

EXECUTIVE COMMITTEE MEETING

**REMARKS BY SUSAN M. STUNTZ
ON THE**

**TOBACCO INDUSTRY
LABOR MANAGEMENT COMMITTEE**

FEBRUARY 23, 1989

LET'S GO BACK IN TIME A FEW YEARS ...

FOUR YEARS AGO ... THE UNION THAT REPRESENTS 80 PERCENT OF THE EMPLOYEES IN THE TOBACCO INDUSTRY ... THE BAKERY, CONFECTIONERY AND TOBACCO WORKERS ... REFUSED TO RETURN OUR PHONE CALLS.

TODAY ... NOT ONLY DO THE TOBACCO WORKERS RETURN OUR PHONE CALLS ... BUT WE WORK CLOSELY AND COOPERATIVELY WITH A HOST OF AFL-CIO UNIONS ...

THE INSTITUTE IS ONE OF A
HANDFUL OF OUTSIDE GROUPS
WELCOME AT THE AFL-CIO
EXECUTIVE COUNCIL MEETINGS ...
WHERE POSITIONS ON LEGISLATION
ARE FORMULATED AND RESOLUTIONS
PASSED.

WE CAN TRACE VICTORIES ON
CAPITOL HILL ... AND IN THE
STATES ... DIRECTLY TO THIS
NOW-CLOSE ALLIANCE. LET'S LOOK
AT HOW WE'VE BEEN ABLE TO TURN
THINGS AROUND ...

(PAUSE)

FOUR YEARS AGO ... THE
PRESIDENT OF THE TOBACCO
WORKERS ... JOHN DECONCINI ...
ASKED US ... AS A DEMONSTRATION
OF OUR DESIRE TO REBUILD THE
RELATIONSHIP ... TO JOIN WITH
BC&T TO ORGANIZE A TOBACCO
INDUSTRY LABOR MANAGEMENT
COMMITTEE ... TO FOCUS ON
ISSUES OUTSIDE THE SCOPE OF THE
COLLECTIVE BARGAINING
RELATIONSHIP THE UNION HAS WITH
THE COMPANIES.

THE COMMITTEE BEGAN WITH JUST
THE 150,000 MEMBER BC&T.

BUT IT HAS GROWN TO INCLUDE:

THE INTERNATIONAL ASSOCIATION
OF MACHINISTS -- WITH 600,000
MEMBERS.

THE UNITED BROTHERHOOD OF
CARPENTERS AND JOINERS -- WITH
850,000 MEMBERS.

THE 150,000 MEMBERS OF THE
SHEET METAL WORKERS
INTERNATIONAL ASSOCIATION.

AND THE INTERNATIONAL
BROTHERHOOD OF FIREMEN AND
OILERS -- WITH 65,000 MEMBERS.

(PAUSE)

THESE LAST FOUR UNIONS HAVE RELATIVELY FEW MEMBERS IN THE TOBACCO INDUSTRY. NEVERTHELESS THEY ARE ACTIVE MEMBERS OF THE LABOR MANAGEMENT COMMITTEE.

IN THE LAST TWO YEARS, MANY OTHER UNIONS HAVE JOINED WITH US TO WORK CLOSELY WITH THE COMMITTEE ON COMMON CONCERNS. REGULAR OBSERVERS INCLUDE

THE SERVICE EMPLOYEES INTERNATIONAL UNION

THE UNITED STEELWORKERS

THE RETAIL, WHOLESALE AND DEPARTMENT STORE UNION

THE AIR LINE PILOTS ASSOCIATION

THE UNITED PAPERWORKERS

THE TRANSPORTATION
COMMUNICATIONS UNION

THE AMALGAMATED CLOTHING AND
TEXTILE WORKERS

THE INTERNATIONAL ASSOCIATION
OF FIRE FIGHTERS

THE FOOD AND ALLIED SERVICE
TRADES DEPARTMENT

(PAUSE)

THIS CHART GIVES YOU AN INDICATION OF THE RIPPLE EFFECT OF THE COMMITTEE'S EXPANSION EFFORTS.

