

MORNING MEETINGS - Book 4

Mon 7/23, P2

7/23/90 -
9/22/90

10. Tacoma Park - pulled phone bank (TI called Thurs 7/19 requesting, Fri - Bruce Barriero pulled)
Restaurant ban, Vending ban, etc - pop 16,000
June 5th - Started working, "gonna lose"
Vote tonight - Mon 7/23.

11. Bastrop, TX. Totac ban - alerted Thurs 7/20.

12. New York City - Vending Ban. ^{Industry} Mts Thurs 7/26.
* Kent Wold - discuss w/ Ken Glover (NYC issue)
Ryce Hotel - LSA airport 12:00-3:00 (VAN)
18 Vendors present - Bob Herman
Roy Klein - McGarrett & Heard
Chris McCormick - Lesta Schalklager
TI - John O'Connor, Norm Adla. TI lobbyist
PM - John Bolte
Say hello to Wally Bohr - from Roger
Key Question - City Council action in Sept?
New York State - Preemption - "iffy" - Spent Dec. Session
Model bill alt. - propose to City Council -
What Room for Negotiate
Economic Argument - Economic impact State Mar.
City lobbyist - Vendors - Howard & Tish
State lobbyist - Vendors - McConnell?

50768 5708

Tue 7/24

2

1. PA - 10th tax H2822
2. Chicago - Vending ban
24 Speakers - 18 favored, 6 opposed
Next hrng - Labor day
3. Montana - 25th tax certified for ballot.
Bob McAdams.
4. Add Vending Issues - From Fri 7/20.
Grand Forks ND - Vending Restr. Exclude Alcoholic bev. Locations
Charles, IL - Regr. locking devices
Niles, IL - Vending Hrng - Tue 7/24
5. New Hanover County - 25% Non Sat. in Restr.
6. Carson CA - No S.R.
7. San Mateo ^{County} CA - passed S.R. 600,000 pop. Unincorporated Areas.
Plan oppositor in Cities
8. Blenheim, MO - ^{← South St. C. Suburb.} SR in City-owned bldgs. Designated Areas.
8,200^{pop.} Aug 6 - 1st readings, 3 hearings
This is a "first step" - a couple of Council Members.
9. Chesterfield, MO - Aug 6 - hrng - 30,000 pop.
Study Stage S.R.

Tue 7/24, p2

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10. Marion County, FL - Ocala 122,000 County pop.
Sheriff's Dept Amalgamating Comm. - Executive Order.
11. East Brunswick, NJ
Vendors Suit Against City - Claim State Preemption.
12. Bastrop, TX -
13. Employee Phone bank - Start up on Monday 7/23 6 people
Employee Names - do something Volunteer
Good 1st Night Experience 1st Night
14. Los Angeles - Restaurant bar.
717 people ^{20%} 10,440 Signatures
34,808 Seat
- 7 Meetings Scheduled.
- Terry Esor & Jim O'Malley, Ron Saldana, Tim Pucy, Bob Schuman,
and Mark Smith - Mtg Thurs 7/26.
- RSVP - Restaurant group - Seth Jacobs - Ogilvy & Mather.
- Aug 2nd Mtg - Restaurants, Vending.
- Aug 13th - Braude - King.
15. TX - 15th Fax - Postmortem - Mtg ≈ 7/19 -
Sept 1990 - possible Mur Special Session \$50-60MM Revenue Short.
I have 50-60 groups.

Wed, July 25, P.1.

1. Pgh - Passed Vending ban Tue 7/24. 7-1
 Grants Work Place, liquor license,
 locking devices amendment failed
2. Takoma Park - Unanimous - 50/50 25+ seats.
 New vending - only in liquor stores & clubs inaccessible to minors
 No street intercept
3. Sacramento Environment Commission Recd. 850,000
 Revised Ordinance
 - WP ban - most places (No significant opposition)
 - Restaurants 50/50, ban seats count in total
 - ARCO arena - allows variance application
 - Economic hardship variance
 August 28th 2:00 pm Supervisors hearing (County)

Fri, July 27

1. *King County (Seattle) - Complete Vending ban -
 Board of Health consideration, not ~~County~~ Council
 Discussion over next few weeks. (Mid August)
2. Brentwood, Mo - City Hall Smoking ban
3. Mary Smith - Los Angeles S.R. - Restaurant
 Thurs. Aug 2 - CA Mtg - Debra Strong - Field Sales Dir RSVP
 Smoking night Mtg - Thurs 8/2 - Invite Field Sales.
 * Call R.M. → 4:00 PM Sales Mtg.

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Fri, July 27. p2

5

1. New York City - Vending Ban issue
- ~~Mark Green~~, Peter Valtrow

Wed. Aug 1

1. LA - Update - AA-157
 - 1st Rapid deployment Mtg - 38 attending 7/31
 - 2 Mtgs - 8/1
 - Industry Mtg 8/2 - Sales 8/2 - afternoon.
2. Minneapolis: AA-158 City bldg. S.R.
Agreement - 1 smkg area in each bldg
Ok to smoke in cars.
Cante Mtg today - May not be discussed
Let Fiedler know the decision.
3. Tuney - Mtg 8/6
Backfire - getting a group leader to sign letter - ??
Cante vote 6-2 in favor of ballot issue.
4. AZ - tax revolt - 43,000+ Signatures.
Would repeal all taxes, incl. 3rd Cigt tax passed in last session.
Ask Jim O'Malley via Rich Scheffel
Should our people be involved (?) Probably not.
5. OK - tax revolt petition passed - Nov. ballot
Sales & income tax hikes

Wed. Aug 1, P2

6. Jay - Vending - OK
7. * Stirling, CO - Vending Restrictions
8. * Niles, IL - Ban Vending in Areas Accessible to Minors
9. * Charles, IL - tabled Vending Issue
10. ✓ CSG - Eastern - Reject Any tobacco funding to 1991 Mtg.
11. Norwood, OH - SR Issue TBD - Council

Mon. Aug 6

1. Rockford, IL - Ban on Alcohol & Cigt billboards
2. Minneapolis, MN -
Dennis Baerner, New Strng @
3. Tucson Citizens - voted to ban:
Pima County Penal facilities - No Smoking
3. Taylor, SC - restaurant Restrictions begins about 8/6,
Byron will Check
4. Topanga, CA - Billboards - postively "NO smoking" fire hazard

Mon, Aug 6, 92

5. WAL - No Smoking

6. Baptist Hospital - US -

Smoking ban, no designated areas.

Byron will check out (call purpose of c.)

