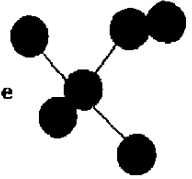


ACVA Atlantic Incorporated

10378 B Democracy Lane
Fairfax, VA 22030
(703) 352-0102



July 23, 1986

Ms. Susan Stuntz
Tobacco Institute
1875 I Street, N.W.
Washington, D.C. 20005

P.R. JUL 28 1986

Dear Susan:

AFGE Local 1812

Norman Painter/Miriam Szapiro

Further to our phone conversation earlier today, please find enclosed a copy of my proposal to the local union.

For your information, the fees for each study will be \$3,000 plus expenses. As agreed, when these studies are completed, you will receive a copy of the report and we will invoice the Labor Management Committee.

With kindest regards,

Yours sincerely,

Gray Robertson

GR:dh
Enclosures

