

This letter sent to the following Board Members:
Funding Report enclosed

Messrs. Kendall
Delafield
de Rosso
Fenton
Friele
Lindsay
Murden
Nevin
Rockefeller
Rose
Sims
Wilkinson
Neumann - N.Y.
Brady

Espinoza
Rump

January 24, 1967

Dear Mr.

Enclosed is the 1966 Funding Report of ACCION International. Your efforts on our behalf during the past year resulted in more than 100% increase in income over the 1965 total.

This enables us to start the year with a fund balance which, with your help, we will try to maintain for 1967.

Sincerely,

M.J. Nolde
Associate Director

MJN dm
enclosure

1966 Final Funding Report and Comparative Analysis

To: Board of Directors - ACCION International

Date: January 16, 1967

Corporations and Individuals \$500 and Up				
Statistical Classification	1965	1966	1966	% Change
Number	41	78		+90
Income	\$56,585	\$127,395		+125
% Total Income	54%	59%		+10
Average Grant	\$1,368	\$1,607		+17
Foundations \$500 and Up				
Statistical Classification	1965	1966	1966	% Change
Number	10	12		+20
Income	\$45,750	\$81,475		+78
% Total Income	43%	38%		- 12
Average Grant	\$4,575	\$6,789		+48
Gifts Less than \$500				
Statistical Classification	1965	1966	1966	% Change
Number	37	45		+22
Income	\$2,804	\$6,012		+114
% Total Income	3%	3%		0
Average Grant	\$76	\$134		+76
Totals				
Statistical Classification	1965	1966	1966	% Change
Number	88	135		+61
Income	\$105,139	\$214,882		+104
Average Grant	\$1,193	\$1,591		+33

ACCION International
Contributors - 1966 Program

<u>A. Contributions \$500 or More</u>	<u>Amount</u>
Abbott Laboratories	\$ 500.
Alcoa Foundation	2,000.
American Can Co. Foundation	1,000.
American & Foreign Power Co., Inc.	1,000.
Anonymous	10,200.
Anonymous Foundation	1,000.
Arthur Andersen & Co.	500.
Atlantic Richfield Foundation	2,000.
Avery Products Corporation	1,000.
Bethlehem Steel Corporation	1,500.
Mary Reynolds Babcock Foundation	5,000.
Brazilian Light & Power Company, Ltd.	10,000.
Burrughs Corporation	1,000.
Cabot Corporation, Inc.	500.
Cargill, Inc.	500.
Chrysler Corporation Fund	2,000.
Clark International Marketing S.A.	500.
Container Corporation of America Foundation	500.
Continental Can Company, Inc.	1,000.
Corn Products Company	1,500.
Council for Latin America, Inc.	2,500.
John Deere Foundation	2,000.
William H. Donner Foundation, Inc.	20,000.
Bradford M. Endicott	2,000.
Ernst & Ernst International	1,000.
Ferro Foundation	500.
Firestone Steel Products Co.	1,000.
First Federal Savings & Loan Ass'n of Puerto Rico	625.
Ford Motor Company Fund	4,000.
General Dynamics Corporation - Liquid Carbonic Division	2,000.
General Foods Corporation	3,000.
General Motors Overseas Operations	2,500.
General Service Foundation	2,000.
The Gillette Company	1,000.
Grace Foundation, Inc.	2,000.
Gulf Oil Corporation	2,000.
Harnischfeger Foundation, Inc.	1,000.
Haskins & Sells	750.
Frederick H. Hatch & Company, Inc.	1,000.
Hooker Chemical Corporation	500.
Hopkins Charitable Fund	3,000.
J.M. Huber de Venezuela	500.
International Basic Economy Corporation	3,000.
IBM World Trade Corporation	1,000.
International Flavors & Fragrances, Inc.	2,000.
International Harvester Company	1,500.
International Telephone & Telegraph Corporation	1,000.
Johnson & Higgins	500.
Koppers Foundation	1,000.
Kraft Foods	500.
Carl M. Loeb, Rhoades & Company	500.
The Lummus Company	750.
Marsh & McLennan, Inc.	500.
Merck Sharp & Dohme International	2,000.

<u>A. Contributions \$500 or More</u>	<u>Amount</u>
Mobil Latin America, Inc.	\$ 1,200.
National Cash Register Company	2,000.
New York Foundation	2,500.
Oberlin College - Consolidated Relief Fund	775.
Oivind Lorentzen, Inc.	1,000.
Otis Elevator Company	500.
Owens Illinois International (Charities Foundation)	2,500.
PepsiCo., Inc.	5,000.
Pepsi Cola Foundation	2,000.
Pfizer International, Inc.	5,000.
Price Waterhouse & Company	1,200.
Public Welfare Foundation, Inc.	5,000.
Puerto Rican Cement Company, Inc.	500.
Quaker Oats Company	500.
Reader's Digest Foundation	1,000.
Bennie C. Reagan	1,800.
Rockefeller Brothers Fund	15,000.
Mr. and Mrs. Rodman C. Rockefeller	2,520.
Rockwell-Standard Corporation	500.
Scalfe Family of Pittsburgh	15,000.
Schering Corporation	750.
Sears-Roebuck Foundation	2,500.
Shell International Petroleum Co., Ltd.	2,800.
Sinclair Oil Corporation Foundation	1,500.
The Singer Company Foundation	1,000.
Smith, Kline & French Laboratories	1,000.
Starr Foundation	500.
Stauffer Chemical Co. Foundation	500.
Standard Oil Company (New Jersey)	5,000.
Time, Inc.	2,500.
Tinker Foundation Trust	2,000.
Union Carbide Corporation	1,000.
United Shoe Machinery Corporation	1,000.
United States Steel Foundation	2,500.
Westinghouse Electric International Company	1,000.
Arthur Young & Company	1,500.
<u>Sub Total</u>	<u>\$206,870.</u>

<u>B. Contributions Under \$500.</u>	<u>Amount</u>
American Institute for Free Labor Development	\$ 7.
Norling W. Anderson	30.
Mrs. A.A. Armstrong	3.
Baker Transworld, Inc.	150.
Rev. Charles H. Branning	5.
Cities Service Foundation	300.
William F. Coles	300.
Continental Grain Company	250.
Mrs. A.J. Foy Cross	4.
Mr. and Mrs. Sheldon Decker	250.
Dun & Bradstreet Foundation, Inc.	100.
Forest Fund	250.
Mr. and Mrs. John M. Gardner	15.

