

**MEMORANDUM**

June 30, 1991

**TO:** John O'Connor  
Dennis M. Dyer

**FROM:** James J. Tiernan, President  
Urban Resources, Inc.

**SUBJECT:** June Activity Report

*CC: D. Sweden  
S. Moran  
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Labor files.  
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**During the month of June, Urban Resources, Inc. engaged in the following activities on behalf of the Labor Management Committee of the Tobacco Industry in the Northeast:**

1. Worked to develop meetings for TI lobbyists with labor leaders in Connecticut, Massachusetts and New Hampshire to discuss: TAXES.
  - A. In Connecticut the focus was the enactment of a state tax plan that includes an income tax. Current proposals range from income to excise. The AFL-CIO agreed to work with TI counsel to oppose the measure. They will be using the report developed by CTJ to back-up their opposition.
  - B. In Massachusetts we worked to keep excise taxes on cigarettes from becoming a "filler" in any tax package that seemed to have minor "shortfalls".
  - C. In New Hampshire we attempted to get AFL-CIO support for the cigarette excise tax rollback. The impact of the AFL-CIO is difficult to determine, but there is some indication that it did have an impact with some of the Democrats.
2. Arranged follow-up meetings in Maine between legislators and AFL-CIO leaders in support of the IAQ legislation introduced but not enacted this session.
3. In Massachusetts, we worked to hold the IAQ legislation in the House Ways & Means Committee through the summer to give the unions and the industry time to complete the development of the language of a comprehensive IAQ/smoking in the workplace bill that would be acceptable to both labor and the state's real estate community.
4. Arranged follow-up meetings with labor leaders in New Hampshire to keep them up-to-date on the progress of the excise tax rollback effort for the possible "special session" this Fall. There continues to be no opportunity here for the development of a "fair tax coalition", even though New Hampshire is cited by CTJ as being one of the most regressive tax states in the nation.

**June Activity Report  
June 30, 1991  
Page Two**

5. Continued follow-up on contacts around the region to develop support for IAQ policies. These contacts have produced the following opportunities:
  - A. Invitation to AFSCME meeting to discuss IAQ.
  - B. Invitation to participate in the Murray, Gompers, Meany Educational Institute of the Massachusetts AFL-CIO.
6. At the request of TI lobbyists, continued meetings with Massachusetts AFL-CIO and Boston real estate association leaders regarding workplace smoking legislation. Participated in effort to secure House Ways and Means Committee approval of substitute AFL-CIO draft for the Joint Commerce and Labor Committee IAQ bill.
7. Participated in third Boston Central Labor Council meeting to provide follow-up on IAQ issues and discuss pending workplace smoking legislation.
8. Assisted the Massachusetts AFL-CIO develop substitute language for anti-discrimination and workplace smoking legislation. Substitute language is ready to be amended into the bill pending before the House Ways and Means Committee.
9. Continued to assist local industry lobbyists in Boston to educate members of the Boston City Council regarding labor's interest in the workplace smoking issue. This effort includes the possible adoption of the AFL-CIO's substitute language by the City Council Later this summer.
10. Met for a second time with Connecticut AFL-CIO president, lobbyist and staff to determine potential for continued support of TI position on excise and income tax packages currently pending.
11. Began follow-up activities with AFL-CIO leaders who participated in the Murray, Gompers, Meany Educational Institute of the Massachusetts AFL-CIO. Massachusetts leaders were very appreciative of the LMC's continued interest and presence in these events.

**June Activity Report**  
**June 30, 1991**  
**Page Three**

12. Met with Massachusetts AFL-CIO legislative director to determine potential for resolutions at the AFL-CIO issues convention. As a result, I have received assurances that resolutions on taxes, IAC, discrimination and advertising will be included in the September Issues Convention. This will become particularly important if the rumored tax initiative-petition is certified in August.
13. Participated in follow-up meetings with Massachusetts AFL-CIO to assure their continued assistance in our efforts to keep TEAM from including cigarette excise taxes in their proposed tax initiative.

The above activities were implemented in consultation with local LMC/TI leadership and LMC Washington consultants. Detailed expense reports covering these activities will follow.

cc. James Savarese