7. Red Cross -

★ Beth Blackwell - RTR officer - on home?

8. Spartanburg, Mo - employee phone bank

9. Rialto, CA - employee phone bank

Phone bank - averages 6 pm night

8-10 pm night now hopefully.

R&D - 35 people out of 600

QA - 120

10. Don Haven -

Order Checks with a Smoking Message

"We Work for Smoking"

• Employees deliver checks to organizations

• Print Checks

- Checks to employees

- Postal Checks for employees to use for smoking.

"Paid for by Tobacco Money"

- Personal Check. Write available

(Outside Processor) SMS

- MasterCard/Visa

11. Clovis, NM - Most likely 9/6 - (338) PDI
 Could be 8/16 -
 30 day hearing process
 - Albuquerque 33% restaurant
 Ban workplace
 - Marsh Thomas letter
 Mike Johnson, Peter Canum
 - Priority alerts, forms, final presentation -
 "You can make a difference"
 Need a Status Mtg. ~~?~~
 AKA, ACM7

Smaller town - 30,000 pop.
 ✓ Letter - Personal, vs. town impetus - "Socially connect"
 ✓ Priority alert - PR Negative -
 legal approval - Henry Stokes,

12. Pgh - Mayor Masloff - Vetoed vending ban.
 Proposed alternative locking devices

Tue 8/7

1. Raleigh NC - City Mgr adopted S.R. - ofc places ban. Admin.
2. Abilene TX - City blogs S.R. One designate a area lock dept.
 ★ Denise hrong 8/9 (Thurs) - Plum bank - Also Sept 17 SRG
 ★ Becker - PDI - Non Recraft, AA-167 extra cost.

Tue 8/7, P2

- 3. OK - Tax Repeal + Education Reform.
- 4. Tucson, AZ - "Pima City Penal Colony"
- 5. Viraville, CA - United Airlines banned Smks in SFO airport
- 6. Baptist Hospital & Roman Canon - Designated Areas.

7. Clovis, NM - Moringo approved priority alert AA-166

8. LA - Mon 38 Wed 10 Tue 2 mtgs
Tue 18.10 Mon 2 mtgs
 TE Mtgs: Thurs, Ogilvy & Mather - Recruit Restaurants - Key districts
 RJR - 14,000 signatures, 7 Mtgs, Rudy Ole-RSVP Full Council October
 Sales Peper - petitions in Restaurants, RSVP petitions

9. Rialto, CA - phone bank 8/3-8/4 - 212 people

Issue of Pro-active
San Luis Obispo - after LA

10. Juneau - Ballot issue 4-3 ~~for~~ Against -
Can bring up on 8/20 again

Fri 8/10

1. LA - Really in trouble - Waches now favors ban.
10,000 Restaurants, only 10 will attend mtg.
2. FBI plan - Field Sales Mtgs.

6 Cmte Members 1 Out of
3 Will attend hrng Mon 8/13
Waches, Picas, Braude

RSVP 200 members, 10 will attend hrng.

2. Springfield, MO - Employee phone bank.
- Wed eve - 300 completes.

Fri 8/17

1. W-S-SR Mtg Alvin / Hartgrove, Joe Warden
Judy Haynes, - Peter / Jault's Secy -

2. Vendors / Suppliers (Non-Employee AF) - JUST Approves
Babs Goto has a copy. - 3 Employee + AF
Employees - JUST Secy.

3. Visalia, CA (8/16/90 Bulletin) - Citizen Advisory Cmte public hrngs
Complete.

4. Junau, AK - Mon eve final vote -

5. Belmont, MA - 20,000 people - Board of Health. (Sampling, Vending, Censoring, Restricting) Wed 8/22

800-852-8015

6. LA

45 Council Members x 25 → 375 Contact

Get Restaurants - Contact Council / I'll lose my business
Concentrate on key districts (Soft vote & vote on own side)

RSVP Members - 200% Tell them what to do.

RSVP further recruitment

RSVP - 4 or 5 visit Council Members Together

BDS MKTG -

① - TI is unorganized / organized?
RSVP's values to help?

Need 750 rest.
200
Need 550 more

Why more rest. not involved

How can we work w/ PM

What options do we have?

What are Braudo's options?

Conduct a Survey -

② - ETS - Defensiveness - offensive - Private Settings Lon 2 / Edited Review board w/ CA Times
- Minorities vs. Braudo -

Member Restaurants - Economics - Put me out of Business *CRA is for food chain people*

★ Defuse ETS - Send Simon: Finance Members / L.A. Times

★ Racism Documentation - ★ "Paternalism" - Not smart enough to make own decisions

Calif. Rest. Assn -

③ - Letter from RTR Tobacco Co

★ (Urban League)
Rick Gomez -
Filla MKTG Mgr.

★ LA - Tabung Puig AF data base

* Retired People * Police Protective League. 714. 361-5802

Mon 8/20/90

1. LA - (Jack Bellis - Salem BBU)
- Smith memo - Critique
- Tim Hyde -
- Jim O'Malley - Planchants, Allied Forces.
- Collegists decisions this week.
- Hrg Mon 8/13 - 3-0 vote against → County Atty for drafting
- Expect 4-5 wks → Then to full Council.
- Need minimum of 6 votes on our side.
- RSVP - minimal support - No telephone follow-up.
- Hrg - We had 15 Speakers, 15 Other side.
- This week will assess LA City Council Members.
- Key issue: Develop, organize base of support in LA - Recruiting focus.
- Add to Allied Forces base in L.A.
- 7 Rapid deployment mtgs.
- Inco. AF - in a plan. Objectives, Resources.

2. Anchorage, AK
- Mayor
- Fire & Backfire's groups active vs. Council.

3. Juneau, AK - Fire Council vote tonight 8/20

4. Springfield, MO - (AA-164) Councilman William McClendon.
- Lee Barron called. Barron → Restriction → Police
- Mon Aug 27

Mon 8/20/90. p. 2.

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~~AA-170~~

AA-170

26,080 population.

5. Morgantown, WVA - Intro 8/28 (Thurs) S.R. Introduction

Petrol Stores, Public places ban.

50% Restaurants

Voluntary WP

Ron Morris, Page Sutherland.

Need a face effort - University Study.

80% of town non-smoking, 20% smoking.

Will have 2 Readings - 1st: Public Hrg.

2nd: Vote

CA Jenkins - group action. Field Sales notifying Trade

Names & addresses of City Council Members.