B. Contributions Under \$500.

	<u>Amount</u>
Albert F. Gordon	\$350.
Grolier Incorporated	200.
Dr. Robert Y. Gromet	10.
Halliburton Company	250.
E.R. Hopper	50.
International Packers, Ltd.	100.
Interpublic Corporate Services, Inc.	100.
Henry E. Jepsen	50.
Mrs. D.J. Keefe	25.
Kenyon & Eckhardt, Inc.	300.
The Mary Lord Foundation	100.
Oscar Mayer Foundation, Inc.	300.
Charles G. Pefinis	50.
C.J. Petry	20.
Philipp Brothers	300.
The Protane Corporation	100.
Raymond International, Inc.	100.
Mr. and Mrs. M.J. Richter	150.
Walter J. Roth	50.
Virginia S. Runyon	10.
St. Timothy's School - Students and Faculty	100.
J. Henry Schroder Banking Corporation	300.
Scott Paper Company Foundation	250.
G.W. Scott	5.
Dr. George Shattuck	100.
Mrs. Carolyn R. Sisney	10.
Symington Wayne Foundation	100.
Toledo Scale Corporation	300.
Mr. and Mrs. Ronald Tower	20.
United Fruit Company Foundation, Inc.	300.
Alex H. Warner	15.
Wellesley College Service Fund	233.

Sub Total \$6,012.

TOTAL INCOME \$214,882.

C. Contributions in Kind

Gulf Oil Corporation	Office Furniture
Mobil Latin-America, Inc.	Office Equipment
Standard Oil Company (N.J.)	Office Equipment
PepsiCo., Inc.	Office Equipment
Shell Oil Co. of Venezuela	Film
Braniff International	10 Round Trips: U.S.-Rio-U.S.
Delta Airlines, Inc.	5 Round Trips: U.S.-Caracas-U.S.
Pan American World Airways	5 Round Trips: U.S.-Caracas-U.S.
Pfizer International, Inc.	Reproduction Work
Corn Products International	Reproduction Work
Standard Oil Company (N.J.)	Reproduction Work

ACCION International
Funding Report

Oct. 1 - Dec. 31, 1966

Key:

DMK - Donald M. Kendall
JPD - J.P. Delafield
AdR - Alphonse de Rosso
RCF - Richard C. Fenton
BF - Berent Friele
JEG - John E. Gross
WSL - William L. Lindsay
RCR - Rodman C. Rockefeller
MCR - Milton C. Rose
GCS - George C. Seybolt
TLM - Theodore L. Wilkinson
JHB - Joseph H. Blatchford
WBC - William B. Crossley, Jr.
TMI - T.M. Holcombe
MJN - M.J. Nolde

L - Letter
P - Pending
Per - Personal
R - Refusal
Pro - Proposal

ORGANIZATION	CONTACT	BY WHOM	REQUESTED	MEANS	RESULTS
Allis-Chalmers Manf. Co.	W.G. Scholl, Pres.	DMK	Re 1967	L	R
Admiral Corp.	V. Barreca, Pres.	DMK	Re 1967	L	P
Armco Steel Co.	C.W. Verity, Jr., Pres.	DMK	Re 1967	L	P
Amer. Optical Co.	E.W. Schumacher, Pres.	DMK	Re 1967	L	P
Aluminum Co. of Canada	N.A. Davis, Pres.	DMK	Re 1967	L	P
Arthur G. McKee & Co.	M. Cox, Pres.	DMK	Re 1967	L	P
Allied Chem. Int'l Corp.	W.H. Winfield, Pres.	RGF	\$2,000	L	R
Amer. Machine & Foundry	H.A. Hooper, V.P.	WBC	Follow-up	L	R
Amer. Radiator & Std. San. Corp.	J.K. Miller, Exec. V.P.	DMK	Follow-up	L	P
Alcoa	J.W. Wilson, V.P.	RCF	\$4,000 Re 1967	L	P
Abex Corp.	B.G. Drummond, Dir. Int'l.	WBC	\$1,000	L	R
American Hospital Supply	W.L. Kelly, Jr., Pres.	DMK	\$1,000	L	R
Export Corporation	E.G. Kuchel, Pres.	DMK	\$1,000	L	P
Armour & Co.	W.W. Prince, Chrm.	DMK	\$1,000	L	P
Atlantic Richfield	H.W. Jones, V.P.	DMK	\$2,000	L	P
Associated Press	W. Gallagher, Gen. Mgr.	DMK	\$1,000	L	P
Bundy Tubing Co.	W.W. Anderson, Jr., Pres.	DMK	Follow-up Re 1967	L	P
Borden Chem. Co.	L.D. Doggett, V.P.	DMK	Follow-up Re 1967	P	P
Borg-Warner Int'l. Corp.	R.A. Brown, Pres.	DMK	Follow-up Re 1967	P	P
Bendix Corp.	G.E. Stoll, Pres.	DMK	Follow-up Re 1967	P	P
Booz Allen & Hamilton	L.H. Beddall, Jr.	WBC	Follow-up	L	P
Bucyrus-Erie Co.	R.E. Smdley, Pres.	DMK	Follow-up	L	P
Barber-Greene Co.	E.P. Berg, Chrm.	DMK	\$1,000	L	P
Bell & Howell Foundation	H.A. Barber, Pres.	DMK	\$1,000	L	P
Baker Transworld, Inc.	F.A. Jones, Pres.	DMK	\$2,000	L	P
Bekins Van & Storage Co.	J.D. Wook	DMK	\$2,000	L	P
Baker Transworld, Inc.	M.W. Bekins, Chrm.	DMK	\$1,000	L	P
Crown Cork & Seal Co., Inc.	J.F. Connelly, Pres.	DMK	\$1,500	L	P
J.I. Case Co.	M.D. Hill, Pres.	DMK	Re 1967	L	P
Canada Dry Corp.	C.E. Van Anglen, Jr., V.P.	DMK	Re 1967	L	P
Cummings Engine Co., Inc.	E.D. Tull, Pres.	DMK	Re 1967	L	P
Champion Papers	K.R. Bendetsen, Chrm.	DMK	Re 1967	L	P
Carrier Foundation, Inc.	W.T. Lane, Director	DMK	Re 1967	L	R
Corning Glass Works Foundation	R.H. Andrews, V.P.	DMK	Re 1967	L	R
Cincinnati Milling Mach. Co.	P.O. Geier, Jr., Pres.	DMK	\$1,000	L	P
Cleveland Twist Drill Co.	A.S. Armstrong, Pres.	DMK	\$1,500	L	P
Cushman Industries, Inc.	E.J. Shages, Pres.	DMK	\$1,000	L	P
Collins Co.	C.M. Eiston, Pres.	DMK	\$1,000	L	P