THE SHADED AREA INDICATES THE ACTUAL NUMBER OF TOBACCO WORKERS REPRESENTED, FIRST BY BC&T ... ABOUT 30,000 ... AND BY THE COMMITTEE AS A WHOLE ... ABOUT 50,000.

IN CONTRAST, THE BARS NOTE THE TOTAL MEMBERSHIP OF THE TOBACCO WORKERS ... THE COMMITTEE'S UNIONS ... COMMITTEE AND OBSERVER UNIONS ... AND THE AFL-CIO AS A WHOLE.

AS YOU CAN SEE, OUR COALITION
WORK AND SUPPORT ACTIVITIES
HAVE MADE IT POSSIBLE FOR US TO
REACH INTO THE LABOR MOVEMENT
FAR BEYOND UNION MEMBERSHIP IN
THE TOBACCO INDUSTRY.

WE HAVE SUCCEEDED IN BROADENING
ACCESS TO INCLUDE UNIONS
REPRESENTING WORKERS IN
VIRTUALLY EVERY SECTOR OF THE
U.S. WORKFORCE.

THIS, IN TURN, HAS GIVEN US
ACCESS TO A BROAD SPECTRUM OF
LABOR-SUPPORTED ORGANIZATIONS
... LIKE ...

CITIZENS FOR TAX JUSTICE ... A
PUBLIC INTEREST GROUP THAT IS
RECOGNIZED AS ONE OF THE
TUGHEST PUBLIC INTEREST
LOBBYING ORGANIZATIONS ON
CAPITOL HILL

THE COALITION ON HUMAN NEEDS
... AN ORGANIZATION OF UNIONS
... CHURCHES AND OTHER GROUPS
SUPPORTING LOW INCOME FAMILIES
... THAT GIVES US ACCESS TO
STATE-BASED LIBERAL
ORGANIZATIONS AND LOBBYING
SUPPORT IN WASHINGTON.

THE AMERICAN AGRICULTURE
MOVEMENT AND THE LEAGUE OF
RURAL VOTERS ... THE ACTIVISTS
OF THE AGRICULTURAL COMMUNITY.

AND ORGANIZATIONS REPRESENTING
BLACK, HISPANIC, WOMEN AND
SENIOR CITIZEN TRADE UNIONISTS.

(PAUSE)

WE COULDN'T HAVE SUCCEEDED IN
BUILDING THIS COALITION ... AND
CARRYING OUT OUR LONG-TERM
STRATEGY ... WITHOUT THE HELP
OF OUR LABOR CONSULTANTS.

THERE ARE A LOT OF PEOPLE
AROUND WHO CLAIM TO "DO" LABOR
... THEY DON'T WORK FOR US.

THE COMMITTEE'S LABOR
CONSULTANTS ARE INDIVIDUALS WHO
COME OUT OF THE LABOR MOVEMENT
... THEY ARE AS DIVERSE AS THE
LABOR MOVEMENT IS ...

SOME ARE CLOSE TO INDUSTRIAL
UNIONS ... OTHERS COME OUT OF
THE PUBLIC EMPLOYEE SECTOR.

SOME HAVE LEGISLATIVE
BACKGROUNDS ... OTHERS ARE
FORMER SAFETY AND HEALTH
DIRECTORS ... AND OTHERS ARE
FAMILIAR WITH THE POLICY
DEVELOPMENT SIDE.

EACH ONE OF THESE INDIVIDUALS
BRINGS A UNIQUE STRENGTH TO THE
COMMITTEE ... AND GIVES THE
INSTITUTE THE CAPACITY ...
THROUGH THE COMMITTEE ... TO
TAP INTO AN ENORMOUS NUMBER OF
POLITICAL ALLIES THROUGHOUT THE
COUNTRY ...

