# Americans for Nonsmokers' Rights

Helping you breathe a little easier

# TOBACCO INDUSTRY FRONT GROUPS

July 27, 1993

New information is in italics. Individuals are listed at the end.

AMERICAN SMOKERS ALLIANCE P.O. Box 189 Bellvue, Colorado 80512 (303) 484-6485

Representatives: Steve Handman, Chairman

The stated mission of ASA is to "eliminate discrimination against smokers of tobacco and to defend and restore their equality."

THE BECK COMPANY 3700 Newport Boulevard, Suite 303B Newport Beach, California 92663 (714) 730-0662 FAX: (714) 723-0853

Representatives: Gary Beck
The Beck Company calls itself a public, business, and
government relations firm. Gary Beck attended a tobacco
control conference in Los Angeles, where he admitted that
he worked with both the California Business and Restaurant

Alliance and the California Restaurant Association.

CAL-STOP

1225 - 8th Street, Suite 350 Sacramento, California 95814 (916) 448-3585

Representatives: Paige Gruemmer

This group, whose Sacramento office has the same address as the Tobacco Institute's Sacramento office, has called cities, including Pasadena, about tobacco control activities. The organization is fighting San Diego's proposed smoking control ordinance, although they refuse to identify their funding sources. They work closely with the San Diego Tavern and Restaurant Association, paying the consultant fee for Nikki Clay, a public relations consultant hired to represent SDTRA on a task force convened by the city council to negotiate the provisions of a pending smokefree ordinance.

CALIFORNIANS AGAINST RESTRICTIVE LEGISLATION (C.A.R.L.)

2644 Garfield Avenue Carmichael, California 95608 (916) 486-3704

Representatives: Doris Angus, Lydon Byrne

According to statements filed in Sacramento in February of 1991, the organization's purpose is to "oppose and support candidates and legislation, that supports the United States Constitution and the Bill of Rights." The president of the group is Doris Angus, the owner of a country club on the outskirts of Roseville. CARL was one of the main objectors of the Roseville ordinance. In the event of termination, remaining funds will be turned over to the Rocky Mountain Elk Foundation. Byrne is listed on campaign filing statements in Sacramento as the treasurer. Although they told the city of Roseville in July that they were a new local group, they filed as lobbying group with the Secretary of State on February 25, 1991.

# CALIFORNIA BUSINESS & RESTAURANT ALLIANCE

2265 Westwood Boulevard #481 Los Angeles, California 90064 (310) 474-7919

Representatives: Fred Karger, Peter Gambee, Tracy Scott, Tracy Sandborn, Kathy Gatharum, Chris Ducra, Auralee Street, Laura Hoffman, Barbara Price, Bill Chapman, Jeanette Roache

Southern California-based group active in opposing ordinances throughout California, including Walnut Creek, Contra Costa County, San Diego and Oakland. Karger initially began to gather information in Walnut Creek under RSVP's name before coming up with a new name.

CBRA was founded by the Dolphin Media Group, a public relations firm which lists Philip Morris as one of its major clients. Karger is the Executive Vice President of



the Dolphin Media Group, and Chief Executive Officer of CBRA. CBRA was originally located on the same floor as the Dolphin Group, and they shared a fax number. When their connection became too obvious, CBRA moved its offices, and the Dolphin Media Group now claims to have never heard of CBRA. Before obvious ties were severed, secretaries transfered telephone calls from one group to the other. The Dolphin Group picks up the tab for many of CBRA's expenses. For example, when Tracy Scott testified in Marin County on CBRA's behalf, her hotel reservations were made under the Dolphin Group's name.

Although Karger claims local restaurant owners ask for his help, local businesses have reported that he approachs them offering to provide any necessary help to oppose ordinances. Local businesses state that he has helped them for free. Karger and other representatives initially refused to reveal the source of his income. However, Tracy Scott has repeatedly admitted that at least 20% of their revenues come from the tobacco industry. Although she said that the rest of their funds come from restaurants, many restaurants that have attended meetings set up by CBRA say that they have never been asked to make a contribution. Karger now admits that CBRA receives funding from the tobacco industry. A spokeswoman for Philip Morris told the Los Angeles Times that the company employs Dolphin Media, and that Philip Morris is a "member" of CBRA.