ORGANIZATION	CONTACT	BY WHOM	REQUESTED	MEANS	RESULTS
Cleveland-Citlits Iron Co.	H.S. Harrison, Pres.	DMK	\$1,500	L	P
Caterpillar Tractor Co.	W.H. Franklin, Exec. V.P.	DMK	Follow-up	L	P
Campbells Soups Int'l.	E.J. Poltz, Pres.	RCP	\$2,000	L	R
Controls Co. of America	T.G. Ferguson	DMK	\$1,000 (1967)	L	P
Cartier, Inc.	J. Glanzer, Chrm.	DMK	\$1,000	L	P
Christian & Nielson	O.H. Bentzen	DMK	\$1,000	L	P
Connell Bros. Co. Ltd.	H.A. Magnuson, Chrm.	DMK	\$1,000	L	P
Construction Aggregates Corp.	J.R. Seidbar, Pres.	DMK	\$1,000	L	P
Cook Chemical Co.	R.G. Martin, Pres.	DMK	\$1,000	L	P
Cooper-Bessemer Corp.	W.K. Ballely, Chrm.	DMK	\$1,000	L	P
Core Labs., Inc.	J.D. Wisenbaker, Chrm.	DMK	\$1,000	L	P
Drew Chemical Corp.	R.W. Prensusch, Pres.	DMK	Follow-up	L	P
DuPont	F. Lorette, Dir. L.A.	DMK	Follow-up	L	P
Diamond Alkali Co.	A.B. Tillman, Pres.	DMK	\$1,500	L	R
Dorr-Oliver, Inc.	I.R. Boling, Pres.	DMK	\$1,000	L	P
DeVilbiss Co.	H.P. De Vilbiss, Chrm.	DMK	\$1,000	L	P
Deere & Co.	E.F. Curtis, Pres.	DMK	\$4,000 (1967)	L	P
Delta Drilling Co.	J. Zappa, Pres.	DMK	\$1,000	L	P
Eastman Kodak Co.	W.S. Vaughn, Pres.	DMK	Re 1967	L	P
Ethyl Corp.	G.F. Kirby, Pres.	DMK	\$1,000	L	R
Foster Wheeler Corp.	W.G. Ball, P.R.	WBC	\$1,500	L	P
Fram Corp.	E.F. Wentworth, Jr., Pres.	DMK	\$1,000	L	P
First Federal Savings & Loan	H.E. Davila, Pres.	RGR	\$1,500 (1967)	L	P
Ass'n. of Puerto Rico	H. Lunn, Exec. Secry.	MJN	\$8,220	Pro.	R
Franklin Supply Co.	J.P. Harper, Pres.	DMK	\$1,000	L	P
Friden, Inc.	W.S. Johnson, Chrm.	DMK	\$1,000	L	P
General Service Foundation	G.A. Lloyd, Trustee	WBC	Follow-up	L	P
Goodyear Tire & Rubber Co.	V. Holt, Jr., Pres.	DMK	Re 1967	L	P
General Mills, Inc.	R.W. Rawlings, Pres.	DMK	Re 1967	L	P
Gates Rubber Co.	C.C. Gates, Jr., Pres.	DMK	\$1,000	L	P
Griffith Labs, Inc.	C.L. Griffith, Pres.	RCP	\$1,000	L	P
General Tire & Rubber Co.	M.G. O'Neil, Pres.	DMK	\$2,500	L	P
Grolier, Inc.	F.P. Murphy, Chrm.	DMK	\$1,000 (1967)	L	P
Genesco, Inc.	W.M. Jarman, Chrm.	DMK	\$1,000	L	P
S.J. Groves & Sons Co.	F.M. Groves, Chrm.	DMK	\$1,000	L	P
Haskins & Sells	C. Clapp, Partner	DMK, WBC	\$1,000	L	P
Honeywell, Inc.	S.F. Keating, Pres.	DMK	Re 1967	L	P
O. Hommel Company	E.M. Hommel, Chrm.	DMK	Follow-up	L	P
Huber Corp.	E.L. Smith, Chrm.	DMK	\$1,000	L	P
Hyster Co.	P.S. Hiss, Pres.	DMK	\$1,000	L	P

BY	WHOM	REQUESTED	MEANS	RESULTS
DMK	M.W. Huber, Pres.	\$1,000	I	\$500.
DMK	J.F. Burke, Pres.	\$1,000	I	R
DMK	G. Gidwitz, Chrm	\$1,000	I	R
DMK	W.H. Helmerich, Chrm.	\$1,000	I	P
DMK	I.G. Greenebaum	\$1,000	I	P
DMK	R.M. Holliday, Pres.	\$1,000	I	P
DMK	G.A. Ranney	Follow-up	I	R
DMK	C.J. Driscoll, Secr'y.	\$500. (1967)	I	P
RCF	E.J. Gerrity, Jr.	\$2,000 (1967)	I	P
DMK	A.H. Spanel, Chrm.	\$1,000	I	P
DMK	C.B. Burnett, Pres.	Follow-up	I	P
DMK	G.O. Idenhard, Pres.	Re 1967	I	R
RCR	W. Bumsted, V.P.	\$1,000 (1967)	I	P
DMK	J.E. Louning, V.P.	Re 1967	I	P
DMK	R.J. Kleberg, Jr., Pres.	Re 1967	I	P
DMK	E.F. Kaiser, Pres.	Re 1967	I	P
DMK	D.C. Steward, Chrm.	\$500.	I	P
WBC	R.G.K. Anson, Int'l Div.		I	\$300.
DMK	H.T. Marshall, Pres.	\$1,000	I	R
DMK	D.A. McGee, Chrm.	\$1,000	I	P
DMK	G. Ketchum, Chrm.	\$1,000	I	P
DMK	A.O. Willey, Pres.	\$1,000	I	P
DMK	H. Campbell	Re 1967	I	R
DMK	F.A. Nemeo, Pres.	Follow-up	I	P
DMK	J.C. Mundt, V.P.	Follow-up	I	P
DMK	W.G. Rector, Pres.	\$1,000	I	P
DMK	H.B. Collins, Pres.	\$1,500	I	P
DMK	H.F. Hood, Pres.	Follow-up	I	R
DMK	R.T. Beattie, Pres.	Follow-up	I	R
DMK	F.N. Schroder, Pres.	\$1,000	I	P
DMK	H.H. Henley, Jr., Pres.	Follow-up	I	R
DMK	R.G. Rose, Treas.	Follow-up	I	R
DMK	E.D. Elliot, Pres.	Follow-up	I	P
DMK	D.A. McMahon, Pres.	Re 1967	I	P
DMK	M Factor, Jr., Pres.	\$1,500	I	P
DMK	R. Hetzel, Exec. V.P.	\$2,000	I	R
JAL	A.W. Bowling, Jr. Pres.	\$1,000	I	P
DMK	R.J. Powell, Pres.	\$1,000	I	P
DMK	G. Killion, Chrm.	\$1,000	I	P
DMK	L.N. Shults, Chrm.	\$1,000	I	P
DMK	Metro Goldwyn Mayer Corp.			
DMK	The Marley Co.			
DMK	Magnus Chemical Co., Inc.			
DMK	of America			
DMK	Motion Picture Assoc.			
DMK	Max Factor & Co.			
DMK	Monroe Int'l, Inc.			
DMK	Mead Johnson & Co. Ind., Inc.			
DMK	Wiles Labs, Inc.			
DMK	McLession & Robbins, Inc.			
DMK	Lee Higginson Corp.			
DMK	Liggett Drug Co., Inc.			
DMK	Lincoln National Life Insurance			
DMK	Link-Belt Co.			
DMK	Larkin Rule Co.			
DMK	Lowe Star Cement Corp.			
DMK	Lyles Bros. Steamship Co.			
DMK	Lybrand, Ross Bros. & Montgomery			
DMK	Luzol Corp.			
DMK	Ketchum, MacLeod & Grove, Inc.			
DMK	Kerr-McGee Oil Indus., Inc.			
DMK	The Kendall Co.			
DMK	Kenyon & Eckhardt, Inc.			
DMK	Kaiser Industries Corp.			
DMK	King Ranch, Inc.			
DMK	Kelllogg Co.			
DMK	Johnson & Higgins			
DMK	Johnson & Johnson			
DMK	Johns Manville			
DMK	Int'l. Latex Corp.			
DMK	Int'l. Telephone & Telegraph			
DMK	International Packers, Ltd.			
DMK	Inland Steel Co.			
DMK	Iugnes Tool Co.			
DMK	The Hertz Corp.			
DMK	Helmerich & Payne, Inc.			
DMK	Ielene Curtis Industries, Inc.			
DMK	Iowmet Corp.			
DMK	M.M. Huber Corp.			

