

The Tobacco Institute

1994 BUDGET

COST CENTER	National Headquarters		No.	1491
	1993 BUDGET	1993 ESTIMATED		1994 BUDGET
<u>Account #6000 - Legislative Consultants</u>				
ALABAMA				
Calvin Whitesell	\$ 56,000	\$ 56,000		\$ 60,000 56
John Teague	20,000	20,000		- -
ALASKA				
Wes Coyner	48,000	46,000		46,000 46
ARIZONA				
Don Isaacson	60,000	60,000		63,000 60
ARKANSAS				
Stewart Bell	30,000	30,000		30,000 30
CALIFORNIA				
Spencer-Roberts	120,000	120,000		75,000 -0-
Phil Dowd	125,000	125,000		130,000 125
COLORADO				
Frank Hays	55,000	55,000		55,000 55
CONNECTICUT				
Bourke Spellacy	92,500	92,500		97,500 93
DELAWARE				
Dave Poffenberger	28,000	28,000		28,000 28
DISTRICT OF COLUMBIA				
T.B.A.	44,000	25,700		40,000 26
FLORIDA				
Guy M. Spearman	53,000	53,000		55,000 53
Arthur R. Collins (Public Private Partnership)	28,000	27,000		29,000 -0-
GEORGIA				
Jim Hammock	45,000	45,000		45,000 45
HAWAII				
Norman Suzuki	48,000	48,000		52,000 48
Wendell K. Kimura	30,000	30,000		32,000 -0-

93800026

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<u>(Continued)</u>				
IDAHO				
William Roden	\$ 33,000	\$ 33,000		\$ 35,000 33
ILLINOIS				
Tom Lyons	46,000	58,500		58,500 59
Ward Johnson	36,000	36,000		38,000-0-
INDIANA				
Thomas F. Fruechtenicht	40,000	40,000		42,000 40
IOWA				
Charles Wasker	50,000	50,000		50,000 50
KANSAS				
Alan Alderson	26,000	26,000		28,000 26
KENTUCKY				
Judith Taylor	30,000	-		-
Roy Strange	-	30,000		30,000 30
LOUISIANA				
Joe G. Wood	53,000	53,000		55,000 53
MAINE				
Severin Beliveau	69,000	69,000		71,000 69
MARYLAND				
Bruce Bereano	46,000	46,000		48,000 46
MASSACHUSETTS				
Billy Coyne, Sr.	101,500	101,500		-
Billy Coyne, Jr.	-	60,000		-
T.B.A.	-	-		101,500 102
MICHIGAN				
Governmental Consultant Services, Inc.	80,000	80,000		80,000 80
MINNESOTA				
Tom Kelm/Doug Kelm	100,000	100,000		100,000 100

93800027

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<u>(Continued)</u>				
Ron Jerich	\$ 20,000	\$ 20,000		\$ 20,000 20
MISSISSIPPI				
Ellis B. Bodron	34,000	34,000		34,000 34
MISSOURI				
John Britton	50,000	50,000		50,000 50
MONTANA				
Jerome Anderson	40,000	40,000		40,000 40
NEBRASKA				
Bill Peters	28,000	28,000		28,000 28
NEVADA				
Jack Jeffrey	33,000	33,000		35,000 33
NEW HAMPSHIRE				
John Mitchell	32,500	32,500		37,500 33
NEW JERSEY				
Joseph Katz/Roger Bodman	70,000	70,000		74,000 70
NEW MEXICO				
Bob Barberousse	35,000	35,000		35,000 35
NEW YORK				
Jim Featherstonhaugh	78,000	78,000		78,000 78
Jeff Hill	64,500	64,500		66,500 - 0 -
Daniel Adams	52,000	52,000		54,000 - 0 -
Norm Adler	22,000	22,000		22,000 - 0 -
NORTH CAROLINA				
Roger W. Bone	55,000	55,000		55,000 - 0 -
NORTH DAKOTA				
Al Wolf	32,000	32,000		-
Tom Smith	-	-		25,000 25
OHIO				
Rick Baird	48,000	48,000		-

93800028

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<u>(Continued)</u>				
Pete O'Grady	\$ 50,000	\$ 50,000		\$ 53,000 50
John Kelley	21,000	21,000		-
T.B.A.	-	-		30,000 -0-
OKLAHOMA				
Ken Nance	45,000	45,000		45,000 45
OREGON				
Richard Kosesan	45,000	42,000		47,000 42
PENNSYLVANIA				
Eugene Knopf	84,000	84,000		84,000 84
RHODE ISLAND				
Dennis Roberts/Kelly Sheridan	34,000	34,000		34,000 34
SOUTH CAROLINA				
Sterling Smith	45,000	45,000		47,000 45
SOUTH DAKOTA				
Jeremiah Murphy	36,000	36,000		38,000 36
George Valentine	10,000	10,000		12,000 -0-
TENNESSEE				
Cleve Smith	50,000	50,000		52,000 50
TEXAS				
Gaylord Armstrong	68,000	68,000		68,000 68
Lisa Ross	25,000	25,000		28,000 -0-
UTAH				
Jim Stewart (Jones, Waldo)	44,000	44,000		46,000 44
VERMONT				
Edward Miller	28,000	28,000		28,000 28
VIRGINIA				
Anthony Troy	48,000	60,000		60,000 60
WASHINGTON				
William Fritz	52,000	52,000		-

93800029

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<u>(Continued)</u>				
Stuart Halsan	\$ 33,000	\$ 33,000		\$ -
T.B.A.	-	-		100,000 85
WEST VIRGINIA				
Rodney Berry	35,000	35,000		37,000 35
WISCONSIN				
Steve Bablitch	58,000	58,000		58,000 58
Paul Sicula	32,000	32,000		32,000 -0-
WYOMING				
William Thomson	35,000	35,000		35,000 35
NATIONAL HEADQUARTERS				
Additional lobbyists	90,000	-		100,000 -0-
TOTAL	<u>\$3,255,000</u>	<u>\$3,225,200</u>		<u>\$3,262,500</u>

Subtotal

2,598

Further reductions achieved by cutting
1992 retainers by 38% or by
cutting additional lobbyists.

(998)

Total

1,600

93800030