Karger and Gambee formerly denied any connection to RSVP, but CBRA receptionists have taken telephone messages for Rudy Cole, and Karger privately admitted that Cole suggested that he set up CBRA. In addition, Cole presented a report which he claimed RSVP had prepared. The report was written by Peter Gambee of CBRA, indicating that the distinction between CBRA and RSVP is merely cosmetic. This report, alleging loss of business to restaurants in Bellflower, has been circulated throughout the state with a new cover sheet implying that the study was commissioned at the request of the Mayor of Bellflower. In fact, the Mayor and the Council conducted their own study which found no loss of business.

Kathy Gatharum, who works in Los Angeles, claimed to have an extensive "network" of "informants" throughout California: most likely individuals who call Philip Morris or RJ Reynolds' "Smokers' Hotlines" and whose information is passed on to CBRA. She claimed that the Madera city clerk had sent her a notice about a proposed ordinance, but the clerk denies sending anyone a notice.

The organization has an enormous travel budget;

Karger and Gambee, both from Los Angeles, are in Northern California regularly, and Gatharum offered to fly within 24 hours to a small town in Central California. Their budget cannot be sustained by the dues of the few restaurants who make token donations.

CBRA has ghostwritten several anti-ordinance letters, which they have sent to locally elected officials in California. In December of 1991, CBRA wrote a letter signed by the mayor of Walnut Creek and a councilmember in Martinez. Both cities are in Contra Costa County, California, and both had passed 100% smokefree restaurant ordinances. The letter encouraged councilmembers in other cities to oppose a similar ordinance. The two councilmembers admitted that CBRA asked them to write the letter.

In July of 1992, the Oakley Chamber of Commerce mailed a similar letter to locally elected officials in California. The letter falsely claimed that smokefree restaurant ordinances in Contra Costa County were a disaster. The letters were postmarked in Baton Rouge, Louisiana, and the author, Linda Wadsworth, later admitted that she simply signed a letter written by CBRA.

A similar letter appeared in September of 1992, when newly-elected Bellflower Councilmembers Ruth Gilson and Ken Cleveland sent a letter to almost every locally-elected official in the state. The letter stated that the Bellflower ordinance had hurt restaurant sales—even though both councilmembers had conceded that there was no evidence of economic hardship when they repealed their ordinance. Ruth Gilson admitted to reporters that the letter was written and mailed by CBRA.

Gary Beck of the Beck Company recently admitted that he works with both the CBRA and the California Restaurant Association, which previously denied any connection to CBRA.

Jeanette Roache, the San Diego representative for CBRA, is also on the board of the San Diego Tavern and Restaurant Association (see also CAL-STOP). Ms. Roache is coordinating the distribution of the Price Waterhouse study on economic impact of a smokefree San Diego ordinance, sponsored by the SDTRA.

CBRA representatives are involved in the referendum drive against the Los Angeles restaurant ordinance, enacted in June of 1993. Fred Karger (CEO for CBRA and Executive V.P. for Dolphin Media) is listed as a contact person on papers filed with the city clerk, and Cary Davidson (CFO and Secretary of CBRA) is one of five official sponsors of the referendum.

# CALIFORNIANS FOR FAIR BUSINESS POLICY

The Daralyn Reed Company 1441 Fourth Street Santa Monica, California 90401 (213) 319-0412

Representatives: Bradley Hertz, Daralyn E. Reed Originally Sacramentans for Fair Business Policy (SFBP),

originally Sacramentalis for Pan Business Policy (SPBP), this group changed its name and became a statewide group on February 25, 1991. Their filing statements explicitly indicate that they are "sponsored by Tobacco Manufacturers, Wholesalers and Restaurants." The group filed documents disbanding the organization the early part of 1993.