Per & I

Per & I

RESULTS

MEANS

REQUESTED

BY WHOM

CONTACT

ORGANIZATION

P	I	Follow-up (1967)	DMK	R.E. Slaughter, Exec. V.P.	McGraw Hill, Inc.
P	I	\$10,000	DMK	J.V. McKee, Jr., Exec. V.P.	National Union Electric Corp.
P	I	\$2,500	MJN	A.H. Sulzberger, Chrm.	New York Times Fnd.
P	I	Follow-up	DMK	D.R. Fuller, Pres.	Northern Trust Co.
P	I	Follow-up	DMK	H.A. Doran	Norwich Pharmacal Co.
R	I	Per & I	WBC	J.A. Black, V.P.	Otis Elevator Co.
P	I	\$1,000	DMK	R. Ottlinger	Ottlinger Fnd.
P	I	\$2,000	JHB/N	R.A. Jonas, Jr.	Oxford Filing Supply Co., Inc.
P	I	\$1,000	DMK	P.S. Gerot, Pres.	The Pillsbury Co.
P	I	Re 1967	DMK	D.G. Hill, Pres.	Pittsburgh Plate Glass Co.
P	I	Re 1967	DMK	S. Learned, Pres.	Phillips Petroleum Co.
P	I	Re 1967	DMK	C.M. Fullgraf	Proctor & Gamble Co.
P	I	Re 1967	DMK	G. Weissman, Pres.	Philop Morris Int'l.
P	I	Per & I	WBC	W. Piper, Asst. to Pres.	Paramount Pictures Int'l.
P	I	\$1,500	DMK	F. Ralbourm, Sr. V.P.	Paramount Pictures Corp.
P	I	\$2,500 (1967)	DMK	E.C. Swift, V.P.	Pennsalt Chem. Corp.
P	I	\$5,500	JHB/N	C. Marsh, Exec. Dir.	Public Welfare Fnd.
P	I	\$2,500	DMK	W. Ruder, Pres.	Ruder & Fim, Inc.
P	I	Follow-up	DMK	T.T. Arden, Pres.	Robertshaw Controls Co.
P	I	\$1,000	DMK	J.E. Black, Dir. for H.S.	Rockefeller Fnd.
P	I	\$38,222	JHB/N	J. Dart, Pres.	Rexall Drug & Chemical Co.
R	I	Re 1967	DMK	F.H. Davis, Pres.	Ross Gear
P	I	\$1,000	DMK	S.M. Baum, Pres.	Reichhold Chemical Inc.
P	I	\$1,000	DMK	J.A. Aston, Pres.	Republic National Bank
R	I	Follow-up	DMK	W.C. Rittman, Pres.	Richardson-Merrell, Inc.
P	I	\$1,000	DMK	A.B. Palmer, Chrm.	Rollins Burdick Hunter Co.
P	I	\$40,186	JAL	C.E. Ford	Scatte Family Fund
P	I	Follow-up (1967)	JHB/N	E. Collins	Sherwin-Williams Co.
P	I	Re 1967	DMK	W.W. Gram	Simmons Co.
P	I	Re 1967	DMK	J.T. Logan, V.P.	Sperry Rand Corp.
P	I	Re 1967	DMK	H.F. Vickers, Chrm.	St. Regis Paper Co.
P	I	Follow-up	WBC	E.S. Landreth, V.P.	Sterling Products Int'l. Inc.
P	I	\$1,000	DMK	G.K. Simonds, Jr., Pres.	Simonds Saw & Steel Co.
P	I	\$1,000	DMK	R.M. Hubbs, Pres.	St. Paul Fire & Marine Ins.Co.
P	I	\$1,000	DMK	M. Baldrige, Pres.	Scovill Manf. Co.
P	I	\$1,000	DMK	C.H. Smith, Jr., Pres.	Steel Improvement & Forge Co.
R	I	\$1,000	DMK	H.R. Glese, Pres.	Sargent & Co.
P	I	Follow-up	DMK	G. Sutton, V.P.	Schenley International