6. Visalia, CA - New Smkg. Ordinance (TI Bulletin -
Citizens Code Hearing Completed 8/15)

30,000 Pop. Near Tulare CA, West of Sequoia Nat. Park

7. Arlene, TX - AA-167 -

City bldgs ban - Cost 6-1 8/7

8. AA-161 - Covington, OH - Board of Health - Mtg 9/10?

9. AA-115 Sacramento - Public Hrg. 2:00pm 8/28.

County -

* CHECK DENTON - On Bob's Computer.

Ask MJA/KC

Tue 8/21/90

1. Pgh - Sen. Heinz - Supports 16th FET.

Tue 8/21/90

2. Grass Valley, CA - Pop. ⁶⁶⁰⁰~~2000~~, Smkg. ban - Rest
Byron to check SMIG - Will testify

3. Visalia, CA - Citizen Cmte held 3 mings. 50,000 pop.
9/26 - Will hold final deliberative Mtg.
decide on S.R. plan.

4. Tokoma Park, MD -

5. Morgantown, WV ~~AA-169~~ Intro ~~AA-169~~ AA-170
Aug 28 - 2 Subsequent mings
Cmte as a whole work session.
Groups, Tell Sales Folks
Ed Jenkins

6. Norwood, OH AA-155

7. Chesterfield, MO - 30,000 -
Cleve Colum ordinance discussion

8. Culver City, CA AA-154 Public Hrg Ben 25 seats a less
Rest. Restrictions discussion 9/10 - New Air System/Wall
Passed Cmte in June. in future Rests.
Ask RSVP -> (?) - Rudy Cole

9. Sacramento, CA - AA-115 Grantland (Toby) Johnson (?)
Meet Tues 8/28

Wed 8/22/90

1. New York City
 - Vendor's phone bank - (100 NY City area)
 - NYC Get-the-Vendors Out Project
 - Stay Wed 8/22
 - Bob Herman - Brooklyn -
2. Albany, NY - Intro long 8/28 AA-170
 - Local Council Chambers, Public Trns.
 - giving, Stress Elevator, Health facilities, Public Mtgs.
 - 50/50 - Restaurants
 - Voluntary - Work place
3. Evros Valley, CA 6,600 - long 8/28
 - 2 Proposals (unofficial) 1 - Rest. Ban
 - Ban in most public places - 2 - Rest. designated areas
 - Greenbar - MTA/PLC phone bank
 - DM letter - Eni 8/24
 - If local sales personnel wish to contribute to the fight,
 - they can get the info from MC
4. Visalia, CA - Citizens Anti Appointments by City Council
5. CA - Parliamentarian Checking - "Checking"
 - Vote: 6 against
 - 4 for
 - 5 abstain/Undecided.

Friday, August 24.

1. Denver, CO: Mayor Pena - ban in City bldgs Oct 2,
Ban in Stapleton Airport on Jan 1.
(July 10 discussion)
2. WV - Education/Cigt. taxes, special session for Ed Jenkins
Tell Joe Murray
3. Springfield, MO - **AA-164** - Results - Employee (Plan) Bank the WK
Jolietter phone bank -
Ban in Retail Stores → Amended to Designated Areas.
Smokers Responded.
4. LA - Rest-bar
Conference call O'Malley, Pucyo, Schuman, etc
Help RSVP
Terry Egan, Rudy Cole (no thanks, don't want help)
- May want help in Minority Community (Black, Hispanic, Oriented)
Owners, Managers, Employees, Patrons
- Need Strategic direction - not enough restaurant support?
- Miami, Mkt mgrs, get Rudy Cole prospects
5. Bellingham, MA ^{25,000 pages} Board of Health - Mtg 8/29 (Wed)
Language Questions - Sardinia, Vending, Age, S.R., (Couponing)
3rd Mtg coming up. • Employee Plan Bank.
• AF - DM letters

Fri, 8/24/90 pz

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6. Jacksonville, FL - Vending Issue
Public hearing 8/14
10 Speakers - 6 for ban, 4 opposed
2 Cmte hearings, Must go through 3 other Cmtes
9/11 - Council Mtg - Certainty.
7. Madison, WI - Mall Smoking ban - Passed 8/22
TI notified us 8/23
How did Carol Thomas know about firing?
Why did T.I. not know about?
How can we help? - Petitions
* (Need better Monitoring) - Allied Forces - Organization
More businesslike approach.
8. Franklin County, KY - Smoking ban in Franklin Area
9. Patrick County, Va. - County S.R.
10. Sacramento, CA - Bob Merrill -
Sacramento Smoking Commission - Long Assn Preamble

Mon 8/27

1. Sacramento - Tue 8/28 - Bob Merrill, S. Sac govt leader
2. Madison - Mall Smoking ban - TI wants petition drive
to restore.

Mon 8/27/90

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3. Gross Valley, CA - get sheet from Byron.
Call Sacramento CP - King 8/28
4. KS - Gov. Hayden - 3rd Year of the Margin of Excellence fund w/ smokers.
5. PA - Sen. Pat Stapleton - Predicts Cigt Tax in 1991.
6. "The Report from Babbs"
7. Tennessee - 6% Cigt Tax on Oct ballot - Drug Education (+ Assembly Election)
Will likely be for general revenue.
52% vote favour → Approx 8,000 votes.
"Last Refuge of the 60s".
- Bob McAdams -
- Jim O'Malley -

Tue 8/28/90

1. Denver - Petition drive
2. WV - No Tax for educ. this fall.
3. Los Angeles - AA-157
A) Schuman & Rudy Cole Mtg today - RSVP States Reps
B. Wed 8/29 - Ind. group Mtg - RSVP etc.
Letters to Councilmen - Want letters -
Van Myers group will send out request

Tue 8/28/90

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3. Los Angeles AA-157 -
Lobbyists want to target Whom/Why?
Everyone - 4 Strong Against
4 Lean Against

districts
(12) (10 Targets
2 Clean fr - Galanter,
3 Strong fr - Picus, Brande,
Bernard

PD 1 - in 12 districts

Soft in LA - Opp to strengthen Activer base in City
est. 25,000 -

* Write & call into legislative district
Call Beck, Tanom.
Stamps on letters, Ship to LA for processing
Chesye labels w/ life stamp
(WINDOW)

4. Arlington, TX - Mayor and the City Clerk's office prick.
250,000 pop.

- Retail store & Service shops bar.
- Restaurants - 70% non smoking
- Patrons can ban smoking outdoors on their property
Intro as early as Tue 9/4.
Track Sucker w/ groups - Mark
Byron - notes Kent Kenton - TX Lobbyist

