

## Meridian Services

NOV 15 1986

2209 - 185th Place N.E.  
Redmond, WA 98052  
(206) 641-9221

November 12, 1986

Mr. Michael Brozek  
Regional Vice President  
The Tobacco Institute, Inc.  
22 North Carroll Street; Suite 202  
Madison, WI 53703

Dear Michael:

This is really intended to be only a written follow-up, or confirmation, of my responses to you during our telephone conversation of Monday evening.

First, you were quite upset about not being informed about the arrangements that had been made to bring Tobacco Institute resource people together with members of this State's AFL-CIO "WISHA Committee."

As I told you, this meeting was a result of a meeting I had had in July, with Lawrence Kenney, President of the WA State Labor Council; Chuck Bailey, education director of the Labor Council, and Gerald Farley, TI local counsel. Kenney, when we had informed him of our concerns about union members being unfairly affected by ETS restrictions in workplaces, suggested that we meet with the WISHA Committee and he designated Bailey to assist in arranging such a meeting when possible. Because I was the one discussing scheduling with the TI public relations department, Farley and I agreed that Bailey and I would follow through. This meeting, and those plans, were reported, in writing, to Mr. Buckley.

As I explained to you, on the telephone, I prepared an extensive, detailed background report for you on this project and left it to be typed in the local TI office on September 29th, prior to my departure September 30 to meet with you and our Montana and Idaho legislative counsels. The office, at that point, was staffed by a temporary secretary and the TI regional director.

Where I do feel I fell short, and do apologize to you, is that this project is the only one that I can recall during the transition that had no controversy, no problems and was progressing normally (waiting only for a monthly meeting of the labor committee that was mutually satisfactory), and in the rush of other events that were taking place I did not mention it to you verbally. When I returned from our trip, it was already October 2nd and I was under specific instructions to not visit the TI office. Unfortunately, I assumed, during the activities of the following several weeks that you had received the memorandum, as prepared, and that you had no problem with the project.

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Again, I apologize for not verbally "backing up" the memorandum, but, at the time, it was a "no problem" type subject. I cannot apologize for whatever happened to the written material; I was not in the office when it should have been prepared as I had instructed, and I have not been to the office since.

Second, as to the contribution checks which Mr. Salatino delivered; these were the contributions that you, Salatino and I discussed on Saturday, October 11, in person. Admittedly, I waited after that date for approximately 14 days in expectations of meeting with Mr. Salatino and giving them to him personally. Again, I apologize, but when it became apparent that that meeting would not take place the checks were mailed to him in a timely manner.

However, on the same subject, you also complained about the large percentage of Republican recipients in the list, and of the lack of use of "standard operating procedures" in the reporting of those contributions. I was quite upset at the tone of our Monday evening phone conversation, and did not remember two quite salient points. On the first, the list of recipients was prepared by Messrs. Fritz and Graham, over the Labor Day week-end; the requests were processed (and electronic mailed because of time) in my absence when I was on a business trip in Oregon; when I found out about the dis-proportionate R vs D ratio, I placed a "hold" on the processing of those checks by your accounting department. I encourage you to verify that those checks were, in fact, held, for several days. You may also recall that I was, at that time, a "lame duck" RVP; on the specific instructions of my superior, Mr. Buckley, on September 8 (a meeting which you also attended), I was told to release the "hold" and allow the checks to be prepared, as requested.

On the second (standard operating procedure) point, the procedure in this region for several years has been that the TI contributions are reported by the TI "lead" lobbyist, whether made by TI staff, co-lobbyists (Morgan, Farley) or by the lobbyist. If you would check Mr. Fritz' previous reports for 1984 and 1985, you'd find this to be the case. Mr. Fritz prepared the current list in question of requested recipients; when the checks were originally received in the local TI office, the "SOP" transmittal letters were prepared and the bulk of the checks and a complete set of carbon (xerox) copies of the all transmittal letters were delivered to Mr. Fritz. There should have been no confusion, whatsoever, as to who should report the contributions made by Fritz, Mr. Salatino or myself.

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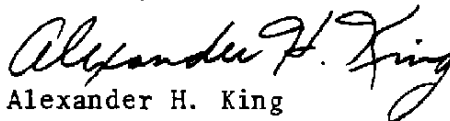
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Third, you were extremely upset with agreements you stated were made relative to the distribution of the proceeds of the WSATCD-sponsored "Tobacco Unity Seminar/Dinner." Let me assure you again, that my involvement was exclusively related to the last two week, rather frantic, efforts (at your request) to arrange that event and make whatever arrangements necessary to its success. I have not discussed contribution of those monies received from that event with Mr. Hord, Mr. Salatino, Mr. Fritz, Mrs. Fritz, Mr. Farley, yourself or anyone else associated with tobacco or not associated with tobacco. I did discuss with you, and with Mr. Hord, in general terms, what I knew about financial commitments that may have been made by the TI regional director. In short, I have not been involved in that effort.

In summary, I again apologize for the over-sight relative to the labor meeting, but I could only assume, under the unique circumstances, that the written reports had been sent as I had instructed.

I had hoped for a positive and continuing relationship with you and with my other former colleagues. After almost nine years of a relatively error-free and positive relationship with the Institute, I still feel a great deal of loyalty to the industry.

Cordially,

  
Alexander H. King

cc: Roger L. Mozingo  
Peter Sparber

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