BY	WHOM	REQUESTED	MEANS	RESULTS	CONTACT	ORGANIZATION
TLM	DMK	Follow-up	L	P	J.F. Rhodes, Comp.	Schlumberger, Ltd.
	DMK	\$1,000 (1967)	L	P	F.E. Cook, V.P.	Stauffer Chemical Co.
	RCF	\$2,000 (1967)	L	P	C.M. Corrales, V.P.	Smith Kline & French Overseas Co.
	DMK	\$2,000 (1967)	L	P	E.E. Vose, V.P.	Singer Sewing Machine Co.
	JPD	\$1,000 (1967)	L	P	H.F. Dunning, Pres.	Scott Paper Co.
	DMK	\$1,000	L	P	J.D. Robinson, Chrm.	Santa Fe Drilling Co.
	DMK	\$1,000	L	P	J.J. Culberg, Pres.	Schick Electric, Inc.
	DMK	\$1,000	L	P	A.S. Walcott	Seneca Grape Juice Corp.
	DMK	\$1,000	L	P	E.L. Taylor, Chrm.	Seven-Up Bottling Co.
	DMK	\$1,000	L	P	E. Henderson, Chrm.	Sheraton Corp.
	DMK	\$1,000	L	P	H.C. Smith, Chrm.	Smith Industries Int'l, Inc.
	DMK	\$1,000	L	P	L.E. Yeager, Pres.	Std. Dredging Corp.
	DMK	\$1,000	L	P	H. Vollum, Pres.	Tektronix, Inc.
	TMB/MJN	\$1,000	L	P	E.L. Tinker	Tinker Fnd.
	DMK	\$1,000	L	P	M. Muse	Toledo Scale Corp.
	DMK	\$1,000	L	P	H. McIntosh, Pres.	20th Century-Fox Film Corp.
	DMK	\$1,000	L	P	R.T. Kelly, Treas.	Twentieth Century Fund
	JHB/N	\$38,222	Pro	P	A. Hecksher, Dir.	U.S. Steel Foundation, Inc.
	DMK	\$4,000 (1967)	L	P	Dr. W.H. Turner, Exec. Dir.	U.S. Life Insurance Co.
	DMK	\$1,000	L	P	A.M. Thomason, Pres.	U.S. Life International
	DMK	\$1,000	L	P	R.H. Belknap, Pres.	Vick International
	WBC	Follow-up	L	P	H.W. Monroe	Vision, Inc.
	WBC	Follow-up	L	R	W.E. Barlow, Pres.	Weeder-Root, Inc.
	DMK	\$1,000	L	P	W.C. Stauble, Pres.	Valvoline Oil Co.
	DMK	\$1,000	L	P	E.F. Wells, Pres.	Witco Chemical Co.
	DMK	Follow-up	L	P	R.I. Wisnick, Chrm.	Wilson & Co., Inc.
	WST	Re 1967	L	R	F.J. Zurek, V.P.	Weyerhaeuser Co.
	DMK	\$1,000	L	R	N. Clapp, Pres.	White Motor Co.
	DMK	\$1,000	L	P	W.C. Mack, Chrm.	Weatherford Mineral Wells & Northwestern Ry.
	DMK	\$1,000	L	P	J.T. Suggs, Chrm.	White Motor Co.
	DMK	\$1,000	L	P	R.F. Black, Chrm.	Wyandotte Chemicals Corp.
	DMK	\$1,000	L	P	R.B. Sempke, Pres.	Youngstown Sheet & Tube Co.
	DMK	\$2,000	L	P	A.S. Glosbrenner, Pres.	

Westinghouse Air
 Westinghouse Airbrake
 Brake - (2 cos)
 Cuth - Plate Glass

Form
 Horvath-Walker File
 Refractory Plant
 for buses for
 steel furnaces
 Grayana

1966 Final Funding Report and Comparative Analysis

Troféus de Brazil
 Freios e Sinais de Brazil SA

To: Board of Directors - ACCION International
 Paul C. Benchin
 (Cohy)

Date: January 16, 1967
 M M Farms worth

Pat

Pills P. Lote
 Pains
 P.P.G.
 Donald J. Hill
 Pres.
 M. N. (inter)
 Belgon
 Van Land
 Co.
 Wm
 Carpenter

Corporations and Individuals \$500 and Up			
Statistical Classification	1965	1966	% Change
Number	41	78	+90
Income	\$56,585	\$127,395	+125
% Total Income	54%	59%	+10
Average Grant	\$1,368	\$1,607	+17
Foundations \$500 and Up			
Statistical Classification	1965	1966	% Change
Number	10	12	+20
Income	\$45,750	\$81,475	+78
% Total Income	43%	38%	- 12
Average Grant	\$4,575	\$6,789	+48
Gifts Less than \$500			
Statistical Classification	1965	1966	% Change
Number	37	45	+22
Income	\$2,804	\$6,012	+114
% Total Income	3%	3%	0
Average Grant	\$76	\$134	+76
Totals			
Statistical Classification	1965	1966	% Change
Number	88	135	+61
Income	\$105,139	\$214,882	+104
Average Grant	\$1,193	\$1,591	+33

1966 Final Funding Report and Comparative Analysis

To: Board of Directors - ACCION International

Date: January 16, 1967

Corporations and Individuals \$500 and Up				
Statistical Classification	1965	1966	1966	% Change
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Average Grant	\$1,193	\$1,591		+33

ACCION International
Contributors - 1966 Program

<u>A. Contributions \$500 or More</u>	<u>Amount</u>
Abbott Laboratories	\$ 500.
Alcoa Foundation	2,000.
American Can Co. Foundation	1,000.
American & Foreign Power Co., Inc.	1,000.
Anonymous	10,200.
Anonymous Foundation	1,000.
Arthur Andersen & Co.	500.
Atlantic Richfield Foundation	2,000.
Avery Products Corporation	1,000.
Bethlehem Steel Corporation	1,500.
Mary Reynolds Babcock Foundation	5,000.
Brazilian Light & Power Company, Ltd.	10,000.
Burrughs Corporation	1,000.
Cabot Corporation, Inc.	500.
Cargill, Inc.	500.
Chrysler Corporation Fund	2,000.
Clark International Marketing S.A.	500.
Container Corporation of America Foundation	500.
Continental Can Company, Inc.	1,000.
Corn Products Company	1,500.
Council for Latin America, Inc.	2,500.
John Deere Foundation	2,000.
William H. Donner Foundation, Inc.	20,000.
Bradford M. Endicott	2,000.
Ernst & Ernst International	1,000.
Ferro Foundation	500.
Firestone Steel Products Co.	1,000.
First Federal Savings & Loan Ass'n of Puerto Rico	625.
Ford Motor Company Fund	4,000.
General Dynamics Corporation - Liquid Carbonic Division	2,000.
General Foods Corporation	3,000.
General Motors Overseas Operations	2,500.
General Service Foundation	2,000.
The Gillette Company	1,000.
Grace Foundation, Inc.	2,000.
Gulf Oil Corporation	2,000.
Harnischfeger Foundation, Inc.	1,000.
Haskins & Sells	750.
Frederick H. Hatch & Company, Inc.	1,000.
Hooker Chemical Corporation	500.
Hopkins Charitable Fund	3,000.
J.M. Huber de Venezuela	500.
International Basic Economy Corporation	3,000.
IBM World Trade Corporation	1,000.
International Flavors & Fragrances, Inc.	2,000.
International Harvester Company	1,500.
International Telephone & Telegraph Corporation	1,000.
Johnson & Higgins	500.
Koppers Foundation	1,000.
Kraft Foods	500.
Carl M. Loeb, Rhoades & Company	500.
The Lummus Company	750.
Marsh & McLennan, Inc.	500.
Merck Sharp & Dohme International	2,000.