Wed 8/29

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1. Belmont, MA - all kinds of stuff

- employee phone bank Mon, Tue Aug 26, 27

- DM letters

- Board of Health vote Wed 8/29

WP, Sampling, Vending, Nostr., Sales Licenses

Rest. 50/50

AA-169

2. OHIO

★ Equico-Sigma - RTR's Insurance Carrier - Anonymous

No-Smoking policy on property

(Elephants & Key Fried Chicken - come in buckets)

3. LA - AA-157 - Restaurant + bar.

AA-157

- Mtg - Wed 8/29 - Bob Schaman, Lady Cole

★ expenses

"Antis - Sent 100's of letters" Monitor Antis feelings

Pulled database PD1 - 12 Colonia districts

Joint effort -

Request from "RSVP" Industry \$, not RTR

- Malmgren, Minshew - Non ETS / Terry Egan, Ron Seldman

CIAA - Center for Indoor Air Research

★ Ask Mary Ward, Guy Oldaker - briefcase study

Braude - mainly using EPA Study

→ T.C. Delucha & Sara Simmons - Orange County - Sept 10 or so

→ Editronic Board briefing plan.

Review w/ Betsy Annessee - Advise T.I. etc.

Industry Economic Impact Study

Wed 8/29

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4. Denn - United Telephone Co. (?)
Subj ban 1/1/90.

5. Severe WP situations - IBM, Colleges, Businesses

Short term } Key objectives
Long term }

Task Force - / Jan to address W.P. issue

Interdepartmental Research Project.

Have lots of "Don't knows"

Practice → Designated Areas or ?

Convene a Workplace Smoking Plan -

Media Tactics

Longterm plan.

6. IBM - Workplace ban - research facilities in CA.
- BTS - Air Management

7. Springfield, MO (AA-164) Status Report - Thurs 3:00 pm
Priority Alert, Employee phone bank
6-3 vote - 1990s
Greening Store, Retiree Struck

8. Denver - letter

Thurs 8/30

1. Denver - Smoke petition vs. Mayo Pera AA-173
2. Sacramento - S.R. Hing - postponed.
 Bob Merrill - SRGL - Sac. County Supervisors
 Postponed due to "lack of facts"
 Gtly lead on own recognizance - Showed
 Ordinance had unsubstantiated facts, etc)
3. Grass Valley - ~~passed~~ ^{Introduced} ~~for~~ Restaurant ^{concept} ~~ban~~ 1st Reading
 50 miles N. of Sacramento - (6600 people)
 City Atty directed to write up ban ordinance
4. Chesterfield County, VA - Board of Supervisors -
 - Page Selshals wants Smoking at Hing.
 - Henry will talk w Joe of We get directors
 Patrick County, VA

Fri 8/31

1. Easton County, NC - Smoking restriction - Eastman
 New Hanover County
2. Wrightsville Beach
3. Glenn County, CA - Chico - Partisan Report.
 60-70 mi N. of Sacramento, 21,000 people

Fri 8/31 P. 2

23

4. Denver - May Pera - Petitions - What else? AA-17B
 - Total turnover plan - Administrative Order
 * Airport - RTR Smoking Club - City Bldgs
Field Sales - Glen Hayes
Allied Forces - help organize
Chemin - etc - Denver Citizens for Fairness
Report for 1991 initiative
Editorial board - ETS issues
 * RTR lobbyist - Willy Stealy (Joe Murray)
Grass roots fuel organization
Elections - 1991
Oldaker
Total Plan
Implications - Other Airports
Colts issues
Mike Phillipst Kick Fox - Work up a plan.

5. Montgomery ~~County~~ Township, NJ - Vander

6. Minneapolis, MN - TI cut deal
give up sales in city bldgs
Have Smoking Areas

AA-158

7. Los Angeles
TCO / Mama Payne - Zitnick Bond
Carr Smith & Sam Simmons - Lobbyists - Economics
Woo & Weeks - Galanta

Aug 31

8. Sacramento, CA & Lodi, CA
- Lodi - Local group campaign w/ Tim Pucyo's help.
- GOTV - Campaign late

9. Springfield, MO - Amendments defeated 6-3 - Semifinal vote
to Amend Ordinance (AA-164) May not come back

10. Township - Tax - Response/Plan TBD ?
40% vote turnout expected - (7-1) lost

11. Beckmont, MA - Lost 3-0 / Passed

12. Morgantown, WV - Intro - 9/85 possible AA-170

13. VA - Counties - Chesterfield County, VA (AA-170) *
Chesterfield - Pope Sherman
(Between Richmond & Petersburg)
Growth - Chester, VA - Virginia
Call Tanom
AA-171

Tue 9/4

1. Marijuana County, AZ - Public Hearing Meeting 9/13
Require licenses

2. Spokane
Cebusein completely banned / Smoking

3. Spokane - Board of Health - Cigt Sales Restructm
Vending restr

Tue Sept 9 pz

4. Missouri, TX - SR Orders being considered
- 22,500 folks -
check

5. NC Counties

New Hanover County - Rest. ~~25/75~~ 25/75
Easton County / Gastonia
Wrightsville Beach

TI

Long Term - State Mergers
Short Term - Wrightsville Beach - X Rest.
Gaston County - info

6. Orange, SC - Trying to reverse AA 16B

7. Denver, CO - Mayor Pena - Executive Order - AA 173
✓ * Wally Stealey get info on Smoking Club @ Stapleton

Utilities designated Smkng Areas.
Develop Comprehensive plan - Whitey, Maura, AMC,

* Labr. City employees, Oth. Allies -

Check Denver letter - final draft.

Travel Dept
Denver Airlines

TO all Attendees,
Denver Area - 5 Counties

5 Counties

- Denver Metro Area Responders, SMIGS, Attendees
Denver Electronic board Mtg on 9/28 - Rodey, Mtn News.
Eats lotta.

Tue. Sep 4, 83

8. Grass Valley, CA - AA-171
 City Atty writing up Restaurant bar.
 RSVP (?)
 Group.

9. Morgantown, WV

10. Chesterfield County, VA

Called Becky Fri 8/31 - pulled PD1 -
 South of Richmond - 141,000 pop.

230 Responses -
 150 phone #'s

Need Script -

(Sort by Responses)

Need Rainier Report

- Call Becky !!

- Also need Richmond DM letter.

11. PR-Kansas City

Nov 8-9-10 - Editor's (?) Farm broadcast.