(PAUSE)

AS ITS FIRST ORDER OF BUSINESS
... THE COMMITTEE AGREED TO
FOCUS ITS ACTIVITIES ON THE TWO
LEGISLATIVE ISSUES THAT HAVE
THE GREATEST IMPACT ON THE
INDUSTRY ... ISSUES IN WHICH
LABOR AND THE INDUSTRY CAN
DEVELOP COMMON GROUND ...

EXCISE TAXES AND PUBLIC
SMOKING.

THESE TWO ISSUES ARE AMONG THE TOP PRIORITIES FOR THE TOBACCO INDUSTRY. THEY AREN'T FOR LABOR. IN FACT, WITHOUT THE COMMITTEE'S EFFORTS, NEITHER ONE OF THESE ISSUES WOULD MAKE THE LABOR MOVEMENT'S LIST OF TOP 100 ISSUES.

OVER THE LAST 2-3 YEARS, THOUGH, THE COMMITTEE HAS SUCCEEDED IN REDEFINING THESE ISSUES IN TERMS ACCEPTABLE TO LABOR ... TO GENERATE LABOR SUPPORT.

I THINK IT'S IMPORTANT AT THIS
POINT TO SAY A WORD ABOUT HOW
WE HAVE GONE ABOUT THIS PROCESS
... AND WHY..

IN CORPORATE AMERICA ... THE
BEST WAY TO GET SOMETHING DONE
IS TO GO STRAIGHT TO THE TOP.
IN THE AFL-CIO ... GOING
STRAIGHT TO THE TOP DOESN'T
WORK ...

THE FEDERATION IS A POLITICAL ORGANIZATION ... AND ITS PRESIDENT ... LANE KIRKLAND ... CAN BEST BE REGARDED AS A POLITICAL OFFICIAL WHOSE PRIMARY RESPONSIBILITY IS TO REPRESENT HIS CONSTITUENTS.

THOSE CONSTITUENTS ARE ORGANIZED LABOR ... FOR OUR ISSUES ... KIRKLAND'S NUMBER ONE CONSTITUENT IS THE BAKERY, CONFECTIONERY & TOBACCO WORKERS UNION ... AND ITS PRESIDENT ... JOHN DECONCINI.

(PAUSE)

IN ORDER TO PERSUADE DECONCINI ... WE HAD TO CONVINCED HIS CONSTITUENTS ... THE RANK AND FILE AND HIS STAFF ASSIGNED TO TOBACCO ... THAT THESE ISSUES SHOULD BE OF CONCERN TO THEM.

THIS PROCESS OF PERSUASION IS A LABORIOUS ... AND TIME CONSUMING PROCESS. BUT WE HAD TO DO IT THEN ... AND WE MUST CONTINUE TO DO IT EVERY TIME WE WANT TO INTRODUCE A NEW ISSUE ONTO THE LABOR-MANAGEMENT COMMITTEE AGENDA.

(PAUSE)

ONE MORE THING ABOUT THE
AFL-CIO ... IT INSISTS ON
PROPER PROTOCOL. FOR US ...
THAT MEANS RECOGNITION THAT THE
BC&T STAFF -- NOT COMMITTEE
REPRESENTATIVES OR INDUSTRY
PERSONNEL -- ARE THE ONES WHO
DEAL WITH THEIR PRESIDENT ON
OUR ISSUES.

SIMILARLY ... DECONCINI DEALS
WITH FEDERATION OFFICIALS ...
AND IT IS ONLY AFTER WE HAVE
HIS BLESSING THAT OUR
REPRESENTATIVES CAN BEGIN TO
BECOME ACTIVE.

(PAUSE)

NOW, LET'S LOOK AT HOW WE HAVE WORKED THROUGH THIS PROCESS ON OUR TWO KEY ISSUES ... FIRST ... TAXES.