<u>A. Contributions \$500 or More</u>	<u>Amount</u>
Mobil Latin America, Inc.	\$ 1,200.
National Cash Register Company	2,000.
New York Foundation	2,500.
Oberlin College - Consolidated Relief Fund	775.
Oivind Lorentzen, Inc.	1,000.
Otis Elevator Company	500.
Owens Illinois International (Charities Foundation)	2,500.
PepsiCo., Inc.	5,000.
Pepsi Cola Foundation	2,000.
Pfizer International, Inc.	5,000.
Price Waterhouse & Company	1,200.
Public Welfare Foundation, Inc.	5,000.
Puerto Rican Cement Company, Inc.	500.
Quaker Oats Company	500.
Reader's Digest Foundation	1,000.
Bennie C. Reagan	1,800.
Rockefeller Brothers Fund	15,000.
Mr. and Mrs. Rodman C. Rockefeller	2,520.
Rockwell-Standard Corporation	500.
Scalfe Family of Pittsburgh	15,000.
Schering Corporation	750.
Sears-Roebuck Foundation	2,500.
Shell International Petroleum Co., Ltd.	2,800.
Sinclair Oil Corporation Foundation	1,500.
The Singer Company Foundation	1,000.
Smith, Kline & French Laboratories	1,000.
Starr Foundation	500.
Stauffer Chemical Co. Foundation	500.
Standard Oil Company (New Jersey)	5,000.
Time, Inc.	2,500.
Tinker Foundation Trust	2,000.
Union Carbide Corporation	1,000.
United Shoe Machinery Corporation	1,000.
United States Steel Foundation	2,500.
Westinghouse Electric International Company	1,000.
Arthur Young & Company	1,500.
<u>Sub Total</u>	<u>\$208,870.</u>

<u>B. Contributions Under \$500.</u>	<u>Amount</u>
American Institute for Free Labor Development	\$ 7.
Norling W. Anderson	30.
Mrs. A.A. Armstrong	3.
Baker Transworld, Inc.	150.
Rev. Charles H. Branning	5.
Cities Service Foundation	300.
William F. Coles	300.
Continental Grain Company	250.
Mrs. A.J. Foy Cross	4.
Mr. and Mrs. Sheldon Decker	250.
Dun & Bradstreet Foundation, Inc.	100.
Forest Fund	250.
Mr. and Mrs. John M. Gardner	15.

<u>B. Contributions Under \$500.</u>	<u>Amount</u>
Albert F. Gordon	\$350.
Grolier Incorporated	200.
Dr. Robert Y. Gromet	10.
Halliburton Company	250.
E.R. Hopper	50.
International Packers, Ltd.	100.
Interpublic Corporate Services, Inc.	100.
Henry E. Jepsen	50.
Mrs. D.J. Keefe	25.
Kenyon & Eckhardt, Inc.	300.
The Mary Lord Foundation	100.
Oscar Mayer Foundation, Inc.	300.
Charles G. Pefinis	50.
C.J. Petry	20.
Philipp Brothers	300.
The Protane Corporation	100.
Raymond International, Inc.	100.
Mr. and Mrs. M.J. Richter	150.
Walter J. Roth	50.
Virginia S. Runyon	10.
St. Timothy's School - Students and Faculty	100.
J. Henry Schroder Banking Corporation	300.
Scott Paper Company Foundation	250.
G.W. Scott	5.
Dr. George Shattuck	100.
Mrs. Carolyn R. Sisney	10.
Symington Wayne Foundation	100.
Toledo Scale Corporation	300.
Mr. and Mrs. Ronald Tower	20.
United Fruit Company Foundation, Inc.	300.
Alex H. Warner	15.
Wellesley College Service Fund	233.
<hr/> <hr/>	
<u>Sub Total</u> \$6,012.

TOTAL INCOME \$214,882.

C. Contributions in Kind

Gulf Oil Corporation	Office Furniture
Mobil Latin-America, Inc.	Office Equipment
Standard Oil Company (N.J.)	Office Equipment
PepsiCo., Inc.	Office Equipment
Shell Oil Co. of Venezuela	Film
Braniff International	10 Round Trips: U.S.-Rio-U.S.
Delta Airlines, Inc.	5 Round Trips: U.S.-Caracas-U.S.
Pan American World Airways	5 Round Trips: U.S.-Caracas-U.S.
Pfizer International, Inc.	Reproduction Work
Corn Products International	Reproduction Work
Standard Oil Company (N.J.)	Reproduction Work

ACCION International
Funding Report

Oct. 1 - Dec. 31, 1966

Key:

DMK - Donald M. Kendall
JPD - J.P. Delafield
AdR - Alphonse de Rosso
RCF - Richard C. Fenton
BF - Berent Friele
JEG - John E. Gross
WSL - William L. Lindsay
RCR - Rodman C. Rockefeller
MCR - Milton C. Rose
GCS - George C. Seybolt
TIM - Theodore L. Wilkinson
JHB - Joseph H. Blatchford
WBC - William B. Crossley, Jr.
TMH - T.M. Holcombe
MJN - M.J. Nolde