As Sacramentans for a Fair Business Policy, the group fought the Sacramento City and County ordinances and spent more than \$300,000 in tobacco money to gather signatures for a referendum drive. They succeeded in stalling the county ordinance, which was placed on the June 1992 ballot, but failed to gather enough signatures for the city ordinance.

Tim Pueyo, who was listed as President of SFBP, is a consultant to the tobacco industry. The organization's original address on campaign filing statements was the same as the lawfirm of Nielson, Merksamer, Hodgson, Parrinello & Mueller, which does extensive work for the tobacco industry and has received more than \$1 million from the industry since 1988. SFBP's treasurer, Charles H. Bell, works for Nielson Merksamer. Shortly after changing their name to CFBP, Bell was dropped as treasurer and Daralyn E. Reed was added. The Daralyn Reed Company appears to be an intermediary group responsible for filing campaign statements and concealing who CFPB's true representatives are. Bradley Hertz, who is listed on filing statements as a political consultant, now represents the organization to the press. Hertz personally coordinated the campaign against Long Beach's ordinance, and assisted in all of the other referenda campaigns in California.

According to filing statements, the organization was founded to "Support and/or oppose the qualification and passage of referenda and initiative measures determined to be in the best interests of the organization's policies and objectives — to ensure the adoption and maintenance of fair business policies by governmental agencies in California." From 1990 through June of 1992, CFBP spent \$2,308,447 helping referenda campaigns to repeal smoking control ordinances qualify for the ballot, and funding opposition campaigns once they qualified (in Sacramento County, Visalia, Long Beach, Sacramento City, Oroville, El Dorado County, Paradise, and Sebastopol).

CALIFORNIANS FOR FAIR LAWS P.O. Box 3135 571 Cuesta Drive San Luis Obispo, California 93405 (805) 343-5480

Representatives: Ron Bearce, Gary Kunkel

Based in San Luis Obispo, but claims to be based statewide. They worked against Walnut Creek ordinance and S.B. 93 in 1991.

### CALIFORNIANS FOR SMOKERS' RIGHTS P.O. Box 19022

Sacramento, California 95819 Representatives: Bob Merrell

CSR recently used tobacco industry mailing lists in an effort to launch a new organization with the appearance of being a low-budget, grass roots public interest group supporting smokers. The group requests a nominal \$5 membership fee, ostensibly to open a Sacramento office but probably only to be able to claim that they are funded by their members. The group is registered with the Secretary of State as a "Mutual Benefit" (rather than "Public Benefit") nonprofit. However, the federal government apparently has no record of them as a nonprofit organization for tax purposes.

Although the group claims to be independent of the tobacco industry, they have used the industry's mailing lists, and they apparently have connections with Californians for Fair Business Policy, which receives virtually all of its funding from the tobacco industry. For example, Naylane Merrell, an officer of CSR and believed to be Bob Merrell's wife (the current CSR President), received \$1,500 from CFBP to collect voter signatures for a referendum drive. CSR is not yet registered as a lobbying group or a nonprofit in California, but it may take some time for their documents to be processed. In March of 1992, CSR sent a mailing to its members in Los Angeles trying to generate "grass roots" opposition to the proposed ordinance. The alerts were personalized by council district. Although the organization claims to be based in Sacramento, the return address on the L.A. alert was 12226 Victory Blvd., Suite 332, North Hollywood, 91606. 19 16

CSR may have ties with TBP Political Consulting, a group with documented ties to RJR. TBP apparently paid for a March 1993 CSR mailing in San Mateo County, CA.

In February of 1993, at least 15 local health departments received California Public Records Act requests, signed by local citizens, but identical to one another down to the typos. Each letter was accompanied by a \$50 personal check. The letter requested copies of the

agencies' workplans and subcontractor scopes of work. CSR directed this activity (all letter writers were CSR members), with the assistance of the lawfirm Hiltachk & Bell. Hiltachk & Bell have strong ties to the tobacco industry. Charles Bell was the first treasurer of the front group Californians for Fair Business Policy, and both Hiltachk & Bell were formally attorneys at the lawfirm Nielsen, Merksamer et al, a lawfirm which has recieved over \$1.5 million from the Tobacco Institute, RJR and Philip Morris. Based on information gathered by responses to the CPRA letter, CSR has launched an anti-Prop 99 campaign in the media, accusing programs of misspending tobacco tax funds.

