

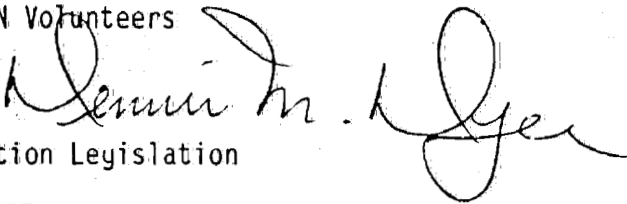
THE TOBACCO INSTITUTE

81 HALE STREET
BEVERLY, MA 01915

DENNIS M. DYER
Regional Vice President
617/927-3990

MEMORANDUM

March 17, 1986

TO: Rhode Island TAN Volunteers
FROM: Dennis M. Dyer 
RE: Smoking Restriction Legislation

The Rhode Island legislature is considering a variety of legislative measures which would adversely affect the tobacco industry and its customers. The proposed legislation will be presented at hearings before the House Health, Education and Welfare Committee. The Tobacco Institute and our allies in the state will present testimony in opposition to the bill. The committee will determine whether to endorse the proposed legislation and send it on to the Rhode Island House and Senate, or reject that legislation. It is the opinion of many Rhode Island-based businesses and unions that there is no need for this legislation.

If you agree that there is simply no need for this type of legislation, then I would appreciate your taking the following action:

1. Send a letter to the Chairman of the House Health, Education and Welfare Committee at the following address:

The Honorable Anthony J. Carcieri, Chairman
House Health, Education and Welfare Committee
State House
Providence, RI 02903

2. Follow-up your letter with a phone call to the Committee Chairman. He, and all members of the committee, can be reached at (401) 277-2000. If the Chairman is not available at the time of your call, leave a message outlining your opposition to the proposed legislation and attempt to contact another member of the committee.
3. Write immediately to the Speaker of the House and Senate Majority Leader at the following addresses:

The Honorable Matthew J. Smith
Speaker of the House
State House
Providence, RI 02903

The Honorable John C. Revens, Jr.
Senate Majority Leader
State House
Providence, RI 02903

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For your convenience, the following materials are attached:

1. A list, including home addresses and phone numbers, of the members of the House Health, Education and Welfare Committee.
2. A list of suggested "points to make" for use in your letter and phone conversation.
3. A TAN Return envelope and legislative action response form. We would appreciate your filling out this form to help us determine the effectiveness of our efforts to promote grassroots response to anti-tobacco legislation.

When you write, please keep your letter short and to the point. Use your own words and personal, not business, stationery. Please forward a copy of your correspondence to my office.

Your effort and the effort of others involved in the tobacco industry is vital to our success in defeating this legislation. If you have any questions or would like to recommend additional action, please don't hesitate to contact me collect at my office in Beverly, Massachusetts, at (617) 927-3990.