L - Letter
P - Pending
Per - Personal
R - Refusal
Pro - Proposal

RESULTS

MEANS

REQUESTED

WHOM
BY

CONTACT

ORGANIZATION

R	I	Re 1967	DMK	W.G. Scholl, Pres.	Allis-Chalmers Manf. Co.
R	I	Re 1967	DMK	V. Barreca, Pres.	Admiral Corp.
P	I	Re 1967	DMK	C.W. Verity, Jr., Pres.	Armco Steel Co.
P	I	Re 1967	DMK	E.W. Schumacher, Pres.	Amer. Optical Co.
P	I	Re 1967	DMK	N.A. Davis, Pres.	Aluminum Co. of Canada
P	I	Re 1967	DMK	M. Cox, Pres.	Arthur G. McKee & Co.
R	I	\$2,000	RGF	W.H. Winfield, Pres.	Allied Chem. Int'l Corp.
R	I	Follow-up	WBC	H.A. Hooper, V.P.	Amer. Machine & Foundry
P	I	Follow-up	DMK	J.K. Miller, Exec. V.P.	Amer. Radiator & Std. San. Corp.
P	I	Follow-up	RCF	J.W. Wilson, V.P.	Alcoa
R	Per & I	\$4,000 Re 1967	WBC	B.G. Drummond, Dir. Int'l.	Abex Corp.
R	I	\$1,000	DMK	W.T. Kelly, Jr., Pres.	American Hospital Supply
P	I	\$1,000	DMK	E.G. Kuchel, Pres.	Export Corporation
P	I	\$1,000	DMK	W.M. Prince, Chrm.	Armour & Co.
P	I	\$2,000	DMK	H.W. Jones, V.P.	Atlantic Richfield
P	JEG	\$1,000	DMK	W.G. Shane	Associated Press
P	I	Follow-up Re 1967	DMK	W.M. Anderson, Jr., Pres.	Bundy Tubing Co.
P	I	Follow-up Re 1967	DMK	T.D. Doggett, V.P.	Borden Chem. Co.
P	I	Follow-up Re 1967	DMK	R.A. Brown, Pres.	Borg-Warner Int'l. Corp.
P	I	Follow-up Re 1967	DMK	G.E. Stoll, Pres.	Bendix Corp.
P	I	Follow-up	WBC	T.H. Beddall, Jr.	Booz Allen & Hamilton
P	I	Follow-up	DMK	R.E. Smiley, Pres.	Bucyrus-Erie Co.
P	I	\$1,000	DMK	E.P. Berg, Chrm.	Barber-Greene Co.
P	I	\$1,000	DMK	H.A. Barber, Pres.	Bell & Howell Foundation
P	I	\$2,000	DMK	F.A. Jones, Pres.	Baker Transworld, Inc.
P	I	\$1,000	DMK	M.W. Bekins, Chrm.	Bekins Van & Storage Co.
P	I	\$1,500	DMK	J.F. Connelly, Pres.	Crown Cork & Seal Co., Inc.
P	I	Re 1967	DMK	M.D. Hill, Pres.	J.I. Case Co.
P	I	Re 1967	DMK	C.E. Van Anglen, Jr., V.P.	Canada Dry Corp.
P	I	Re 1967	DMK	E.D. Tull, Pres.	Cummins Engine Co., Inc.
P	I	Re 1967	DMK	K.R. Bendetsen, Chrm.	Champion Papers
R	I	Re 1967	DMK	W.T. Laune, Director	Carrier Foundation, Inc.
R	I	Re 1967	DMK	R.H. Andrews, V.P.	Corning Glass Works Foundation
P	I	\$1,000	DMK	P.O. Geler, Jr., Pres.	Cincinnati Milling Mach. Co.
P	I	\$1,500	DMK	A.S. Armstrong, Pres.	Cleveland Twist Drill Co.
P	I	\$1,000	DMK	E.J. Shages, Pres.	Cushman Industries, Inc.
P	I	\$1,000	DMK	C.M. Elston, Pres.	Collins Co.

ORGANIZATION	CONTACT	BY WHOM	REQUESTED	MEANS	RESULTS
Cleveland-Cltfrs Iron Co.	H.S. Harrison, Pres.	DMK	\$1,500	L	P
Caterpillar Tractor Co.	W.H. Franklin, Exec. V.P.	DMK	Follow-up	L	P
Campbells Soups Int'l.	E.J. Poltz, Pres.	RCF	\$2,000	L	P
Controls Co. of America	T.G. Ferguson	DMK	\$2,000 (1967)	L	P
Cartier, Inc.	J. Glaenzner, Chrm.	DMK	\$1,000	L	P
Christiani & Nielson	O.H. Bentzen	DMK	\$1,000	L	P
Connell Bros. Co. Ltd.	H.A. Magnuson, Chrm.	DMK	\$1,000	L	P
Construction Aggregates Corp.	J.R. Senfbar, Pres.	DMK	\$1,000	L	P
Cook Chemical Co.	R.G. Martin, Pres.	DMK	\$1,000	L	P
Cooper-Bessemer Corp.	W.K. Bailey, Chrm.	DMK	\$1,000	L	P
Core Labs., Inc.	J.D. Wisenbaker, Chrm.	DMK	\$1,000	L	P
Drew Chemical Corp.	R.W. Prensich, Pres.	DMK	Follow-up	L	P
DuPont	F. Loretta, Dir. L.A.	DMK	Follow-up	L	P
Diamond Alkali Co.	A.B. Tillman, Pres.	DMK	\$1,500	L	R
Dorr-Oliver, Inc.	L.R. Boling, Pres.	DMK	\$1,000	L	P
DeVilbiss Co.	H.P. De Vilbiss, Chrm.	DMK	\$1,000	L	P
Deere & Co.	E.F. Curtis, Pres.	DMK	\$4,000 (1967)	L	P
Delta Drilling Co.	J. Zappa, Pres.	DMK	\$1,000	L	P
Eastman Kodak Co.	W.S. Vaughn, Pres.	DMK	Re 1967	L	P
Ethyl Corp.	G.F. Kirby, Pres.	DMK	\$1,000	L	R
Foster Wheeler Corp.	E.F. Wentworth, Jr., Pres.	DMK	\$1,500	L	P
Fram Corp.	A.F. Pettef, Pres.	DMK	\$1,000	L	P
First Federal Savings & Loan	H.E. Davila, Pres.	RCR	\$1,500 (1967)	L	P
Fnd. for Y. & S. Affairs	H. Lunn, Exec. Secry.	MJN	\$8,220	Pro.	R
Franklin Supply Co.	J.P. Harper, Pres.	DMK	\$1,000	L	P
Friden, Inc.	W.S. Johnson, Chrm.	DMK	\$1,000	L	P
General Service Foundation	G.A. Lloyd, Trustee	WBC	Follow-up	L	P
Goodyear Tire & Rubber Co.	V. Holt, Jr., Pres.	DMK	Re 1967	L	P
General Mills, Inc.	E.W. Rawlings, Pres.	DMK	Re 1967	L	P
Gates Rubber Co.	C.C. Gates, Jr., Pres.	DMK	\$1,000	L	P
Griffith Labs, Inc.	C.T. Griffith, Pres.	RCF	\$1,000	L	P
General Tire & Rubber Co.	M.G. O'Neill, Pres.	DMK	\$2,500	L	P
Grolier, Inc.	F.P. Murphy, Chrm.	DMK	\$1,000 (1967)	L	P
Genesco, Inc.	W.M. Jarman, Chrm.	DMK	\$1,000	L	P
S.J. Groves & Sons Co.	F.M. Groves, Chrm.	DMK	\$1,000	L	P
Haskins & Sells	C. Clapp, Partner	DMK, WBC	\$1,000	L	P
Honeywell, Inc.	S.F. Keating, Pres.	DMK	Re 1967	L	P
O. Hommel Company	E.M. Hommel, Chrm.	DMK	Follow-up	L	P
Huber Corp.	E.T. Smith, Chrm.	DMK	\$1,000	L	P
Hyster Co.	P.S. Hiss, Pres.	DMK	\$1,000	L	P