12. Juneau, AK - AA-163 6% Tax
 Bob McAdams meet w/ Mike Backlund,
 Paul Jacobsen.

13. Chicago, IL - Mr. Neant acty

Tue Sept 4, 84

14. Los Angeles - Call Jim Bryant today at Noon

15. Lodi - November ballot

Bob McAdams -
Group - Campaign Plan

16. Midgum, WI - X
~~Mayn Petrol -
No override -~~

DENVER, CO

(Denver Metro entities)

1. Crown Stage
 2. Petition
 3. Envelope
- 2000-3000 -

SRM
Attendee, SMGS, Responders

Ask to
Peak at
Kim Ann
Morr?

~~Denver, Adams, Jefferson, Boulder~~
~~Denver SMSA~~

Jul Arch 50 3503 - includes Screen Attend
" 75 2205 - Screen Attend's

Need Whitney's Feedback

Wed 9/15/90

1. Chesterfield County, VA - AA-172

Wed 9/5/90

1. Denver, CO Plan - Phillips, Curry, Payne
 Smoke Mincut w/ Petitions 6,000 people, Cronin receive 10/10/90
 AF TBD - Ask Wally Stealy or Poncho - Allies close to Mayor
 Groups - Signatures - Airport, City Hall, Stadium?
 WKA to check ordinance
 McNicol's Arena, Mile High Stadium
 City Bldgs. all over area -
 American Airlines backed off Smkg. ~~union~~, Union agreed to Smkg. ~~union~~

2. LA Ban
 Mincut soon? Chk w/ Smithy

3. Chesterfield County - Phone bank begins Wed 9/5/90
 90% Same as State law
 10% Oppose - but don't know what.
 Winston Cup Meet Sat 9/8 - FET petition / John Rainey

Thurs 9/6

1. Wells Fargo bank - banning smkg. all employees Pueyo
2. ETS - New England Journal of Medicine -
 Children 2.07 X Asth
3. Martin Marietta ban (Paducah, KY) SEM - effective Jan 1
4. Marricopa County (Phoenix AZ) - Board of Health hrs. Wed 9/13
 1,000 tobacco merchant license (Jim O'Malley?)
 3-groups 16,377 Partisan 3,300 Responders 1.5MM POP

Thurs 9/6

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4. Marricopa County, AZ (Phx)

Retailer - High fees, fines for sales & minors
Call Field Sales - All AF supplies, OOH. Wholesalers.
Drive a lot of Retailers out of business
NATD, NACS, (Chamber of Commerce?)

5. ~~BSIP~~ LODI - Local Sales - Need \$10,000
Will raise \$6,000
Wants \$4,000 (?)

Field Sales

~~BSIP~~ - 10/5 Announcement
Raised funds from Local Community.
Anti-funds from Out of town.
✓ (35,000 papers?)

Stockton, Sacramento Meets.

6. San Luis Obispo - SR Revision

Business - Creative ??

- Restaurants impact - (yellow pages) BSIP Assessment

7. LA Letter - TRD

8. Denver - What is our leverage ??

Letter 6,000+

Poncho Hayes, Wally Stealy - Non Contact

Stan Bowman - High level Contact w/ Mayor

- Stratton & Reita -

* Glen Hayes -

- McMichael Conventions ??

AF Funds ??

Fri 9/7

1. Talladega County, AL - from a partisan (9/6)
 100⁺ fax - \$ to Cancer patients
 , radio & newspapers
 WKA to check out.
 adjacent to Anniston / Calhoun County
 913 Partisans 91 Responders.
 Pop. 73,826

2. Denver - Lett. Approved Fri 9/7
 Int. Mail in Denver 9/11 or 9/12 Tue or Wed
 Denver Plan -
 → Wally Steeles, Ponch Hayes, Nike Statton, Rock Reita
 Inside Denver will make a difference -

3. Los Angeles
 Letters: AF + Partisans from RSVP. 200 AF
 30,000 Partisans
 Drop Tue, Wed 9/11 or 9/12
 "Pid/Mid# on form"

4. Grass Valley, CA (Pop 6,600) Firm Meeting: Post. Van.
 - Final vote Tue 9/11
 Get Copy of DM Letter (Fri 8/24)

5. Morgan Town - In Cmte - postponed until 9/28 Cmte Mtg.
 TI has hired a local lobbyist

Fri 9/7/12

6. Montana, Initiative 25th

38-58 (Jan & Aug) - No Change

Bob McAdams.

Discussion - 3 TV Commercials, test "Mom on Street" - 4hr (Focus groups)

Opposition? No info.

Voter Registration tapes tough to get.

Wholesalers?

2 SR6 Mtgs in Sept -

- Jerry Anderson - Counsel for Campaign - AF Resources?
Full Sales Legal Counsel.
OATH

7. FET -

Budget Cmte - 16th increase on Apts.
- live beer

Budget Cmte Vote Tue 9/11

Reactivate - direct connect phone bank

Field Mktg Program -

Leon Panetta

1. Issue Ways & Means, Senate Finance (? excl. friends)

Start w/ M/ALRC and fill-in gaps.

156 list.
16/day/plusm

- Messages - this am.

- M/ALRC - 300 operators.

(1) Direct Connect phone bank - Start today (District & National)

(2) Sports Mktg events -

(3) Running Ads - Tight time, expensive, payout?

(4) Field Mktg - 90-100 districts - How Many Letters?

(5) PM - 800# to Wash. Switchboard. RSR -> to legislators line

(6) Mailgrams - 38 Members of Budget Summit 90,000 letters

11/9/7 p.3

'32

7. FET, CMT.

- ① Group to district offices - Call Press Conference
- ⑧ Employee phone bank - Weekend
- * ⑨ Field Sales - You, friends, family, colleagues - Call your Congressman & US Senator, ages today.
- Send an empty "pack"

Needs:

Test list: Panetta, ^{Mitch} McConnell, Clark, Dimanche, Sasser
 Phone Script: Packwork, Bob Byrd - WVA, Sens
 Alt. Suppliers: Whip Budget, WEM, Finance

DM Letter

Sports Mktg - ~~Sept 5~~ 9/9

W Cup - Richmond ~~9/9~~

Win Hydroponics ~~9/9~~ Kansas City

Camel Pro ~~9/9~~ Syracuse, NY

W Cup - Dover DE 9/16

Get to Sens Warner & Robt.

- Ads - Trade Adv.

We oppose Excise taxes of Cigs

① - Press Release -

Union Opposition is in place. UAW? AFL/CIO?

