

## HEALTH CARE COST CONTAINMENT

1. Consider HCCC issue, particularly earmarking of tobacco taxes for indigent care, for special presentation at both lobbyists' meetings.
2. Identify states ripe for the earmarking/indigent care issue.
3. Identify groups (legislative, political, others) which may be considering "white papers", policy statements, model legislation, workshops, seminars, etc. Schedule industry consultant to attend meetings and draft industry position papers as necessary.
4. Meet with representatives of the National Committee For Quality Health Care in near future (tentative).
5. Identify lobbyists who represent hospitals and hospital associations; some lobbyists may be requested to work on health care cost containment issues.
6. Identify consultants in various states who could represent the industry.
7. Inform SAPC of significance of the issue and efforts to contain impact.

MEMORANDUM

9/10/85 Tue 10:19:59

TO: ~~FRED PANZER~~

FROM: FRED PANZER

SUBJECT: AGENDA FOR SEPT 11, 1985 MEETING

Financing health and medical care is a major problem at the state level. And cigarettes make a tempting target for tax increases and earmarking. The legislator's guide to hospital cost containment put out by NCSL is an example.

The meeting tomorrow is aimed at dealing with this problem. Here are some points to be covered:

1. General discussion of state-level health care financing, including indigent care.
2. History of state activity in this field.
3. Identification of "hot" states for the health care-indigent care issue.
4. Identification of allies.
5. Suggested strategy.

That's is a heavy load for one meeting. I envision others; especially, to talk about assignments and timetables.

*meeting attendance/  
participation*

*Testimony  
- witnesses  
- white papers  
- arguments*

*Consultants*

*Legisl./Advt.  
groups (date)  
stance* cc: Roger Mazingo  
Peter Sparber  
Rick Sullivan  
Cathy Yoe

5.41

*Smoking Restrictions*

TI LOBBYISTS WHO ALSO REPRESENT:

HOSPITALS, ETC.

DOCTORS/PROFESSIONALS/OTHER

California  
Tom Konovaloff

CA Assn. of Medical Products Suppliers  
CA Radiological Society  
CA Society of Pathologists  
Pathology Practice Assn.

Idaho  
Bill Roden

ID Assn. of Chiropractic Physicians

Illinois  
Gerald Shea

Upjohn Healthcare, Inc.

Illinois Medical Society  
University of Health Sciences

Iowa  
Chuck Wasker

IA Nursing Services Assn.

Maine  
Severin Beliveau

ME Hospital Assn.  
ME Health Care Assn.

Maryland  
Bruce Bereano

Washington Healthcare  
Management Corp.  
MD Health Facilities Assn.  
MD Primary Health Care Assn.

Medical Mutual Liability Insurance  
Society of MD  
MD Society of Eye Physicians and  
Surgeons  
MD Assn of Home Health Care Agencies

Massachusetts  
Ma. Coyne

Health Industry Manufacturers Assn.

Michigan  
Bobby Crim

McAuley Hospital

Michigan Nurses Assn.

Minnesota  
Tom Kelm  
Dave Krogseng

Walker Methodist Residence  
& Health Services

Medtronics

Missouri  
John Britton

Medicare-Glaser, Inc.

New Jersey  
Joe Katz

NJ Assn. of Health Care  
Facilities

Medical Society of New Jersey  
NJ Academy of Ophthalmology and  
Otolaryngology  
Home Health Services & Staffing Assn.

New Mexico Bob Barberousse	Lutheran Hospital & Home Society	
New York Howard Rubenstein	Bronx-Lebanon Hospital Center	
North Dakota Harold Anderson	ND Hospital Assn.	
Ohio Pete O'Grady		Blue Cross & Blue Shield OH Council of Diploma Nurse Educators
Oregon Hank Crawford		Blue Cross & Blue Shield Oregon Medical Association
Pennsylvania Bill Cornell Ed Hamberger Bob Diamond		PA Nurse Anesthetists Assn.
South Dakota Bob McDowell	The Care Group of Sioux Falls	
Tennessee Cleve Smith	Hospital Corp. of America Pru-Care of Tennessee	
Texas Gaylord Armstrong	Hospital Corp. of America Baptist Hospitals of Texas	
Utah Bob Yeates		Medical Association
Wisconsin Jim Wimmer		Blue Cross Blue Shield United of WI Pharmaceutical Manufacturers Assn.
Brad Carr		Pharmacia, Inc.
Wyoming Bill Thomson	Memorial Hospital of Laramie County	

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ME Hospital Assn.  
ME Health Care Assn.

Maryland  
Bruce Bereano

Washington Healthcare  
Management Corp.  
MD Health Facilities Assn.  
MD Primary Health Care Assn.

Medical Mutual Liability Insurance  
Society of MD  
MD Society of Eye Physicians and  
Surgeons  
MD Assn of Home Health Care Agencies

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