ORGANIZATION	CONTACT	BY	REQUESTED	MEANS	RESULTS
McGraw Hill, Inc.	R.E. Slaughter, Exec. V.P.	DMK	Follow-up (1967)	L	P
National Union Electric Corp.	J.V. McKee, Jr., Exec. V.P.	DMK	Follow-up	L	P
New York Fnd.	C. Jones, Dir.	MJN	\$10,000	Per & Pro	P
New York Times Fnd.	A.H. Sulzberger, Chrm.	MJN	\$2,500	L/Pro	P
Northern Trust Co.	D.R. Fuller, Pres.	DMK	Follow-up	L	P
Norwich Pharmacal Co.	H.A. Doran	WBC		Per & L	R
Otis Elevator Co.	J.A. Black, V.P.	DMK	\$1,000	L	P
Ottinger Fnd.	R. Ottinger	JHB/N	\$2,000	L/Pro	P
Oxford Filing Supply Co., Inc.	R.A. Jones, Jr.	DMK	\$1,000	L	P
The Pillsbury Co.	P.S. Gerot, Pres.	DMK	Re 1967	L	P
Pittsbrkgh Plate Glass Co.	D.G. Hill, Pres.	DMK	Re 1967	L	P
Phillips Petroleum Co.	S. Learned, Pres.	DMK	Re 1967	L	P
Proctor & Gamble Co.	C.M. Fullgraf	DMK	Re 1967	L	P
Philop Morris Int'l.	G. Weissman, Pres.	DMK	Re 1967	L	P
Paramount Pictures Int'l.	W. Piper, Asst. to Pres.	WBC		Per & L	P
Paramount Pictures Corp.	P. Radbourn, Sr. V.P.	DMK	\$1,500	L	P
Pennsalt Chem. Corp.	E.C. Swift, V.P.	DMK	\$2,500 (1967)	L	P
Public Welfare Fnd.	C. Marsh, Exec. Dir.	JHB/N	\$5,500	L/Pro	P
Ruder & Finn, Inc.	W. Ruder, Pres.	DMK	Follow-up	P	P
Robertshaw Controls Co.	L.T. Arden, Pres.	DMK	\$1,000	L	P
Rockefeller Fnd.	J.E. Black, Dir. for H.S.	JHB/N	\$38,222	Pro	P
Rexall Drug & Chemical Co.	J. Dart, Pres.	DMK	Re 1967	L	R
Ross Gear	F.H. Davis, Pres.	DMK	\$1,000	L	P
Reichold Chemical Inc.	S.M. Baum, Pres.	DMK	\$1,000	L	P
Republic National Bank	J.A. Aston, Pres.	DMK	Follow-up	L	R
Richardson-Merrell, Inc.	W.C. Rittman, Pres.	DMK	Follow-up	L	P
Rollins Burdick Hunter Co.	A.B. Palmer, Chrm.	DMK	\$1,000	L	P
Scatte Family Fund	C.E. Ford	JAL	\$40,186	Per/Pro	P
Sherwin-Williams Co.	E. Collins	JHB/N			
Stimmons Co.	M.W. Gram	DMK	Follow-up (1967)	L	P
Sperry Rand Corp.	J.T. Logan, V.P.	DMK	Re 1967	L	P
Sperry Rand Corp.	H.F. Vickers, Chrm.	DMK	Re 1967	L	R
St. Regis Paper Co.	W.R. Adams, Pres.	DMK	Re 1967	L	R
Sterling Products Int'l. Inc.	E.S. Landreth, V.P.	WBC	Follow-up	L	P
Simonds Saw & Steel Co.	G.K. Simonds, Jr., Pres.	DMK	\$1,000	L	P
St. Paul Fire & Marine Ins.Co.	R.M. Hubbs, Pres.	DMK	\$1,000	L	R
Scovill Manf. Co.	M. Baldrige, Pres.	DMK	\$1,000	L	P
Steel Improvement & Forge Co.	C.H. Smith, Jr., Pres.	DMK	\$1,000	L	P
Sargent & Co.	H.R. Giese, Pres.	DMK	\$1,000	L	R
Schenley International	G. Sutton, V.P.	DMK	Follow-up	L	P

ORGANIZATION	CONTACT	BY WHOM	REQUESTED	MEANS	RESULTS
Schlumberger, Ltd.	J.B. Rhodes, Comp.	TJM	Follow-up	L	P
Stauffer Chemical Co.	F.E. Cook, V.P.	DMK	\$1,000 (1967)	L	P
Smith Kline & French Overseas Co.	C.M. Corraeale, V.P.	RCF	\$2,000 (1967)	L	P
Singer Sewing Machine Co.	E.E. Vose, V.P.	DMK	\$2,000 (1967)	L	P
Scott Paper Co.	H.F. Dunning, Pres.	JPD	\$1,000 (1967)	L	P
Santa Fe Drilling Co.	J.D. Robinson, Chrm.	DMK	\$1,000	L	P
Schick Electric, Inc.	J.J. Culberg, Pres.	DMK	\$1,000	L	P
Seneca Grape Juice Corp.	A.S. Walcott	DMK	\$1,000	L	P
Seven-Up Bottling Co.	E.L. Taylor, Chrm.	DMK	\$1,000	L	P
Sheraton Corp.	E. Henderson, Chrm.	DMK	\$1,000	L	P
Smith Industries Int'l, Inc.	H.C. Smith, Chrm.	DMK	\$1,000	L	P
Std. Dredging Corp.	L.E. Yeager, Pres.	DMK	\$1,000	L	P
Tektronix, Inc.	H. Vollum, Pres.	DMK	\$1,000	L	P
Tinker Fnd.	E.L. Tinker	TMB/MJN		L	P
Toledo Scale Corp.	H. McIntosh, Pres.	DMK	\$1,000	L	\$300.
20th Century-Fox Film Corp.	F.T. Kelly, Treas.	DMK	\$1,000	L	P
Twentieth Century Fund	A. Hecksher, Dir.	JHB/N	\$38,222	Pro	P
U.S. Steel Foundation, Inc.	Dr. W.H. Turner, Exec. Dir.	DMK	\$4,000 (1967)	L	P
United Press International	A.M. Thomason, Pres.	DMK	\$1,000	L	P
U.S. Life Insurance Co.	R.H. Belknap, Pres.	DMK	\$1,000	L	P
Vick International	H.W. Monroe	WBC	Follow-up	L	P
Vision, Inc.	W.E. Barlow, Pres.	WBC	Follow-up	L	P
Veeder-Root, Inc.	W.C. Staudle, Pres.	DMK	\$1,000	L	P
Valvoline Oil Co.	E.F. Wells, Pres.	DMK	\$1,000	L	P
Witco Chemical Co.	R.I. Wisnick, Chrm.	DMK	Follow-up	L	P
Wilson & Co., Inc.	F.J. Zurek, V.P.	WST	Re 1967	L	R
Weyerhaeuser Co.	N. Clapp, Pres.	DMK	\$1,000	L	R
S.S. White Co.	W.C. Mack, Chrm.	DMK	\$1,000	L	P
Weatherford Mineral Wells & Northwestern Ry.	J.T. Suggs, Chrm.	DMK	\$1,000	L	P
White Motor Co.	R.F. Black, Chrm.	DMK	\$1,000	L	P
Wyandotte Chemicals Corp.	R.B. Semple, Pres.	DMK	\$1,000	L	P
Youngstown Sheet & Tube Co.	A.S. Glossbrenner, Pres.	DMK	\$2,000	L	P

Per & L.

Per/Pro