OVER THE LAST FEW YEARS, LIBERAL MEMBERS OF CONGRESS WHO MIGHT HAVE SUPPORTED CIGARETTE EXCISE TAXES HAVE BEEN PERSUADED TO LOOK ELSEWHERE ... BECAUSE LABOR SUCCEEDED IN DEMONSTRATING TO THEM THE IMPACT OF EXCISE TAX INCREASES ON WORKING PEOPLE AND THE POOR.

TO DO THIS ... THE COMMITTEE HAS RELIED ON CITIZENS FOR TAX JUSTICE TO DO THE RESEARCH THAT OTHER LIBERAL ALLIES COULD USE IN TESTIMONY AND IN LETTERS TO MEMBERS OF CONGRESS.

OUR EFFORTS HAVE DEMONSTRATED VAST GRASSROOTS OPPOSITION TO EXCISE TAX INCREASES AS A MEANS OF REDUCING THE FEDERAL DEFICIT ... IT FOCUSED NATIONAL MEDIA ATTENTION ON THE EXCISE TAX ISSUE AND PLACED POLITICAL PRESSURE ON CONGRESSIONAL LIBERALS.

AS THE N-E-C AND OTHER DEFICIT
REDUCTION COMMISSIONS ... ALONG
WITH CONGRESS ... MOVE FORWARD
IN THEIR BUDGET DELIBERATIONS
... THE COMMITTEE CONTINUES ITS
EFFORTS TO KEEP THE ISSUE
VISIBLE.

THE ECONOMIC POLICY STATEMENT
PASSED YESTERDAY BY THE
EXECUTIVE COUNCIL IS ONE
EXAMPLE OF OUR SUCCESS ...

THAT STATEMENT, WHICH SPECIFICALLY REJECTS EXCISE TAXES AS A MEANS OF REVENUE RAISING ... WILL PROVIDE THE FOCUS FOR FUTURE FEDERATION STATEMENTS TO CONGRESS ... AND WILL GUIDE AFL-CIO OFFICIALS AS THEY SERVE ON SUCH DECISION-MAKING BODIES AS THE N-E-C.

KIRKLAND, FOR EXAMPLE, IS A MEMBER OF THE N-E-C ... HE HAS PLEDGED THAT IF EXCISES BECOME AN NEC RECOMMENDATION ... HE WILL DRAFT A MINORITY REPORT.

(PAUSE)

TURNING NOW TO WORKPLACE
SMOKING AND INDOOR AIR QUALITY
... ON THIS ISSUE, THE
COMMITTEE'S SUCCESSES HAVE BEEN
EVEN MORE IMPRESSIVE, PERHAPS
BECAUSE THE ISSUE IS SO MUCH
MORE DIFFICULT.

AS WAS THE CASE WITH EXCISE TAXES ... IN ORDER TO GENERATE LABOR SUPPORT, WE HAD TO REDEFINE THE ISSUE. IN THIS CASE ... WE EMPHASIZED FIRST COLLECTIVE BARGAINING AND ... LATER ... INDOOR AIR QUALITY IN THE WORKPLACE.

WITH THE SUPPORT OF INSTITUTE COUNSEL AND THE COMMITTEE'S OWN LABOR COUNSEL, WE HAVE PROVIDED EXPERT WITNESSES ... AND INFORMATIONAL ASSISTANCE TO UNIONS OPPOSING WORKPLACE RESTRICTIONS.

THE FIVE UNIONS ON THE COMMITTEE SPONSOR A WORKPLACE KIT ... WHICH PROVIDES INFORMATION ON WORKPLACE SMOKING ISSUES.

AND OVER THE LAST YEAR AND A HALF ... THE COMMITTEE HAS EXPANDED THE SCOPE OF ITS PUBLIC SMOKING PRESENTATION TO INCLUDE THE ENTIRE INDOOR AIR QUALITY ISSUE. WHEN WE FRAME IT IN THIS CONTEXT, THE LABOR INTEREST EXPANDS BEYOND COLLECTIVE BARGAINING TO WORKER HEALTH AND SAFETY AND TO NEW JOBS.

