## JAMES SAVARESE 1901 L SI, NW, Suite 300 Washington, DC 20036 202-452-9520

## AND ASSOCIATES

September 15, 1993

Susan:

Attached is a preliminary schedule of activities for LMC consultants at the AFL-CIO convention in San Francisco. We have also come up with a preliminary budget.

Obviously, we have not included any TI representatives, pending a discussion with you on your preferences.

Jim

## JAMES SAVARESE

1901 L St., NW, Suite 300 Washington, DC 20036 202-452-9520

## AND ASSOCIATES

September 15, 1993

TO:

Susan Stuntz

FROM:

Leslie Dawson Jim Savarese

RE:

1993 AFL-CIO Convention

The AFL-CIO will be holding its 20th Constitutional

Convention in San Francisco, CA, October 4-7, 1993. Among those
in attendance will be all AFL-CIO officers, staff, executive
council members and delegates from international union affiliates
and affiliated state central bodies.

Two issues will dominate this convention -- health care reform and NAFTA. From the standpoint of the LMC's interests, the preeminence of the health care issue makes this a very important convention.

Constitutional conventions determine the official policy positions of the AFL-CIO. On most issues, the convention will take action on statements and reports put forth by the executive council, affiliated departments and international union affiliates prepared during the year.

In discussions in committees and on the convention floor, we want to use this opportunity to reinforce the LMC position on health care reform and excise taxes. With the Clinton Administration expected to announce formally its health care reform plan less than two weeks before the start of the convention, it is likely that an AFL-CIO policy statement on the issue will have been presented shortly after the release of the President's plan. LMC representatives will be working closely with Committee unions, particularly BC&T, AFL-CIO support organizations (i.e. LCLAA, APRI, CLUW, NCSC) and other labor organizations with which we have relationships to shore up opposition to an excise tax increase. Savarese and Associates and the Jarvis Company have begun the groundwork on this.

Committee representatives will also reach out to those state federations (i.e. North Carolina, Kentucky and Virginia) whose members will be adversely impacted by tobacco excise tax increases. We have already discussed this with Committee Chairman and Kentucky AFL-CIO President Bob Curtis. Although Curtis will not be attending, he has designated Ron Cyrus, executive secretary-treasurer of the Kentucky AFL-CIO, to work with us on LMC outreach activities. Cyrus also serves as executive secretary of the Southern Labor Council. We are exploring with him the idea of calling a council meeting during the AFL-CIO convention for the purpose of rallying the Southern state labor leadership on the excise tax issue.

We have asked Bill Holayter to help arrange opportunities at the convention for appropriate Committee representatives to reach out to the leadership of the Machinists, particularly the new Secretary-Treasurer Don Wharton and Executive Vice President Tom Buffenbarger. Both Wharton and Buffenbarger have extensive experience with the union's tobacco sector members. As always, the Machinists will be a key player in helping to shape federation policy on health care reform financing.

Committee representatives will use the convention as an opportunity to reach out to the new international president of the Sheet Metal Workers, Art Moore. We will be working with NEMI Administrator Jim Golden to facilitate efforts in this area. We will also attempt to meet with state SMWIA leaders from those states with a strong NEMI presence.

LMC representatives can use this opportunity to strengthen ties with our labor coalition groups, particularly on our health care message. We have an LMC health care presentation scheduled before the LCLAA executive board. We will be attending a reception honoring newly elected AFL-CIO Vice Presidents Linda Chavez-Thompson and Gloria Johnson and would like to use this opportunity to build on our relationships with these two labor leaders. We are scheduling a meeting with Congress of California Seniors President Howard Owen and NCSC President Larry Smedley to discuss ongoing projects and the health care issue.

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We by asset a As always, the convention gives us a chance to enhance our relationships with AFL-CIO and affiliate staff and engage in general coalition building within the labor movement. Ties can be strengthened with state federation leadership in states that pose challenges for us in the coming year on the tax issue, particularly Michigan, Illinois and Ohio.

> Led by Democratic National Committee Chairman David Wilhelm, DNC and Administration officials will be attending the convention of the work with accompanies of the convention to work with organized labor to promote the President's health care package. IMC representatives and BC&T leaders can use this opportunity to reinforce with these officials the Committee's position on excise taxes and health care. We can also work with

AFL-CIO COPE Director Rich Walsh, with whom we have a relationship from Illinois, on the health care message.

It is our understanding that attendance and credentials will be particularly tight this year. Committee representatives attending will be getting their credentials from their former unions and will be sitting with their respective delegations during convention proceedings.

We recommend that Jim Savarese, Leslie Dawson, John Jarvis, Mike Forscey, Bill Holayter and Harry Kaiser represent the Committee at the AFL-CIO convention. Because of the high priority of the health care issue, we also recommend that Eric Shulman participate as an LMC representative. Because of her access to a unique set of union contacts and women in the labor movement, we recommend that Jane Danowitz attend, if Ogilvy Adams & Rinehart agrees to pay for 1/2 of her expenses.

We anticipate the cost of this to be:

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Airfare (for 8 at an average of \$600 per round trip) \$ 4,800 Hotel (4 nights for 7 people at \$150 a night - Dawson is \$150 a night - Dawson is covered) Meals/entertainment at an average of \$600 per person for the \$ five day/four night period 4,800 who are they? by - in which cross. THE STATE OF STATE OF STATE TOTAL We would appreciate your input. TILMC Representatives