

Dec. 12, 1994

Mr. Bob Pruett
The Tobacco Institute
1875 Eye Street NW, 8th Floor
Washington, D.C. 20026

Dear Mr. Pruett:

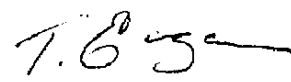
Enclosed is a copy of a letter from Mr. John Coutts, president of the California Sheet Metal and Air Conditioning Contractors National Association, expressing interest in the formation of a coalition designed to deal with a host of new state indoor air quality programs. Mr. Coutts' association, Cal SMACNA, is one of several industrial organizations we have spoken to recently that have expressed interest in the formation of such a coalition.

I have also enclosed a copy of a proposal outlining the structure of the coalition, tentatively named the Indoor Air Quality Association, and a proposed budget for the 13-month period beginning Dec. 1, 1994.

With this letter we are respectfully requesting from The Tobacco Institute, and other organizations, grant assistance to help form the Indoor Air Quality Association. The cost of the first 13 months, during which scientific and technical research and member recruitment would take place, is \$498,888. Of that total we are requesting an initial payment of \$300,808, approximately 60 per cent, to cover the period of Dec. 1, 1994, through June 30, 1995. It is during that period that the heaviest expenses (scientific studies, legal fees and membership recruitment) will occur. As agent of the Indoor Air Quality Association, California Environmental and Resource Associates would be the initial grant recipient.

Thank you for your assistance and cooperation. If there is any additional information you or your organization may need, please contact us at the letterhead address or telephone number.

Sincerely,


Terrence M. Eagan
Principal

encls.

51320 5908