Mon 9/10/90

1. Temple, TX - Smiles born in all Stations

2. ~~MA~~ Maine Restaurants (AA-147) Dept of Human Services
WIN

Total Win - defeated

Smiles Groups
Phonies Alert
Phone bank

Good Lobbyist Support

- Thank you plan -

- Maine edition of Next CHOICE - (Out CHOICE CHOICE 26)

- Ellis to Groups

- Ellis to Responders - TV + Potential for Group growth

(Becker, Janice -
pinned labels
for phone bank
and phonies alert)

* TV note to Lobbyists - Kent Wald

3. FET - (16¢?) → Budget Summit (Andrews AFB - Newspaper 16¢)

- Sayfns - Calls from all over the State

Pat Shore - Lobbying power w/ Sayfns ??

- Direct Connect phone bank - put on hold

- Field Sales - put on hold

- Groups petitions - Seth - in hands of Field Coordinators

- Fri 9/7 newspapers - Wall Street Journal, USA Today, NY Times

THE OFFICIAL BOOK - Weekly
(ASK JET) Bubba Gals - Bx, AA#

Tue 9/11/90

34

1. Boston MA - 1 Hrns - Tue 9/11/90 Workplace S.R. Bulletin
2. Vending - West Chester, Suffolk Cty. - AMOA Intro -
3. Spokane County Board of Health - Louis Sullivan - type stuff
 Herb OSMON - Foley's District Youth + SMiling
 * AMC - call - "Youth initiative" Oct - Industry Youth
 * Henry - Check w/ Jacobsen. Incubation
 O'Malley on Board - O'Malley w/ Glen/Haynes. 1/80 - Vendors - Retailers
 Talking Parents
4. Roswell, GA - 1 Hrns 9/17 - Spring. bar in City owned facility
5. Fulton County, GA - "Volunteers" 50/50 Restaurant
6. Montgomery County, MD - 1 Hrns 10/2 - Restraint Vending Machines
7. Letta's Field Sales - Call us for Armstrong you hear
 Hotline Card - Mailer
 Yancy's Signature
 Receipts, News articles, TV Reports - pieces of info -
 CA - Particular focus -
8. Santa Paula, CA 20,658 - 1 Hrns 9/10 S.R. Rest. Public Places
 NW of Ventura - Okrand
9. FBI - Director Connect (More bank) - 120 Legislators
 Joint effort - Industry effort
 SR65 - Press releases - Started Mon 9/10

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Wed 9/13/90

35

1. FET - D's Stopped Cigt tax.

2. Bonneville County, ID County bldgs.
- Idaho Falls -
✓ Toby Spangler - Rob Meyne.

3. Sacramento County, CA - 700,000 . AA-115
Zoning Commission to County + City
WP Ben, 50/50 Res. . Public Places bar.
Sec Bee opposes WP Ben.
Hold for Puerto Repat.

4. Spokane County Board of Health Hrgs Sept 18-
- Tobacco Wholesale CEOs try to delay through Oct.
- HBO - fakin port.
- Field Sales
- Sept 18-19 -

5. Fulton County - GA - Board of Health 50/50 Voluntary
"Voluntary Guidelines" in Restaurants

6. Rosewell City GA - City Bldgs Ben AA-174 23,337 pop
Hrg 9/20 (Thurs) 7:30 pm - City Hall.
- MARRC order tape - Activists - PD 1 w/ Telephone #
- Employee phone book - Med Script.
- DM letters.
- AF - (?) Kimbark-Clark -
prints alert
Dorr

Wed 9/12/90

36

7. Santa Paula, CA - Arns to Start Survey Restaurants
Watching it closely.
RSVP letter to Rest. - Mark Smith to Call Terry Egor
8. Los Angeles -
Letter printed Friday & tomorrow
9. Montgomery County, MD
Bruce Barron
10. Boston - WP - Severe Restrictions
Arns 9/11
Dyer has it wired
Next Arns @ Call of the Chain
Boston Chamber of Commerce opposed
AFL/CIO meets w/ City in 3 wks.
11. El Dorado, ARK (25,270)
Joey Mahmen - Rec'd Cigt tax to Legislature next year
State Rep -
Joe Muman feedback - Get groups.

Thurs 9/13/90

37

1. Boston, MA - S.R. - Long term fold.
Byron - good job to Jim Ellis.
2. MI - S1059 - Vending bill - Senate Health Policy Cmte.
3. Sacramento County Board of Supr - Vote 3-2 - Vote to draft
Tues 9/11.
LUP, Publ. Places - ban, 50/50 - Restaurants
"Done done 9/28 or 9/29. Law^{3 yr} & Legislation Cmte draft review
Bar Owners, Rest. Owners Outrage. Set
See - 35,000 votes signatures petitions
Pleco etc. plan. RSVP - , Bob McAdam
"Evidence, tobacco companies dm'r Care, etc."
4. Grass Valley, CA - 3-1 vote Tue 9/11 -
Restr. Requires Non-Smoking Areas, vs. ban proposal
Byron to check
5. Santa Paula, CA - 22,270 9/10 hrs.
Considerable opposition to Restrictions - Rest, Public Places
Survey Restr^{ts} - Review 10/1
RSVP opportunity * DM Ventura County
Access - DM letter
6. Midland, TX -
9/25 City Council Letter S.R. to Public Places;
Phillip / Dowd - inside info - Citizens Commission
- 6 smokers (3 in Midland group)
Phillip, ck w/ Dowd
Byron ck w/ City Council

Thurs 9/13

38

7. TLO - FBT update

Dealing w/ FBT - Posturing
Need to update phone script

"May have read this morning -
last night x happened."

"Current level of urgency."

Hit answering machines.

Blind phone calls, → Move toward direct connect.
DB2 - Sample (No research)
yet!!

8. Denver Plan -

Editorial Board - Rocky Mtn News.

Plan issue not raised.

9. Maine TY Lettr

10. Greenboro - Parks & Rec Commission - /Drug Let. of
- Next step?? Willow employees?

11. Montana Transition Mtg Fri aft 9/14 in Palm Springs
Draft to Mazingo -
PM mtg Albrecht

12. Suffolk County

342,000

Whites - Marc McCallum - Group's to write
Attorney
Entrage & Tretalms all of business
Can enforce

13. Spokane County Health Dist

- CEO's Obregon & County Dist whsls - Trying to get delat
- Field Sales - Vendors, local retailers
- Permit alert - Permit - hidden Tax, Analyze a legal
Products Sale.

