

CORPORATE SCIENTIFIC AFFAIRS
1993 BUDGET

SALARIES AND FRINGES	620,000
LEGAL	3,020,000
SPECIAL PROJECTS	3,040,000
CONSULTANTS	1,000,000
TRAVEL	120,000
CONFERENCE	100,000
ALL OTHER	100,000
TOTAL	8,000,000

2045681307

CATEGORY EXPLANATION OF 1993 BUDGET FOR
CORPORATE SCIENTIFIC AFFAIRS

SALARIES & FRINGES: 620,000

Assumes two directors, two secretaries, fringes, overtime and relocation costs.

LEGAL: 3,000,000

Assumes a budget of \$3.0 million for Shook, Hardy & Bacon's witness development and OSHA activities. We have cut back on SHB's activities in both areas and they have been placed on strict budgets.

CONFERENCES: 100,000

Includes participation in third party conferences by CSA personnel and contributions to internal ETS specific conferences.

SPECIAL PROJECTS: 3,040,000

Consultants Program Worldwide

- Asia: 200,000
- Latin America: 200,000
- Europe: 1,800,000

Subtotal: 2,200,000*

Smoking Accommodation Options

- F.A.C.T. 100,000
(enhancements, installations, communications)
- Smoking area/lounge options 200,000
- Booklet; Magazine insert and reprints; 100,000
hotline; communications to consumers,
employers, etc.

* See attached project description.

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Corporate Positions

- Ventilation and air quality standards 140,000
- Grants/Sponsorship/joint workshops with other industries/organizations (coalition building), i.e. Centre for Building Studies, BOMA, Tulsa University, ASHRAE, Society for Risk Analysis 40,000
- Workplace materials for internal and outside dissemination 40,000
- Airlines/Restaurants/Public Forums 20,000

ETS/IAQ/TIE 200,000

Evaluations of technical options; five PM locations; briefings for PM personnel world-wide; feasibility studies; corporate communications to employers; Partial support for in-house modifications.

Subtotal: 840,000

CONSULTANTS: 1,000,000

G. Robertson (IAQ support)
V. Covello (Risk Communication)
S. Santos (Risk Assessment/Communication)
G. Meckler (Engineering support)
G. Benda (Technical writer)
L. Holcomb (Standards support)
Spring, O'Brien (Media/Communications)
Meridian (Economic Impact issue)
Burson Marsteller (Media/Communications)
J. Tozzi (Policy implications/support)
Scientific Support/Consultants as needed to address:
Energy issues, ASHRAE, Economic Impact of regulatory action;
Corporate positioning;
General environmental issues;
Specific technical issues.

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