FOR MORE THAN A YEAR ...
COMMITTEE REPRESENTATIVES HAVE
TRAVELED THROUGHOUT THE COUNTRY
TO ENLIST THE SUPPORT OF
NATIONAL, STATE AND LOCAL LABOR
ORGANIZATIONS ON THIS ISSUE.

OUR EFFORTS TO DATE HAVE
INCLUDED PRESENTATIONS TO STATE
AFL-CIO OFFICERS IN WASHINGTON
... OREGON ... MASSACHUSETTS
... MAINE ... VERMONT ... NEW
HAMPSHIRE ... CONNECTICUT ...
RHODE ISLAND ... NEW YORK ...
NEW JERSEY ... PENNSYLVANIA ...
WISCONSIN ... MINNESOTA
...WASHINGTON, D.C. ... NORTH
CAROLINA ... AND MARYLAND.

IN FEBRUARY 1988, COMMITTEE REPRESENTATIVES ADDRESSED THE EXECUTIVE BOARD OF THE FOOD AND ALLIED SERVICE TRADES DEPARTMENT OF THE AFL-CIO -- A COALITION OF 16 NATIONAL UNIONS. THE AUDIENCE INCLUDED SIX UNION PRESIDENTS ... AND OUR PRESENTATION WAS FOLLOWED THREE DAYS LATER BY AN AFL-CIO EXECUTIVE COUNCIL RESOLUTION CALLING FOR IMPROVED INDOOR AIR QUALITY AND VENTILATION LEGISLATION.

(PAUSE)

AS IS TRUE WITH EXCISE TAXES
... THE COMMITTEE'S EFFORTS ON
PUBLIC SMOKING AND INDOOR AIR
QUALITY ARE CLOSELY COORDINATED
WITH THE FEDERAL RELATIONS AND
STATE ACTIVITIES DIVISIONS.

AND ... BY THE SAME TOKEN ...
WE MUST COORDINATE ALL EFFORTS
WITH OUR OWN LEGAL COUNSEL AND
... EQUALLY AS IMPORTANT ...
WITH ALL OF THE REPRESENTATIVES
ON THE COMMITTEE.

NOTHING IS DONE WITHOUT FIRST
THE APPROVAL OF THE NECESSARY
INSTITUTE STAFF AND COUNSEL AND
... THEN ... THE UNANIMOUS
APPROVAL OF THE COMMITTEE
MEMBERS.

(PAUSE)

THIS ... CONCEPTUALLY ... IS
HOW LABOR SUPPORTS US. ON THE
ISSUES ON WHICH LABOR HAS BEEN
HELPFUL ... TAXES ... PUBLIC
SMOKING ... TRADE ... AIRLINE
SMOKING RESTRICTIONS ... FIRE
SAFETY AND VENDING MACHINE
RESTRICTIONS ... THE INSTITUTE
AND ITS CONSULTANTS SUPPORT THE
COMMITTEE IN A VARIETY OF WAYS.

IN KIND SERVICES SUCH AS
DRAFTING TESTIMONY AND
MATERIALS ... PUBLIC RELATIONS
SUPPORT ... REMEMBER ... SINCE
THESE ISSUES ARE NOT AT THE TOP
OF LABOR'S AGENDA ... WE OFTEN
HAVE TO GIVE THEM A LEG UP IF
WE WANT SOMETHING TO HAPPEN.

WE FREQUENTLY FIND OURSELVES
... FOR GOOD POLITICAL REASONS
... ON THE OTHER SIDE OF THE
FENCE WHEN VOTES ARE CAST ON A
LABOR ISSUE.

SO WE OFTEN LOOK FOR OPPORTUNITIES TO HELP UNIONS WITH PROJECTS UNRELATED TO OUR ISSUES ... PROJECTS THAT ARE IMPORTANT TO TOP UNION OFFICIALS ... FOR POLITICAL OR PERSONAL REASONS.