DMD:wss
Enclosures

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RHODE ISLAND HOUSE HEALTH, EDUCATION AND WELFARE COMMITTEE

Name/Address	District	Home Phone	Committee Phone
**ANTHONY J. CARCIERI 118 Majestic Avenue Warwick, RI 02888.	D-31	(401) 781-6163	(401) 227-2356
MABEL M. ANDERSON 26 South Street Pawtucket, RI 02860	D-77	(401) 722-1126	(401) 227-2356
ARMAND E. BATASTINI, JR. 192 Eaton Street Providence, RI 02908	D-8	(401) 331-6241	(401) 227-2356
ALFRED W. CARDENTE 940 Manton Avenue Providence, RI 02909	D-11	(401) 521-1852	(401) 227-2356
ANTHONY CARNEVALE, JR. 59 King Phillip Street Providence, RI 02909	D-12	(401) 831-7492	(401) 227-2356
NEIL A. CORKERY 214 Tanner Avenue Warwick, RI 02886	D-37	(401) 739-8945	(401) 227-2356
LAWRENCE FERGUSON 82 Charles Street Bristol, RI 02809	D-91	(401) 253-2663	(401) 227-2356
DONALD GALLOWAY Austin Farm Road, Box 813 Exeter, RI 02822	R-52	(401) 397-5937	(401) 227-2356
JOHN S. HERNANDEZ 107 Chaucer Drive North Kingstown, RI 02852	D-46	(401) 294-6206	(401) 227-2356
RICHARD H. JOHNSON 59 Hollis Avenue Warwick, RI 02886	D-34	(401) 737-6984	(401) 227-2356
SHERWIN J. KAPSTEIN 320 Lloyd Avenue Providence, RI 02906	D-3	(401) 274-4763	(401) 227-2356
LEONA A. KELLEY Rodman Street, RFD #3 Peace Dale, RI 02879	R-49	(401) 783-4695	(401) 227-2356
FRANCIS H. SHERMAN 162 Hopkins Hill Road Coventry, RI 02816	D-42	(401) 821-0156	(401) 227-2356
K. NICHOLAS TSIONGAS 89 Dexterdale Road Providence, RI 02906	D-5	(401) 751-7278	(401) 227-2356
MICHAEL JOHN URBAN, JR. P.O. Box 192 3 Barnety Street Warren, RI 02885	D-89	(401) 245-4133	(401) 227-2356
MARY LOU WALTER Canyon Drive Westerly, RI 02891	R-51	(401) 322-0019	(401) 227-2356

**CHAIRMAN

 * ALL MEMBERS SHOULD BE CONTACTED THROUGH *
 * THE STATE ADDRESS AND PHONE NUMBER *
 *
 * State House *
 * Providence, RI 02903 *
 *
 * (401) 277-2000 *

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"POINTS TO MAKE"

- The cost to government and private business of attempting to comply with this measure will translate into higher taxes and increased prices for the consumer.
- Legislating behavior that may be annoying to some people was never meant to be the business of government.
- The answer to the public smoking issue lies in mutual courtesy on the part of smokers and nonsmokers.
- Respect, tolerance, and accommodation are and must remain the business of people, not government.
- This is an elitist proposal. Lower income groups tend to smoke in higher proportions than the more affluent. This proposal effectively discriminates against the less affluent.
- Who should know better than the property owner, the proprietor, or the office manager how best to look after the comfort and desires of his clientele and employees?
- Private business owners could be forced to designate and plan segregated smoking/nonsmoking areas, as well as post and maintain appropriate signs. Physical barriers may be needed to be erected at great cost to the employer or proprietor. These costs will be passed along to the consumer in the form of higher-priced goods and services.
- Smoking regulations could adversely affect productivity in the workplace. The establishment of smoking areas would involve the institution of "smoke breaks," resulting in lost time and productivity.
- Separation of people who work well together is inefficient. Rather than contributing to greater productivity, smoking regulations only mean someone must take time to referee squabbles that should be settled person to person.
- If business suffers as a result of public smoking regulations, so will government. A loss of business in the private sector translates into decreased tax revenues for government. Lower business revenues, the possibility of business failure, and subsequent declines in employment can reduce the taxable income base and increase unemployment compensation payments.
- Public smoking legislation that places responsibility for enforcement on the owner or manager of the business could prove to be an administrator's nightmare. Policing the actions of employees could lead to employee relations problems and decreased productivity.
- In the workplace, smoking laws may affect one segment of the working population more than another. Many smoking laws apply to open workplaces but not to private offices. For example, at a law firm the attorney may smoke or not, as he wishes, in his private office. But his secretary, sharing open space with another, may not.

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LEGISLATIVE RESPONSE FORM

STATE: Rhode Island

ISSUE: Smoking Restriction - H 5076, H 5854, H 7363, H 7756

COMMITTEE: House Health, Education and Welfare Committee

1. Name: _____

Address: _____

Phone: _____

2. Were you able to contact the legislators requested?

A. YesB. No

3. What means were used?

A. LetterC. Personal visitB. Phone callD. Combination

4. Can you provide a copy of any letters or reply correspondence?

A. Yes, copies attachedB. No

Legislators' comments: _____

5. Are you personally familiar with any elected officials:

A. YesB. No

List: _____

6. Do you have any suggestions for better action?

A. YesB. No

7. Would you be interested in becoming more involved in the efforts to defend the tobacco industry?

A. YesB. NoC. Unsure

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