50768 5745

Retailers
Vendor's

~~Fri~~
Thurs 9/13

14. El Dorado, Ark - Legislature - State tax -
Do Nothing

15. Rosewell, GA 21,000 pop. [TI says it's "Wired"]
* - JKT - Other issues -
- Hrug 9/25 -

Fri 9/14

1. Univ of WI - Smoke free proposal. - Partisan
University's issue - U of North Dakota
Students of America - UNC - Matinee group.
"Academic freedom"
Mktg. items in the code -

2. Michigan - Partisan
25¢ - Michi Tax proposal.
Michigan - Annun free 2,000 program

3. Pulaski, VA - Smoke bar in Public Place - Partisan
Effective Aug. 1st.
Byron will check-out. (SW)

4. Rosewell, GA
Henry Call Dick Morgan
Morgan to Call the Re! Rosewell & Fulton County.

5. Bonneville County, ID -
Toby Spangler meet w/ Sheriff's Deputy.

Fri 9/14

40

6. Sacramento

9/25 - City Council will pass -

10/1 - County will pass

Petitions - 20,000 City - 30 days to overturn (Incorporated)

35,000 County - 30 days to overturn (Unincorporated)

Calif Post. Assn - would help -

Bob Mermile - leader, spokesperson

- Petitions -

Groups -

Restaurants - CRA-group / RSVP

SMIGS

Responders.

Field Sales.

Retirees

Byron - Check w/ legal.

7. Denver - "Executive Order"

Airlines - United, Continental, Delta, America, US Air etc.

Local groups - Steve Cronin -

Law Suit, City Council?

Today - 6,000 letters to Activists - → Return petitions by 10/10.

Steve Cronin - Media Comm - Mike Stratton, Rick Reita

City employee intercept pgm - 10/1.

City employee union ??

Don Bane approach.

Field Sales - petitions - 300 pieces.

Romeo Perez -

AF - Media.

★ Smokers' Lounge

★ Stapleton BTS Movement

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8. Seppert:
 Vendors, Wholesale dist. Petitioners
 Financial Support from local business.
~~Project~~

9. Midland -
 Smokers Right Group has it wired
 Oct 9 Intro
 Odessa group support.

10. Chesterfield, VA - (See next week)

Mon 9/17/90:

1. Greensboro - Rec Centers in City Parks - /Dray 9/13
 Reception - Lorillard vs. everyone else
 Follow up Mtg. 10/10. Park Commission memo to City Council.
 = Accommodation idea - Macke Smith / Bewley / Lorillard / Curry *
 - Alley Spears -

2. Santa Paula, CA - Rest. owners petition - spoke out at Mtg.

3. Denver - letter in the mail - Stratton & Reiter - how use AP?
 - Who has inroads to Peña behind the scenes?
 - Field Sales w/ Trade - Hispanic retailers to Peña.

Tue 9/18 PL

42

1. Federal - buses - Partisan 9/16
Ask T.I. - Emeryhouse - WP. BTS Story
Fed Comment - Thu Oct 11

2. Lodi CA - AA-150 - May
Nov. ballot T.U.F.F. - Nov. ballot - Partisan
Pan, Rest - Nov.

Local groups - funding - Tim Pucyo - Independence
Specific needs - Absentee ballot - Reporting \$3M-\$4M.
Oct 5, Oct 26 and every following day.

C4 - Want to do a fundraiser - \$7,000 door prizes

★ Jodi data base - 50,000 Pop.
PD1 - Partisan DB2 - Corporate Priority Alert. Phone bank

C4 75% of \$ Other than Campaign / 25% Campaign May
Issue - Sacramento, Stockton, Grass Valley

San Luis Obispo -

★ Legal business contracts, Restaurants, Wholesalers, Retailers
financial support. Need \$5000+

★ NCBA - Other Lodi Resources.

- What Financial Resources - Lodi, N.California. ?

- Food Chains 7/11 -

- OOH, etc.

- Retail Outlets

Madura	61%	Partisan	51%	Alameda	69%
Corporate	30%	Partisan	58%	Corporate	34%

Note: - Voter Registration / Registration deadline OK 29 Days before election
Nov 6 - 29 Days = Oct 7th

Tue 9/18 pz

43

Gross Valley

SAC

Lodi

Stockton

3 4/19/90 Sacramento

(COUNTY)

- 24,262 (PD1)
- 232 PA Resp.
- 1839 Attoral Mths
- 1330 Responses
- 14 Conv. Cert. Res.
- 181 City BP
- 3027 Screens
- 18,429 Non-Resp. ★

County 30,243 Sigs + 25% - 30 days

Sept 25 - Oct 24 - Collection dates.

City 20,000 Sigs + 25%

Sept 29?

- Full Tapes - PD1, DB2 - break into categories.

6,000 - 7,000 petitions already

ID Registered Voters

VCS

Registered Voter Tape

- 157,993 4 yr.
- 77,263 1-2 yr.
- 41,348 2+ yr.
- 64,382

SMIGS
ACTIVISTS

TIM Pueyo, Eppy Johnson - CRA former Member,

Bob Merrill

DAVE OWENS: Pay for signature process - Dave Lopez Johnson Thel.

- Phase I Non + Vote
- Phase II Petition drive
- Phase III Campaign

4. Grass Valley - North of Sacramento - 6,600
 Rest. van - 9/11 - 3-1 vote, ✓ petition drive
 ★ Use our SMIGS, Businesses

5. Santa Paula - Santa Paula Lanes bowling alley
 Letter to Restaurants "Do you have a Smoking Policy or Not?"

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Tue 9/18/90

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6. Denver

- Steve Farber - RJR Payroll - Attorney - Impact w/ Mayra Peña
Bronstein, Hyatt & Farber
- Edithaie Board - Sunday - ETS
- Steve Cronin - \$ to support RJR work -
- Stratton - **★ UNIONS - TI**
 - Fire fighters - Chief banned Subs - Union supports ban.
 - Police Union - Pissed
 - AFSMB - Quiet.
- Bare - not doing well vs. Peña

7. MI - Public Place -
Vending Bill T-2000 Smoke Free
Public place - Vending - Mina & Kato
Trustee - going Milwaukee.

8. Tunear - 6% tax -

Wed 9/19/90

1. Houston Smoke-out ?? PR - Houston groups
2. Las Vegas - Smoking driven
3. Manchester, NH - Veterans Hospital - Jim Ellis,
- Ted Parent - New American Legion

Wed 9/19/90 P.2

45

4. Jail - Franklin County Regional Jail
* Peter Kamm - legal issues.
* TI -

5. - Roswell, GA - Dead - City Hall - Conducted Survey of Employees.
- Administrative Cmte - Admin Strat - Designated Areas?
* Dick Mingo - City Secretary
- Attorney & Mayor + Council Members -
Denver type situation ?? - Behind the Scenes Contract
- Remote Start-up.