TO A LIMITED EXTENT ... THOUGH ... WE HAVE BEEN ABLE TO PROVIDE LEGISLATIVE ASSISTANCE. THE AFL-CIO USUALLY DOESN'T OPPOSE A MEASURE SIMPLY FOR THE SAKE OF OPPOSITION. IT NEEDS TO HAVE AN ALTERNATIVE.

SO WHEN THE INDUSTRY IN 1987
WAS ABLE TO SUPPORT A
PROGRESSIVE TAX PACKAGE AS AN
ALTERNATIVE TO REGRESSIVE
TAXES, WE CEMENTED OUR
RELATIONSHIP WITH LABOR ON THAT
ISSUE.

SIMILARLY, VENTILATION
LEGISLATION IS, IN LABOR'S EYE,
A REASONABLE ALTERNATIVE TO
WORKPLACE RESTRICTIONS.

(PAUSE)

WHAT DOES THIS EFFORT COST US?
AND WHAT ARE THE BENEFITS?

THE PEOPLE WHO STAFF THE COMMITTEE ... THE ONES WHO PROVIDE THE ADMINISTRATIVE AND PUBLIC RELATIONS SUPPORT TO THE LABOR COALITION ... ARE BUDGETED FOR ABOUT \$250,000 THIS YEAR.

THESE PEOPLE ALSO PROMOTE THE CITIZENS FOR TAX JUSTICE NEWS CONFERENCES ... DRAFT LETTERS AND TESTIMONY FOR DELIVERY TO CONGRESS AND THE STATES ... AND CONDUCT THE INDOOR AIR QUALITY BRIEFINGS ON THE FEDERAL AND STATE LEVELS.

THE LABOR LOBBYISTS ... THREE
AT THE FEDERAL AND ...
CURRENTLY ... EIGHT IN THE
STATES ... RUN ANOTHER
\$500,000. THESE INDIVIDUALS
COME OUT OF THE LABOR MOVEMENT
... THEY ARE CLOSE TO KEY UNION
LOBBYISTS AND TO LIBERAL
LEGISLATORS ... THEY TAKE
DIRECTION FROM THE INSTITUTE
... BUT GAIN ADDED CREDIBILITY
WHEN THEY CAN SAY THEY
REPRESENT A COALITION OF LABOR
AND INDUSTRY.

REGULAR SUPPORT TO
LABOR-RELATED ORGANIZATIONS ...
CITIZENS FOR TAX JUSTICE ...
COALITION ON HUMAN NEEDS ...
FOR EXAMPLE ... TOTALS ANOTHER
\$300,000. THESE ARE GENERAL
OPERATING EXPENSES THAT KEEP
THESE ORGANIZATIONS RUNNING ...

SUPPORT FOR SPECIFIC PROJECTS
UNDERTAKEN BY THESE
ORGANIZATIONS AT OUR REQUEST
... ADDS ANOTHER \$350,000.

THE BOTTOM LINE ... ABOUT \$1.4
MILLION A YEAR IN STAFFING ...
LOBBYING AND PROJECT SUPPORT
AND ... ON A VERY LIMITED BASIS
... INDUSTRY SUPPORT ON CERTAIN
LEGISLATIVE ISSUES.

THERE'S THE COST ... NOW ...
LET'S LOOK AT THE BENEFITS ...

FOOT SOLDIERS ... 14 MILLION OF
THEM ... WILLING AND ABLE TO
CARRY THE REGRESSIVITY AND
INDOOR AIR QUALITY MESSAGES TO
THEIR ELECTED OFFICIALS AND TO
THEIR EMPLOYERS.

AN ANTI-EXCISE TAX MESSAGE TO
LIBERAL DEMOCRATS IN THE FORM
OF TESTIMONY, LETTERS, AND
LOBBYING ...

FOURTEEN UNIONS SIGN ONTO AN AD
IN THE WASHINGTON POST OPPOSING
EXCISES ...