# CAPITOL RESEARCH CENTER Representatives: James T. Bennett

James T. Bennett, a George Mason University professor, recently launched a vehement attack against the American Cancer Society and other voluntary health associations. He was funded by the Capitol Research Center to conduct the studies upon which his attacks are based. CRC has always been very careful to avoid directly answering whether or not they receive funding from the tobacco industry, but Philip Morris has now been identified as a major contributor.

### CENTER FOR INDOOR AIR RESEARCH Representatives: Dr. Max Eisenberg, director

According to the director, this group receives generous funding from the tobacco industry. "[T]here's no question that a predominant portion of the budget is from tobacco-related interests," Eisenberg himself admits. In exchange, they produce studies that the industry uses in public relations campaigns.

#### COUNCIL FOR TOBACCO RESEARCH

The Council for Tobacco Research has served as the tobacco industry's research arm since 1954. Although the Council claims to be independent of the tobacco industry's control, U.S. District Judge H. Lee Sarokin, after reviewing a sampling of CTR documents, recently ruled that the organization has served as a "front" and "shield" for the tobacco industry against lawsuits and Congressional hearings dealing with smoking. CTR has served to create the impression that studies proving the health hazards of smoking and secondhand are "controversial" and "inconclusive."

The Council has a secret "special projects" division run by tobacco industry attorneys, which assessed research in order to identify expert witnesses who would testify on behalf of the tobacco industry at court trials and hearings. Judge Sarokin ruled that CTR's research was "nothing but a public relations ploy—a fraud—to deflect the growing evidence against the [tobacco] industry, to encourage smokers to continue and nonsmokers to begin, and to reassure the public that adverse information would be disclosed." Federal prosecutors have issued subpoenas for CTR's documents, and criminal fraud charges may be forthcoming.

THE DOLPHIN MEDIA GROUP 1225 Eighth Street, Suite 425 Sacramento, California 95814 (916) 441-4383 FAX: (916) 441-4132 1047 Gayley Avenue Los Angeles, California 90024 (213) 208-6686

The Dolphin Media Group, a public relations firm which lists Philip Morris prominently among its clients, is the founder of the California Business and Restaurant Alliance. Karger, the Executive Vice President of the Dolphin Group, is the Chief Executive Officer and primary lobbyist for CBRA. Robert Padgett has telephoned cities and organizations on behalf of the Dolphin Group. Although staff denies any connection to the tobacco industry, literature from the company itself proudly and prominently lists Philip Morris second on its list of clients. The Dolphin Group originally shared a Los Angeles office and fax

Representatives: Fred Karger, Robert Padgett

# FAIRNESS FOR CONTRA COSTA COUNTY 3301 Buchanan Road #70 Antioch, California 94509

Representative: Jan Hall

machine with CBRA.

Established through R.J. Reynolds' toll-free number. Codings on mailing labels match those used by RJR, but return address is that of Jan Hall's house trailer in Antioch. Hall has admitted to using RJR's toll-free number, but refused to be interviewed by a local newspaper, saying that she was told not to say anything.

# HEALTHY BUILDINGS INTERNATIONAL Representatives: Gray Robertson, Simon Turner

This organization describes itself as impartial consultants on indoor air quality, which advises companies on how to make air cleaner. Inits ten years of making inspections, the organization has never advised a company to go smokefree. Robertson has admitted that the organization receives about 20% of its income from the tobacco industry,

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but former-employee Jeff Seckler says that it is much higher—higher than 50%. Robertson even told Seckler, "[M]y personal net worth has been significantly increased over the past several years as a result of our involvement with the tobacco industry." Seckler says that 90% of the work he did was for the Tobacco Institute. The industry pays HBI to travel and testify before legislators to downplay the significance of secondhand smoke. When Pepsi Cola headquarters went smokefree after consulting with HBI, the consultants had to prove to Philip Morris that they recommended against a smoking ban-indicating that the tobacco industry's influence over HBI is greater than the organization will admit. Seckler reports that the tobacco industry has editorial control over HBI's magazine. A Philip Morris executive once ordered an issue redone after 50,000 issues had been printed because she didn't like tan article. One of their international spokespersons, Simon Turner, is the son of Clive Turner, former head of the British Tobacco Institute and current head of the Tobacco Institute of Hong Kong.

