFFORTS AS NEW STATE LABOR COUNSEL  
ARE BROUGHT ON TO HELP US WITH THE OUTREACH AND THE  
ALL-IMPORTANT FOLLOW-UP.

WHILE OUR RELATIONSHIPS WITH MANY OF THE INDUSTRIAL  
UNIONS IS VERY GOOD ... OWING IN LARGE PART TO THE  
REPRESENTATION ON THE COMMITTEE ... WE'VE STILL SOME  
WORK TO DO WITH THE WHITE COLLAR UNIONS.

(PAUSE)

THE COMMITTEE HAS SUCCEEDED IN REACHING OUTSIDE OF THE  
TOBACCO PLANTS ... TO HUNDREDS OF THOUSANDS OF WORKERS  
...

LABOR TALKS A LOT ABOUT SOLIDARITY.

IT IS THIS SOLIDARITY THAT MEANS THAT OUR MESSAGES ARE  
PASSED ALONG EVEN IN OUR ABSENCE. IT'S THIS SOLIDARITY  
... AND COMMITMENT TO THE CAUSE ... THAT MAKES OUR LABOR  
ALLIES UNIQUE AMONG ALL OF THE INSTITUTE'S COALITIONS .

I WILL BE HAPPY TO ANSWER ANY QUESTIONS.