A NEVERENDING BARRAGE OF
RESEARCH REPORTS AND
CONFERENCES ... FROM THE
LIBERAL COMMUNITY ... TO
BOLSTER CALLS FOR PROGRESSIVE
TAX SYSTEMS.

THE AFL-CIO TWICE CRITICIZES
THE SURGEON GENERAL'S REPORTS
ON SMOKING IN THE WORKPLACE.

AIR LINE PILOT LOBBYISTS WORK
CONGRESS IN OPPOSITION TO THE
AIRLINE SMOKING BAN.

PUBLIC EMPLOYEE UNIONS TESTIFY
BEFORE CONGRESS AND COORDINATE
A LETTER WRITING CAMPAIGN
AGAINST FEDERAL WORKPLACE
SMOKING LEGISLATION.

FEDERAL EMPLOYEE UNIONS LAUNCH AN INDOOR AIR QUALITY AWARENESS CAMPAIGN ... TO SHOW THAT THE GENERAL SERVICES ADMINISTRATION FAILED TO CLEAN UP THE AIR IN FEDERAL WORKPLACES WHEN IT BANNED SMOKING.

THE MASSACHUSETTS AFL-CIO HELPS US BEAT BACK AD RESTRICTIONS ... AND SPONSORS LEGISLATION THAT COULD FORCE THE MBTA TO ONCE AGAIN ACCEPT TOBACCO ADVERTISING.

LABOR LEADERS IN THE BAY STATE
AGREE TO TAKE ON AS A PRIORITY
IN 1989 COMPREHENSIVE INDOOR
AIR QUALITY LEGISLATION ... AND
ASK US TO HELP DRAFT THE BILL.

THE PENNSYLVANIA AFL-CIO HOLDS
THE LINE ON A STATE WORKPLACE
BILL.

THE WASHINGTON STATE AFL-CIO
HELPS US DEFEAT WORKPLACE
SMOKING LEGISLATION.

THE OREGON AFL-CIO VOTES TO
OPPOSE THE PUBLIC SMOKING
INITIATIVE ... AND INFORMS IT
MEMBERS OF ITS OPPOSITION IN
VOTER REGISTRATION MATERIALS.

AT THE INSISTENCE OF THE
WASHINGTON, D.C., AFL-CIO,
WORKPLACES ARE REMOVED FROM A
PUBLIC SMOKING BILL IN THE CITY
COUNCIL.

A SMOKING BAN IN BEVERLY HILLS
RESTAURANTS IS RESCINDED WHEN
COMMITTEE ALLIES WORK WITH CITY
OFFICIALS TO DEVELOP
VENTILATION ALTERNATIVES.

THE AFL-CIO LOBBIES TO KEEP TOBACCO SMOKE OUT OF THE PICTURE WHEN A PETITION IS FILED WITH THE OCCUPATIONAL SAFETY AND HEALTH ADMINISTRATION FOR AN EMERGENCY WORKPLACE SMOKING BAN.

THE CHIEF LOBBYIST FOR THE AFL-CIO JOINS WITH TEAMSTERS LOBBYISTS TO OPPOSE ATTEMPTS TO REP. LUKEN TO BAN VENDING SALES.

THE 26 UNIONS ON THE AFL-CIO EXECUTIVE COUNCIL UNANIMOUSLY APPROVE A RESOLUTION OPPOSING LEGISLATED SMOKING RESTRICTIONS.

TWO YEARS LATER ... THE SAME GROUP UNANIMOUSLY RESOLVES SUPPORT OF COMPREHENSIVE INDOOR AIR QUALITY CAMPAIGNS.

COUNTLESS STATE AND LOCAL UNIONS AND SERVICE ORGANIZATIONS REPRESENTING WOMEN, BLACK AND HISPANIC TRADE UNIONISTS PASS RESOLUTIONS SUPPORTING CLEAN INDOOR AIR.

THE COMMUNICATIONS WORKERS OF AMERICA TAKE MICHIGAN BELL TELEPHONE TO COURT ... OPPOSING COMPANY ATTEMPTS TO BAN SMOKING IN LIEU OF CLEANING UP THE INDOOR AIR.

