

**TARGET RELATIONS**

**CONFIDENTIAL:**  
**MINNESOTA TOBACCO LITIGATION**

**TIMN 0135566**

**TARGET RELATIONS**

Labor

## TARGET RELATIONS

**Organization:** AFL-CIO state chapters and local leadership of key international unions in various states

**Address:**

**Likely contact/s (and person responsible for initial contact):**

Contact to be made through larger unions in each state, i.e., AFSCME, SEIU (O&M)

**Possible Opportunities:**

Have previously worked with some success with labor groups in Pennsylvania, New York, and Washington. Other favorable states include Michigan, Massachusetts, Minnesota, and Illinois. Many other state groups can be contacted for potential coalitions.

**Any Negatives:**

It may be difficult to identify legislation and/or other concerns that the tobacco industry can comfortably support these groups on.

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**Organization:** AFSCME, Local 420, Hospital Workers - NYC

**Address:** 55 West 125th Street  
New York, NY 10027  
212-860-1580

**Likely contact/s (and person  
responsible for initial contact):**

James Butler, President (O&M)

**Possible Opportunities:**

Jim Butler has already written and spoken to Congressman Rangel regarding the sunset. He could also be useful in fighting taxes at the state and city levels.

**Any Negatives:**

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**Organization:** Public Employee Department, AFL-CIO

**Address:** 815 16th Street, N.W.,  
Washington, D.C. 20006  
637-5000

**Likely contact/s (and person  
responsible for initial contact):**

David Wilhelm, Research Director  
John F. Leyden, Executive Director, Federal/Postal Division  
Stanley A. Gordon, Federal/Postal Affairs  
(O&M)

**Possible Opportunities:**

May be able to develop current relationship with Wilhelm  
into general support from organized labor on excise tax  
issue.

**Any Negatives:**

Al Bilik, new head of state/local sector of AFSCME,  
will not be sympathetic to tobacco industry issues.

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