6. Sacramento County - Sept 25th Agenda (Tue)
Sacramento City - Sept 26 - Law & Legislative Cmte (Wed)
- Kurt Malmgren -
- Prop 99 \$ - Union, Setting up Commissions, - Wasting \$
But lots of other State Services are being cut.
- PR - freelance writer studies - expose
- CRA - Epper, Johnson & Tim Pueyo -
Union Bee Editorial Board - Both Newspapers editorial against ban.
- RAD Amuke Measurements -
- Govt options in face of petition - Pull Special election, Next year election.
- TI Summit Mtg - Symptom of a problem.
- Tim Hyde will call Charlie Foreman after Mtg re: tapes.

7. Chestnut County - Employee phone bank.
(WON) Groups Attended.

Wed 9/19/90 p.3

46

- 8. Gross Valley, CA 6600 Pop.
"The Office Restaurant" - Owen/SM16 -
Gross Valley Park, Green Park, Anise.
- 9. Morgantown, WV - Intro of ordinance on wheel.
- 10. Mark Smith - T.I. Localities Intro/Pass - SR.
- 11. Clarks, NM - no intro yet - no date.
- 12. Townsend AK - 6% tax - *Intro questions 34-60
New PMS - again 48-39
Budget \$23000 - 2 weeks - all mail & phone
- 13. Springfield, Mo - Vir.
- 14. Chicago, IL - Vending - Alderman Burke
- 15. Loraine, OH - Board of Health - no date?
- 16. Minneapolis - TBD
TI done Sales - NO, Snacks - yes -
- 17. Los Angeles -
NO PM interview w/ LA Times → Brenna Dawson TI
- 18. IBM - Research facilities in CA -
Talk w/ Guy Oldaker - BTS
Schuman Puerto - Smokers' Right groups.

50768 5753

Thurs 9/20/90

1. Colorado Tax - No ballot - Deal

2. Denver, CO SR.

- Roger Mozir - Steve Farber - Penn's Campaign director.
- Banker, John, M. Jones,
- Temp held • Other ideas - Hispanics, Sports Mktg, Suppliers, OOH
- Crown letter dropped Mon 9/17.
- Airport

3. Sacramento - CA Rept. Assn. (400 Sacramento members)

- Bob Merrill - 24-1 CRA Campaign petition effort
- Raised \$6,000 → will get \$2,000
- GANN-Purp 13 - Limited taxes, Anti-tax
- Ballot - Sacramento \$240,000 / Counties \$840,000
- 1/2 way - Get PR - CRA,
- Workplace/business -
- Unions
- ✓ 9/26 City - 3:00 pm - Law & Legislative Cmte - business ✓
- Eppi Johnson - Greek Community - Should we hold a hearing?
- Vending Environment Take free
- ★ - NLBA/Bars ban - Tavern owners - Jerry Murphy
- ★ - Arco Arena - petition gathering plan - Puerto
- ① - GET LOTS OF PEOPLE TO HRNG. - 70-yes
- WKA/MA/RC - Voter registration forms - Andy Miller
- Sec. of State - "need a number"
- ★ - Voter Registration Tape - Full
- ★ - DB2 - Letter from Bob Merrill on CRA Coalition - Merrill - "Sacramentans For Fairness"

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9/20/90 P.2

48

Sacramento, Calif.

* List of PD, (DB2) -
Unregistered voters
Registered voters

Clean up data base
Merge / Purge w/ Voters
Inside Sacramento
Balance of Sacramento County

Get legal language on a petition Now - T.I.'s Lobbyists

4. ~~Los~~ Lodi, CA Fund Raisin Oct 14 -

* \$25 tickets - 4 for \$99
Checks payable to T.U.F.F. Cash Contributions
Any opportunity for a billboard or two - Maybe for

5. Pulaski, VA - What about a substitute cont. fund raiser -
Ban smoking in City, Clean Air Act only.

6. Wrightsville Beach -

- NH County Commissioner -> Approached Mayor
Asked for consideration

- Army - disband

- Next Army - Nov. 1 - 25% Non Smoking

* - T.I. working petition -

- What local resources?

7. Morgantown, WV -

8. St. Louis City Hall - City holds S.R. - Designated Areas
Vote approx Oct 10 or so. Prohibition of discrimination

9/10/90 p.3

49

9. Jacksonville,

Vending -

All other classes of trade - ~~50~~ \$25

Info July 13.

Clinda @ AMOA wants "no help"

1/Amg 9/28,
Sub-Committee
License fees

10. Maricopa County, AZ - Dept of Health Services

Amg. 9/13/90 -

11. Bonneville County, ID - Toby Spangler work w/ City Falls
County employees to oppose smky ban in County bldgs -

Fri 9/21/90

1. Sacramento

Need a legal petition

30,000 voter registration cards "free"

Rest Assn - Pull tape & Seal signs

Business Community on Board - Chip Nielson

2. Lodi

3. UW's, Madison - SR6 Wed 9/26

4. MD - Retail Stores S.R. 11/7 Amg. - Jenn. T & Md

5. NJ - Adv

Fri 9/22/90

6. Jacksonville, FL -
7. Pima County (Tucson) - Stahl 9/20
 Vending & SR.
 Session on 9/26 - Wed
 Employee phone bank Mon 9/24.
8. Manchester, NH -
9. Spokane, WA
10. Denver, CO - Steve Farber - Nally, Stealy - Mon & Tue 9/24 - 9/25
 For "How Much"
11. Wrightville Beach - From Wrightville Beach only.
 Hwy - In Oct.
 Bus, Taverns - Conduct a Survey - Testimony next month.
12. Oconee County, SC. / Attorney General
13. Goose Creek, SC. / Sen. Land - scope of new preemptive law
14. Columbia Airport
15. Takoma Park - Vending "SR"?

(AF)

* Public Affairs - Business - AF - News

* AF 500
Technical - 1000
TDR - 3017

* AF Newsletter (Quarterly) - Recruiting
Survey of Business Leaders - Executive
Training

* Expansion OPPs (Mid size business)
Trade Assoc - RTR PE Issue Ad.
Advertiser w/ Corp.



Client Education Exchange

* Use Survey of Business Leaders - Practice
Control to Elected officers you know

* Assis - Publication Annual M (Book)

* Assis - Ken Rubin

50768 5758