# WALT KLEIN & ASSOCIATES 200 Brookstown Avenue #300 Winston-Salem, North Carolina 27102 Representatives: Walt Klein, Kirk Sanders

An organization which apparently specializes in conducting surveys, referenda signature-gathering, and related activities, Walt Klein & Associates has been calling city councils throughout California to determine when smoking legislation will be on the agenda. Representatives will sometimes leave only their names and address, or call their organization WKA. They have received at least \$50,000 for Californians for Fair Business Policy, a tobacco industry front group funded almost exclusively by the tobacco industry.

## NEW YORK CITIZENS FOR A FAIR ECONOMY Representatives: Raymond Keating, Director

An organization formed to oppose a proposed increase in the state's excise tax on cigarettes. The organization received nearly \$100,000 in funding from Philip Morris.

# RAY MCNALLY AND ASSOCIATES 1817 Capitol Avenue, Suite A Sacramento, California 95814 Representatives: Diann Rogers

Philip Morris, the largest tobacco company in the U.S., is a client of Ray McNally & Associates. Diann Rogers sent personalized letters on Ray McNally letterhead to directors of all Health Departments in California requesting that

information on pending ordinances be sent to Rogers at Ray McNally and Associates, a public relations firm. She has worked with the Tahoe-Douglas Chamber of Commerce, and met with the El Dorado County Department of Health to offer a tobacco industry compromise smoking ordinance. At the meeting, she claimed to represent the Sacramento Restaurant Association and gave their address and phone number as a place where she could be reached. She has worked with the Sacramento Restaurant Merchants Association, and has enlisted the help of Dr. Edward Munz of ENV Services to do indoor air samples and analyses comparing air quality in smoking and nonsmoking restaurants. She has met with County Supervisors, along with Patrick McWhorter of the Tobacco Institute, to oppose local smoking ordinances. The firm supported the referendum against the Paradise smoking ordinance (Butte County), California and other areas. Linda Horton, a local woman who led the opposition in Paradise, claims no contact with Ray McNally & Associates, but has distributed information to the city council with McNally's return address on it. Identical information was provided to the Colfax (Placer County) City Council.

# NATIONAL ENVIRONMENTAL DEVELOPMENT ASSOCIATION/TOTAL INDOOR ENVIRONMENTAL QUALITY COALITION

### Representatives: Sally Robertson, Ward Hubbell

The National Environmental Development Association last year created the Total Indoor Environmental Quality Coalition, known as NEDA/TIEQ. R.J. Reynolds is an original corporate founder and member of NEDA/TIEQ. E. Bruce Harrison, a p.r. firm who represents RJR, created NEDA/TIEQ with funding from RJR. The p.r. firm and NEDA/TIEQ share the same phone number. In the press release announcing the organization's founding, the group claims that "the correlation between poor indoor environmental quality and adverse health effects hasn't been proven"—a common refrain of the tobacco industry. NEDA/TIEQ, like the tobacco industry, argues that more studies are needed before regulations of any indoor air contaminants (like tobacco smoke) are considered.

# RESTAURANTS FOR A SENSIBLE VOLUNTARY POLICY (RSVP)

5757 Wilshire Boulevard, 8th Floor Los Angeles, California 90036

Representatives: Rudy Cole, Erica Taylor

RSVP was founded by Rudy Cole in 1990 to fight the Los Angeles smokefree ordinance. Rudy Cole, who is not a restaurant owner, also founded the Beverly Hills Restaurant Association to oppose its smokefree ordinance in 1987. Barry Fogel, president of BHRA during its opposition to the ordinance, states that Cole was their liaison to the tobacco industry, which helped pay their legal bills.