GOVERNMENT UNIONS TAKE THE SURGEON GENERAL TO COURT ... OPPOSING HIS DEPARTMENT'S UNILATERAL ATTEMPTS TO BAN SMOKING IN ALL HEALTH AND HUMAN SERVICES OFFICES.

THE TOBACCO WORKERS SEEK A PRIVATE MEETING WITH GOVERNOR DUKAKIS ... TO RAISE WITH HIM THEIR CONCERNS ABOUT HIS CIGARETTE TAX ... AND SMOKING RESTRICTIONS POLICIES.

AND ... IN THIS ELECTION YEAR ... THE DIRECTOR OF THE TOBACCO WORKERS' PAC CONSULTS US REGULARLY BEFORE MAKING A CONTRIBUTION TO A CANDIDATE. A BAD TOBACCO RECORD MEANS NO CONTRIBUTION ... AND THE CANDIDATE KNOWS WHY.

SIMILARLY, BC&T MAKES AN EFFORT TO CONTRIBUTE TO CANDIDATES WHO HAVE BEEN HELPFUL TO US. THEY RECENTLY GAVE MONEY TO CURT WELDON, A PENNSYLVANIA REPUBLICAN WHO SUPPORTS THE BOUCHER FIRE SAFE CIGARETTE LEGISLATION.

(PAUSE)

IN SHORT ... WE ARE IN THE PROCESS OF BUILDING A POLITICAL FIRE WALL AROUND ORGANIZED LABOR ... A WALL THAT THE ANTI-SMOKERS HAVE NOT SUCCEEDED IN PENETRATING.

THEY HAVE TRIED TO DO SO.
REMEMBER ... THERE ARE A NUMBER
OF ANTI-SMOKERS IN THE LABOR
MOVEMENT ... AND SOME HAVE
SUCCEEDED IN BLOCKING LABOR
ACTIVITY ON SOME OF OUR ISSUES.

THE AFL-CIO, FOR EXAMPLE, TOOK
NO POSITION ON THE AIRLINE
SMOKING ISSUE, SINCE THE PILOTS
OPPOSE A BAN WHILE THE FLIGHT
ATTENDANTS SUPPORTED IT.

BUT THE ANTI-SMOKERS SUCCESSES
ARE BECOMING FEWER AND FEWER...

(PAUSE)

WHERE DO WE GO FROM HERE? OUR POTENTIAL REALLY IS UNLIMITED.

WHILE WE HAVE GOOD RELATIONSHIPS WITH MOST OF THE INTERNATIONAL UNIONS ... WE STILL ARE BUILDING AT THE STATE LEVEL ... AND WE'VE BARELY SCRATCHED THE SURFACE WITH THE LOCAL UNION AFFILIATES.

AND WHILE OUR RELATIONSHIPS WITH MOST OF THE INDUSTRIAL UNIONS IS VERY GOOD ... OWING IN LARGE PART TO THE REPRESENTATION ON THE COMMITTEE ... WE'VE STILL SOME WORK TO DO WITH THE WHITE COLLAR UNIONS.

(PAUSE)

THE COMMITTEE HAS SUCCEEDED IN
REACHING OUTSIDE OF THE TOBACCO
PLANTS ... TO HUNDREDS OF
THOUSANDS OF WORKERS ...

LABOR TALKS A GREAT DEAL ABOUT
SOLIDARITY.

IT IS THIS SOLIDARITY THAT
MEANS THAT OUR MESSAGES ARE
PASSED ALONG EVEN IN OUR
ABSENCE. IT'S THIS SOLIDARITY
... AND COMMITMENT TO THE CAUSE
... THAT MAKES OUR LABOR ALLIES
UNIQUE AMONG THE INSTITUTE'S
COALITIONS.

I WILL BE HAPPY TO ANSWER ANY
QUESTIONS.