Cole denies tobacco industry funding at city council hearings. However, in an interview with the Los Angeles Times, Cole stated "We do receive support from the tobacco industry... and I would like to get more money from them, not less." Cole repeated this admission on the Ron Reagan show (11/15/91). The Tobacco Institute states that RSVP is cosponsoring their "It's the Law" campaign, along with two tobacco vending machine associations. A genuine restaurant trade association has little or no involvement in over the counter cigarette sales, and would have no reason to be nvolved with the program.

While fighting the 1990Los Angeles ordinance, RSVP claimed to represent 1,000 L.A. restaurants, but only 440 restaurants were on their membership list. Of those, 20% said they were not a member of RSVP, and 12% said they supported a smokefree restaurant ordinance. Many reported that they did not donate any money; those who did gave small contributions. RSVP hired Manatt, Phelps, Rothenberg and Phillips, a law firm whose client list includes the Tobacco Institute. RSVP has also used the Tobacco Institute's PR firm Ogilvy & Mather.

Cole often claims to represent restaurants actoss the state, but in Walnut Creek and other places, he admitted representing only Los Angeles restaurants. Cole claims that Beverly Hills restaurants lost 30% to 40% of their business during the two months that a 100% ordinance was in effect, but he has never substantiated that figure. In fact, a University of California, San Francisco study of sales tax data found no loss of revenue in Beverly Hills.

RSVP claims to be a nonprofit, but is not registered as such with the state for tax purposes. The state also has no record of RSVP as a nonprofit organization. Cole is not a registered lobbyist in Sacramento or Los Angeles, and does not need to reveal his funding sources. However, he has lobbyed in Sacramento on state legislation. Although he tells cities they will lose business unless restaurant legislation is uniform throughout the state, he tells Sacramento legislators that the state will lose business unless there is a uniform national law. Erica Taylor has also identified herself over the telephone to the Placer County Tobacco Control Program as being with RSVP.

# SACRAMENTO RESTAURANT MERCHANTS ASSOCIATION

Representatives: Diann Rogers, Sam Manolakas This group is not part of the Sacramento Restaurant Association, which is a local chapter of the California Restaurant Association. Rogers works for Ray McNally & Associates, a public relations firm in Sacramento. Manolakas has connections with Tim Pueyo and is also involved with Sacramentans for a Fair Business Policy. The group is working with Dr. Edward Munz of ENV Services to conduct indoor air quality studies comparing smoking and nonsmoking restaurants. The organization appears to be run out of the offices of the public relations firm Ray McNally & Associates, since office staff is able to transfer calls to Ray McNally & Associates, and the two organizations share a fax number.

## TBP POLITICAL CONSULTING 2435 Polk Street, Suite 8 San Francisco, California 94109 (415) 474-6295 or (800) 333-8683

Representatives: Tim Pueyo

Pueyo has admitted to the press that he works for the tobacco industry. In 1990, Pueyo was one of several consultants who helped R.J. Reynolds organize smokers in 230 communities around the country. In Eureka and other Northern California cities, Pueyo told smokers to call him if an ordinance was introduced so that he could help them fight it. He warned them to deny that R.J. Reynolds was involved, and to tell the media that they had spontaneously organized to protect their rights. He was listed as president of Sacramentans for Fair Business Policy, which is now Californians for Fair Business Policy, and he loaned \$1,200 to TUFF in Lodi, the organization which attempted to defeat the ordinance after it had been placed on the ballot. Californians for Fair Business Policy, which receives 99.8% of its income from the tobacco industry, paid Pueyo \$23,068 during the first six months of 1991 alone. A July 1992 letter from RJ Reynolds indicates that Pueyo continues to represent the tobacco industry in organizing "smokers' rights" groups.

In March 1993, TBP apparently paid for a mailing on Californians for Smokers' Rights letterhead in San Mateo County, California.

SMOKER'S RIGHTS ALLIANCE, INC.

20 East Main Street, Suite 710

Mesa, Arizona 85201

Representatives: David Brenton, President

(602) 461-8882 or (800) 562-7444

Stated purpose of the organization is "preserving rights of smokers chosen lifestyle without unnecessary interference by government."

#### TDS, LIMITED

#### Representatives: Theodore Sterling

TDS, Ltd., is an indoor air consulting firm in Vancouver, British Columbia. According to Jim Repace of the Environmental Protection Agency, TDS's job "is to infiltrate groups like the American Society of Heating, Refrigerating and Air Conditioning Engineers, which sets IAQ standards, and represent the tobacco industry interests without appearing to."

# Bradley W. Hertz 15223 Magnolia Boulevard, Suite A Sherman Oaks, California 91403 (818) 789-3322 FAX: (818) 789-4995

Received \$3,239.51 from Californians for Fair Business Policy (CFPB) in consulting fees. Hertz coordinated the Long Beach referendum drive, and attended every hearing but did not testify. According to Barry Fadem, an attorney with Bagatalos & Fadem (a San Francisco law firm which has represented the tobacco industry for many years and which receives a great deal of money from CFBP), Hertz is the official spokesperson for CFBP. His answering machine has a message indicating that it is for CFBP.

# John Hoy 3208 Cahuenga Boulevard West #162 Los Angeles, California 90068 (213) 874-3036 or (800) 333-8683

Identified in a July 1992 letter from RJ Reynolds' as being one of three of their representatives who organize "smokers' rights" groups in California. The toll-free number provided with his name is for RJR.

#### Dr. Maurice Levoix

For the past two years, Dr. Levoix has repeatedly testified against smoking restrictions, claiming that the studies demonstrating the health risks of passive smoking are flawed and inconclusive. In October of 1992, when questioned during testimony before the California Air Resources Board, Dr. Levoix finally admitted that he received funding from the tobacco industry.

#### Sam Manolakes

Owner of Bradshaws Restaurant in Sacramento County, and a leader of Sacramentans for Fair Business Policy. Recently has been working in El Dorado County and Roseville to organize business community against proposed smoking ordinance. He is also involved with Diann Rogers and the Sacramento Restaurant Merchants Association.

### Pat McWhorter Tobacco Institute 1-800-454-3543

Met with El Dorado County Department of Health along with Diann Rogers and Sam Manolakes. Probably the source of the tobacco industry compromise ordinance that has circulated in El Dorado and Placer Counties. He has also contacted the Amador County Health Department, and may be working in other areas in the state as well.

# John Nelson 2320 Hooke Way Sacramento, CA 94822

Nelson contacted the Chino Hills City Clerk, seeking information on the sponsor of a smokefree ordinance pending in Chino Hills. Specifically, he wanted information on her campaign expenditures. Nelson also traveled from Sacramento to Southern California to attend a Chino Hills city council meeting. The name John R. Nelson, Jr. appears on an April 2, 1992 Tobacco Institute memo regarding the victory of the Paradise smokefree ballot measure.

### Kent Rhodes 5400 Front Street Rocklin, CA 95677 632-2525

Provided tobacco industry ordinance identical to one distributed in El Dorado County by Placer County Supervisor Mike Fluty. Evidently also working with Bev Bedard of the North Lake Tahoe Chamber of Commerce, who wants the Tahoe area to be exempt from any smoking ordinance. Connection to tobacco industry is obscure.

# Robert Schuman 2307 Galveston Street San Diego, California 92110 (619) 276-5808 or (800) 333-8683

Robert Schuman is identified in a RJ Reynolds letter as one of three representatives who organize "smokers' rights" groups in California. The toll-free number is for RJR.

# Dave Tambling 5690 DTC Boulevard #315 Englewood, Colorado 80111

Dave Tambling has called city councils across California asking about proposed tobacco control policies. He appears to work for a research firm that represents the tobacco industry.